

150 من الاصل
No 61,572

TOMORROW
A ton up for the Lord
Friday Page meets the Salvation Army's Commissioner Catherine Bramwell-Booth, who is 100 this month.
The Times Guide to the Tour de France
Spectrum asks if 1983 will see the first English-speaking winner
The changing face of Arabia
A three-page Special Report on the impact of declining oil revenue on construction in the Arab world.

Early sale for 51% of Telecom
Shares in a privatized British Telecom should be on sale by autumn of next year, Mr Cecil Parkinson, the Secretary of State for Trade and Industry, confirmed yesterday after the latest Telecommunications Bill was published.
Mr Parkinson said the privatized Telecom, with 51 per cent in the public's hands, would remain a single corporation.
Meanwhile British Airways, the nationalized airline also scheduled to be privatized next year, has announced a £77m profit for 1982-83 compared with a £544m loss the year before. Page 15

Foot gives in on perages
Mrs Thatcher has forced Mr Michael Foot to accept her ruling that he should nominate 8 or 9 people for peerages in the Dissolution Honours List amid reports that he had requested up to 27 nominations. Page 2

FINANCIAL TIMES
Hopes of a settlement of the month-long strike at the Financial Times grew yesterday after the two sides agreed to the appointment of an independent mediator to chair new negotiations.

Council protest
The police ejected 22 Liberal members from Liverpool City Council after they stopped proceeding, claiming they had been "gagged" by the Militant-dominated ruling Labour group. Toxisth double, page 2

Njonjo inquiry
President Moi of Kenya suspended his Constitutional Affairs Minister, Mr Charles Njonjo, accused by colleagues of being a "puppet" promoted by foreign powers, and ordered an inquiry.

Pit closure vote
Miners at East Hetton colliery, Co. Durham, have voted 375 to 81 not to appeal against the National Coal Board's decision to stop production at the mine.

System fails
China has rejected System X, the British-designed electronic telephone exchange, in favour of a similar model from a Swedish company which has received an order worth £7.1m. Page 15

Wimbledon four
Kevin Curren, of South Africa, will meet Chris Lewis of New Zealand, in the men's singles semi-final at Wimbledon. John McEnroe meets Ivan Lendl in the other semi-final. Page 25

Letters: On music, from Mr Alfred Brendel, and Mr Richard Livernor; special constables, from Mr A Hammond; divorce reform, from Miss Janice Dicks; leading articles; Warsaw Pact; Metropolitan Police Commissioner's report.

Features, pages 10, 12
Labour's nuclear skeletons; the TV conflict; Ronald Butt says a moral from a 500-year-old play; Spectrum.

Books, page 11
The Churchill books reviewed by Piers Brendon; Anthony Quinton on Colette; Paul Barker on Hattersley; Andrew Gimson and John Ardagh on fiction.

Obituary, page 14
Sir Frederick Leggett, Mr Haydn James.
Special report, pages 8 and 9
Western corridor: Why high technology companies are being drawn to locations along the M4 motorway.

Table with 2 columns: Page number and Page number. Home News 2-4, Diary 12, Overseas 5-6, Law Report 26, Arts 14, Parliament 2, Books 17, Sale Room 4, Business 15-21, Sport 24-26, Chess 6, TV & Radio 31, Court 14, Weather 32, Crossword 32, Trivia 1.

Pym attacks Government over attitude to jobless

By Julian Haviland, Political Editor
Mr Francis Pym, the former Foreign Secretary who was dismissed by the Prime Minister out of hand after the general election, invited her in the Commons yesterday to "use her formidable talents to serve all the people of this country, not only those who could stand on their own two feet."
In his first public word since his sudden dispatch to the back benches he confessed to MPs that his treatment by Mrs Margaret Thatcher was "an acutely hurtful experience", the more so in the light of press speculation which, if not directly inspired, he said was remarkable well-informed.
As the House unfolded a sustained critique of the attitude of the Government, and of the present leadership of the Conservative Party to the feelings of the unemployed and the anxieties of the wider community about the economic outlook and the state of East-West relations.
Mr Pym was correct and constructive and having got his initial complaint off his chest he drew a comparison with the Falklands conflict, when it had been understood that the sacrifice was not made in vain and that the reward for the sacrifice was victory.
The reward for economic sacrifice would be victory of a different sort, of hope over frustration, and the Government's task was to create the means to fulfil that hope.
Mr Pym said the first priority should be an imaginative long-term approach to the problem of unemployment. The Government must see to it "that the country never has to make the choice between being divided but rich or united but poor".
The Government should not become so doctrinaire about "real jobs" that they paid no regard to work that people could usefully do in the meantime. Job-sharing and more flexible retirement was "expensive", but it was immensely expensive to have so many young people out of work.
"The need to resolve these problems in a way which unites the country is one message of the election", he added.
The other message, Mr Pym said, was that people were deeply concerned about the arms race.
Parliament, page 4

Panel sold by Spencers is upgraded

By Geraldine Norman, Sale Rooms Correspondent
Sir John Pope-Hennessy, former director of both the Victoria and Albert Museum and the British Museum, has secured an undervalued painting formerly owned by Lord and Lady Spencer, on behalf of the Metropolitan Museum of New York, where he is now consulting chairman of the department of European paintings.
The panel painting, "The Annunciation", is attributed to Parmigianino (1503-1540), the towering genius of Italian Mannerism and a native of Parma, and as such should be worth about £500,000. It has just been placed on view.
However, it was sold by Lord and Lady Spencer a few years ago to Mr Eugene Thaw of New York and Artemis of London as a work by Parmigianino's cousin, Gerolamo Mazzola Bedoli. Although Bedoli worked closely with his cousin, he is not a great name and the Spencers are unlikely to have received much more than £40,000.
According to Mr Thaw, it was acquired from the same two dealers by the Metropolitan last year as a work by Bedoli and set "a Bedoli price". That may have been about £70,000 or £80,000.
Mr Tim Bathurst of Artemis in London, said yesterday that he "did not see it being a Parmigianino". It had been offered first to the National Gallery of Scotland.
Full report, page 3

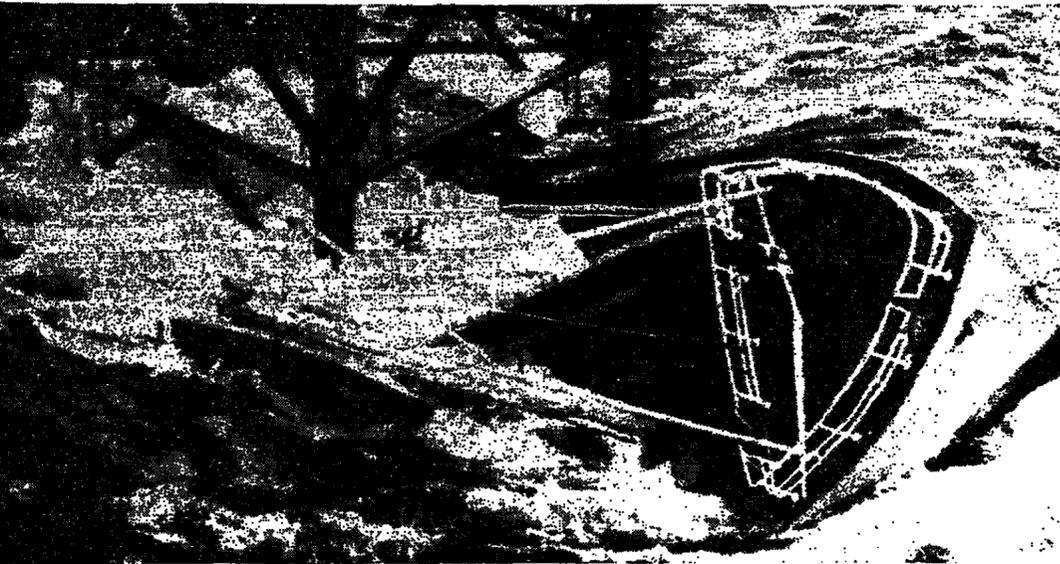
Woman, 69 wins ban on fluoride

A grandmother from Glasgow, who has no teeth of her own, won a three-year court battle yesterday to stop Strathclyde Regional Council adding fluoride to its water supply.
The £1m action was brought by Mrs Catherine McColl, aged 69, after the council had voted to introduce fluoride in an attempt to combat what was then the worst tooth decay record in Britain.
In his judgement at the Court of Session in Edinburgh Lord Jauncey ruled that it was beyond the council's powers to add fluoride to drinking water.
The Law Society said last night that a test case to challenge whether fluoride should be added to English and Welsh water supplies was now possible. Mrs McColl of Caledonia Road, Gorbals, Glasgow, had claimed fluoride was a "horrible poison" and caused cancer and other illnesses. But that evidence was dismissed by Lord Jauncey.
Mrs McColl later described the judgment as a "great victory".
The deputy convenor of the council, Mr Charles Gray, said: "Fluoridation has been turned down on a technicality in Strathclyde, but this can be very easily overcome, if not by an appeal, then by legislation".
The hearing lasted 204 days and was the longest legal action in Scotland.
Full report, page 3

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Full report, page 3

Ship's crew saved after oil rig collision



The stricken Spearfish supply vessel from which six men were airlifted to safety, before she was sunk by the Royal Navy yesterday.
The day of drama began when the 500-ton ship collided with an exploratory drilling rig in the English Channel, about 20 miles south of the Isle of Wight, and was impaled on one of the rig's legs. The Spearfish, which had been delivering supplies, was holed and in danger of sinking.
Then, as the Navy's Wessex helicopter moved in to rescue the crew, its blades clipped the side of the rig. The three helicopter crew failed to notice the damage, only realizing how close they had been to disaster when they returned to their base at Lee-on-Solent, in Hampshire.
Sub-Lieutenant Rob Cuthbert, aged 22, the helicopter pilot, said: "We were remarkably lucky. If another few inches had been clipped off the blades it would have been very nasty. We would probably have ditched."
Petty Officer Air Crewman, Loz Coleman, who was injured in the rescue, was lowered to the deck of the Spearfish. He managed to winch five of the crew to safety, but at first the captain refused to leave.
The diver, aged 35, said: "He was more terrified of the helicopter flight than the prospect of going down with his ship". PO Coleman was lowered again in an attempt to put a line around the ship but added: "Spearfish sank below the surface and broke clear from the rig. I went into the bow in an inflatable raft and tried three times to put a line on to the ship. The sea was so heavy that I was crushed between the raft and the ship's guard rail. At that stage I had to give up."
He suffered bruising and a pulled muscle but said: "It's terrific when a rescue ends successfully like this."
All six from the Spearfish were airlifted on to the rig, Penrod 83, to join the 56-strong crew. Later divers from the Penrod Drilling Corporation were examining the damage to the rig's leg.
The Spearfish was towed away by the frigate HMS Tartar which sank her with gunfire because the wreck was a hazard to navigation.

Government staying firmly on financial course, says Lawson

By Our Political Editor
A firm restatement of the Government's commitment to its medium term financial strategy came in the Commons yesterday from Mr Nigel Lawson in his first major speech as Chancellor of the Exchequer.
But there was no indication of the toughening of monetary policy which some City institutions had feared, and no sign of the fresh cuts in public expenditure which the Opposition forecast during the general election.
Mr Lawson told the Commons that he intended to maintain rigorous control of public sector borrowing to provide the right balance between fiscal and monetary policy, and this required a firm control of public spending. Without that there would be no room for significant tax cuts during the present Parliament.
"There is no scope for relaxation in this context either this year or next year or in any year", he said.
Published plans for the next three years presented a high proportion of the nation's wealth passing into government hands, so towards the end of the life of the Parliament and beyond, the Government would be seeking ways of reducing the share taken by public expenditure.
Meanwhile it should continue to grow only in cash terms, Mr Lawson said. "Measured in terms of constant prices it should be about level from now on, and as the economy grows it will fall as a proportion of Gross Domestic Product."
Mr Lawson said that the Government's sights were set on sustainable, non-inflationary growth - and the heart of its approach would continue to be the medium term financial strategy. This provided the essential financial discipline, he said, but he emphasized that monetary strategy had been operated flexibly and sensibly in the light of changing circumstances.
His most cheerful line was an upward revision of the treasury estimate of growth in GDP from 2 per cent at the time of the budget to "up to 2.5 per cent".
Mr Lawson's prediction of 2.5 per cent growth came after publication yesterday of revised figures for the past year.
They show that total economic activity rose by nearly 2.5 per cent between the first quarters of 1982 and 1983 to stand 3.5 per cent above the recessionary trough in spring 1981, significantly higher than estimates published less than two weeks ago.
Local authorities spent more on investment in 1982-83, and the cost of public construction works was less than first thought.
But despite a substantial jump in output, unemployment has continued to increase, which must raise fears that future growth may also be insufficient to stop the dole queues lengthening.
Instead productivity has risen sharply. Output per person employed in manufacturing, which is producing 1 per cent less than it was 12 months ago, is 4.7 per cent higher than a year earlier, according to figures published yesterday in the latest Department of Employment Gazette.
Most of that improvement came in the first quarter of 1983 when manufacturing production began to recover after months of stagnation.
Living standard's, page 15

Britain ordered to make more cutbacks in steel

From Ian Murray, Brussels
Britain is being ordered to make further cuts in its steel-making capacity by the European Commission. Its plea that it has already done more than any other EEC country to slash its production has been taken into account, but the Commission experts believe the present size of the British industry is still not viable and they are insisting on further cuts.
The extreme difficulty of finding "volunteers" to cut capacity in the Community means that the Commission is issuing similar instructions for cutbacks to every other major producing country. It is seeking initially a further 8.7 million tonnes reduction over and above the 18 million so far on offer by member states.
That would mean a total of only 26.7 million tonnes cutback, which still falls short of the 30 million tonne minimum which the Commission was seeking. It still feels that this must be the target figure the Community must reach by 1985 if the industry is to be saved.
Details of how much further cutback each member state is being expected to make are due to be given to governments today - which is the long-agreed deadline for restructuring plans to be handed in to the Commission.
It seems that the Commission is far from happy with the way in which British Steel has done its restructuring.
The further cuts being demanded are based on a number of criteria. These include the intensity of aid compared with closures made, the benefits which each country has received from the steel quota system and the viability of plant.
Genscher plea, page 6

Guatemala to declare emergency

Guatemala City (Reuter, AP) - President Efraim Rios Montt, the target of bitter public criticism, is to impose a state of emergency in Guatemala, Señor Gonzalo Asturias, the presidential spokesman, said yesterday.
The military government also broadcast over all radio and television channels a message denying there had been an attempted coup against General Rios Montt and his administration.
Rumours of an impending coup were sparked by a statement on television on Tuesday night by Colonel Francisco Gordillo Martinez, who was a member of General Rios Montt's initial three-man junta after he seized power.
The colonel called for elections and threatened to go underground to plot to overthrow the President unless he resigned.

Police chief attacks political extremists

By Stewart Tendler, Crime Reporter
Far Left activists were accused yesterday by Sir Kenneth Newman, Commissioner of the Metropolitan Police, of trying to destroy public order in certain areas of London by exploiting the "understandable" grievances of the young.
At a press conference to mark his first annual report as commissioner, Sir Kenneth said youths were manipulated into confrontations with police. There were groups, said Sir Kenneth, who deliberately trawl for issues they can elevate to the status of causes célèbres.
Asked if he thought such groups had been involved in the campaign over the death of Mr Colin Roach, the Commissioner said: "I think there are elements of that." The areas Sir Kenneth has in mind are said to include inner city immigrant areas such as Brixton, Hackney, and Stoke Newington. Issues which Scotland Yard believes have been politically exploited in recent years include the Depford fire and community-police relations in North Kensington.
Sir Kenneth is said to have spoken out because of frustration that his attempts to improve relations between the police and public may be thwarted by politics.
In his report Sir Kenneth wrote: "In some areas of London extreme activists seek to represent practically any police intervention as harassment."
Yesterday he added that youths were manipulated into confrontations with the police to cloak drug importations or the movement of stolen goods in an area. Criminals took advantage of the opportunities provided by the activists.
The commissioner referred to a number of cases some months ago where a policeman was trapped into stopping youths who then began to strip and were photographed so that the officer could be accused of strip searching them in the open street.
Sir Kenneth said: "Policemen and women are human and they make mistakes. However, they should be judged on facts, not on myth and rumour designed to improve relations between the police and public may be thwarted by politics."
Continued on back page, col 5



Today's Germans relish the easy life

From Michael Binyon, Bonn
The quintessentially Germanic virtues of hard work and discipline are fast becoming a myth. An international survey has shown that not only are West Germans among the laziest people in Europe, but they relish the prospect of becoming even lazier.
In reply to the question "Do you always try to give your best at work?", 50 per cent of the Americans asked said yes, compared with only 6 per cent of Germans. West Germany fell behind Sweden, Britain, the United States and Israel in the proportion who claimed to be fully engaged in their work, doing more than they were asked, compared with the proportion who simply did what was asked without making any special effort: 43 to 40 in Germany, 66 to 30 in Britain and 79 to 18 in Israel.
The change in attitude between today's generation and those who brought about the postwar economic miracle is striking. In 1962, 58 per cent liked working as much as they enjoyed their free time. Twenty years later, this had fallen to only 46 per cent. And whereas in 1962 only every third person positively preferred leisure to work, now every other citizen does.
The survey was carried out by the respected Allensbach opinion poll agency for the American Aspen Institute for Humanistic Studies.
It concluded that today's Germans are markedly less German; they are more interested in being with their families, no longer believe they should produce ever more and work ever harder, maintain that holidays are more important than the office, and in discovering the *joie de vivre* appear to have lost something of their *Arbeitslust*.
Predictably, the survey has provoked a storm of controversy. Allensbach blamed the mass media for encouraging a negative attitude to work.
It is difficult indeed to find any German at his desk after 2pm on Friday. But if more British than Germans think they put in more than demanded in their jobs, one can only remark that the Germans are most honest in answering survey questions.

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Ministers 'were told of Merseyside riots danger'

By Hugh Clayton, Environment Correspondent

The "Think Tank" sent ministers a warning about the risk of civil disorder on Merseyside a few months before the Toxteth riots of 1981, the Commons Select Committee on the environment claimed yesterday.

It complained that it had not been allowed to see the report from the Think Tank (Central Policy Review Staff), which is to be published next month, 12 years after it was set up by Mr Edward Heath.

The selecting committee said in a report about recent attempts at urban renewal on Merseyside that it understood that a report had been prepared. Mr Reginald Freeson, chairman of the select committee in the last Parliament and Labour MP for Brent East, said that the report had certainly been written by the Think Tank.

"It indicated the prospect of social violence breaking out if something more effective was not done", he said. The word "violence" is mentioned only in a footnote in the select committee report, but is potentially the most embarrassing item for ministers among the many criticisms from the select committee.

The Study is the first to emerge from a long and often acrimonious review of urban renewal by the select committee. The document published yesterday concentrates on Merseyside and the period last year when Mr Michael Heseltine, then Secretary of State for the Environment, spent a day a week there and set up a "task force" of civil servants and businessmen.

The select committee complained that Mr Heseltine, now Secretary of State for Defence, had refused to tell it what the Merseyside scheme had taught ministers about starting similar activities in other cities. "The Secretary of State's inhibition has been unhelpful", it said.

It criticized the split in responsibility for urban renewal between government departments. It suggested that Mr Heseltine had not managed to acquire all relevant powers so that his role as "Minister for Merseyside" last year had been "illusory".

It also regretted the fragmentation of authority in the area among local councils and state agencies.

Third Report from the Environment Committee, Commons Paper 18-1 (Stationery Office, £4.15).



Needle match: Launching the 1983 Arthritis Knit-In at Hammersmith, west London, yesterday to raise money for The Arthritis and Rheumatism Council's research campaign were (from left): Lady Kinloss, Lady Masham of Ilton, Lady Cox, Lady Hornsby-Smith, Lady Lockwood, Mrs Marjorie Oband, Mrs Anne Hoey, and Mrs Louise McKeuzie (Photograph: Brian Harris).

Foot backs down over peerages

By Anthony Bevin, Political Correspondent

Mr Michael Foot, the Labour leader, has been forced to accept the Prime Minister's ruling that he should nominate no more than eight or nine people for peerages in the Dissolution Honours List, due to be issued before Parliament rises for the recess next month.

Labour embarrassment was running high, yesterday over reports that Mr Foot had initially put in a request for as many as 27 nominations, a reflection of the number of Labour worthies who had been forced out of the Commons by the scale of the election defeat, boundary changes or Labour's new reselection procedures, which some MPs were dropped by their local parties.

But there was some Westminster speculation last night that Mrs Thatcher's insistence on following previous precedent in allowing only single figure nominations from the Opposition leader, might have provoked further embarrassment for Mr Foot because Sir Harold Wilson has apparently indicated his wish to go to the Lords.

Although Sir Harold is a former Prime Minister, and can therefore expect a peerage, at the very least, Mrs Thatcher might well feel that he should be nominated as part of Mr Foot's list. Mr Foot, however, might feel that Sir Harold's recent record, of criticism would not best qualify him for Labour service in the Lords.

The president which Mrs Thatcher is following was laid down by Sir Harold in 1966 and 1974. Edward Heath, then Conservative Opposition leader, was allowed to nominate five peerages, compared with Labour's 10, in the first list, and seven, compared with Labour's nine and one Liberal peerage after the October 1974 general election.

In the Resignation Honours Lists of recent years, in which the outgoing Prime Minister makes nominations for political as well as non-political service, Sir Harold nominated eight peers in 1970, Mr Heath nominated nine in April 1974 and Mr Callaghan 10 in 1979.

Whitehall sources said last night that there was no question of Mr Foot being allowed to use a "vehicle for 'topping up'" the number of working peers on the Opposition benches in the Lords.

It was understood last night that the Prime Minister had been made aware of the new shorter list of Labour nominations and it was volunteered that the names were Mr Foot's sole responsibility, a suggestion which provoked speculation about Sir Harold Wilson's elevation.

The other, perennial embarrassment for Labour is that the fuss over numbers again points to the contradiction of the party's policy, which, while urging the abolition of the Lords, continues to subscribe to its existence.

Hattersley supports union ballot

By Philip Webster, Political Reporter

Mr Roy Hattersley yesterday followed Mr Peter Shore, one of his rivals in the Labour leadership contest, in calling on the trade unions to ballot their members over their choice of candidate.

"If we have ballots among the membership in the constituencies, and ballots among the trade unions, and if the trade unions and constituencies respect and reflect the decision of those ballots I shall be elected," he said in a radio interview.

"The question is how many ballots there will be and how much the will of ordinary rank and file members is allowed prevail."

Mr Hattersley continued his campaign for union votes yesterday with a speech to a meeting at the Conference of Shipbuilding and Engineering Unions in Landudno, Gwynedd, in which he said it was from the trade union movement that Labour must gain much of the common sense that would make it credible again.

He advocated direct involvement of the trade unions in the business of government, including investment decisions, plans for regional policy, attitudes towards import controls and judgment on the exchange rate.

Mr Hattersley said in his interview on BBC Radio's *The World at One* that during the election he had fought as loyally as he could for the Labour Party but where he did not believe in some of the aspects of the policy he thought it his duty to tell the truth.

Mr Neil Kinnock is denounced as a "preaching careerist" unfit to be leader of the Labour Party in the latest edition of *London Labour Briefing*, the journal of the left-wing grouping associated with Mr Kenneth Livingstone and the Labour majority on the Greater London Council (David Walker writes).

The journal urges its followers to support Mr Eric Heffer and Mr Michael Meacher for leader and deputy leader of the party.

Mr Michael Foot said yesterday that the Labour Party constitution should be clearer about who should be members of the party, and that there should be a court of appeal to decide questions of membership.

Mr Foot was speaking at the end of a discussion by the Parliamentary Labour Party of future strategy which became an election inquest. Mr John Prescott, Kingston upon Hull East, said that the speech on May 25 by Mr James Callaghan, in which he dissociated from the manifesto and said that the Polarix weapon should not be given up unilaterally, was specially damaging.

Right-wing trade union leaders are about to resurrect the dispute in the labour movement over the policy of unilateral nuclear disarmament (our Labour Reporter writes).

Mr Frank Chapple, chairman of the TUC, and other prominent union personalities have put their name to a statement backing Nato and its nuclear defence policy in defiance of the Labour Party's unilateralist stance.

Methodists split on baptising still-born

From Clifford Longley, Middlesbrough

A proposal that still-born babies might in certain circumstances be baptised before burial divided the Methodist conference at its meeting in Middlesbrough yesterday.

One side argued that everything should be done, including baptism, to relieve the grief of the parents; the other side asserted that "baptism of the dead" would pander to superstition and weaken Christian doctrine.

The conference accepted by a majority the cautious wording of a new funeral service for a still-born child, and guidelines for its use.

These states: "Baptism is not necessary to the salvation of the still-born child, where only such an act seems to be enough to reassure the bereaved of God's favour to the child, we should support any chaplain or nurse or obstetrician who felt they should baptize the still-born baby at the family's request."

This was not enough to satisfy the Rev Barry Cook, of Chesterfield, who told the conference: "I believe that this document in this respect is likely to muddy the waters of baptism when it is important they be clarified." There were other ways of reassuring the parents.

Dr David Stacey, the chairman of the faith and order committee, who proposed the form of service that was finally agreed, said baptism was regarded as inappropriate and unnecessary, but it would also be inappropriate to censure any Methodist who did baptize a still-born baby.

Press Council condemned

By Our Legal Affairs Correspondent

The Press Council is condemned as totally ineffective as a means of redress for victims of media distortion and inaccuracy in the first detailed review of the council's work in a book, *People against the Press*, published today.

The author, Mr Geoffrey Robertson, a barrister, says that from a survey of 77 complaints to the Press Council, 45 of whom had complaints upheld, a "remarkable picture emerged of a complaints commission whose procedures seemed to give it more cause for complaint than the conduct of the newspaper it was investigating."

The law of libel is also criticized as an "expensive anachronism", only available for use by the rich and also unsatisfactory as a means of speedily correcting inaccuracies.

He calls for the end of the operation of libel laws against newspapers and the introduction of a more limited role for the Press Council.

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BMA conference

Glue sniffing 'an epidemic'

From Pat Healy, Social Services Correspondent, Dundee

Solvent abuse has claimed 120 lives in the last three years and is reaching epidemic proportions in some parts of Britain, the British Medical Association annual conference was told in Dundee yesterday.

Dr Hamid Husain, a Rotherham GP said that the practice was not confined to glue sniffing; it included inhalation of fumes from many other products commonly used in the home. Many children suffered very adverse effects, and parents were often the last to appreciate the problem.

"Solvent abuse is more prevalent than is recognized by the community or acknowledged by the authorities. In some areas it has reached epidemic proportions", Dr Husain said.

It was not in itself a crime, but it led to behaviour that was not know enough about the problem or what advice to give.

The conference passed a resolution calling for the BMA Board of Science and Education to investigate the cause, effects and means of prevention of solvent abuse. However it did not become BMA policy but was referred to the council to consider after members of the Board of Science argued that the problem was too wide for them and could not be afforded.

Professor Peter Quilliam, chairman of the Board of Science, said that what was needed was a low-key approach, funded by the Department of Health and Social Security and involving teachers, parents and local health agencies. If the Board of Science undertook it, it would cost an extra £12,000 in research and staff.

It was impossible to know what proportion of convictions for assault, breach of the peace, or more serious crimes could be attributed to solvent abuse. What was required was an expert body to analyse the whole problem with a view to preventing it.

"What is at stake is not just the health of the children, but the fabric of society", Dr Husain said.

Dr J. G. Maden, from Burnley, Pendle and Rossendale, said that it not only affected children. The last patient he had seen was a married man aged 22 with two children.

Glue sniffers were to be found in every town and city in Britain. But doctors were helpless because they simply did not know enough about the problem or what advice to give.

Science report

Chemical war - or a battalion of bees?

By Clive Cookson, Technology Correspondent

The political controversy about toxic "yellow rain" in South-East Asia is generating an increasingly bitter scientific debate. Scientists convinced that the Soviet Union and its allies have been using chemical weapons in Laos and Cambodia are counter-attacking colleagues who believe that the evidence can be explained by natural causes combined with human exaggeration.

The latest arguments were triggered by the well-publicized claims of a group led by Professor Matthew Meselson of Harvard University that the yellow spots found on leaves in the jungles of South-East Asia - and claimed by the United States Government as evidence of chemical warfare - are little more than bee excrement. According to this theory, the pollen-rich droppings are colonized by a fungus which produces poisonous mycotoxins.

The strongest scientific reaction against the bee hypothesis came from Professor Chester Mirocha, a plant pathologist at the University of Minnesota, who has examined not only leaves but also human tissues from members of the Khmer tribe - allegedly the main victims of chemical warfare waged by the Soviet-backed Vietnamese forces.

Professor Mirocha calls the bee theory "ridiculous and even absurd". "There is no hard scientific data to support such a hypothesis", he says. "To cover a village with yellow (pollen) spots it would take 10,000 bees diving-bombing an area and excreting all at once." And even then, he claims, the trichothecene toxins found in the leaf samples would not be produced.

According to Professor Mirocha, the only fungus capable of producing trichothecene is fusarium, a type that would not flourish on damp South-East Asian leaves. Proponents of the bee theory reply that too little is known about mycotoxins and their natural occurrence to make such a statement.

BR tempts company car users

British Rail yesterday answered the growing use of the company car with a package of benefits to tempt the businessman back to the train. Under a rail credit card, system called Travel Key regular business travellers will be eligible for: Free weekends for two in Paris or Amsterdam; free first-class travel at weekends; fifteen per cent off car and private medicine costs; ten per cent off hotel and restaurant services; and five per cent off rail travel except season tickets.

These benefits are available according to cumulative amount spent on rail travel (the Paris weekend requires £1,400) or other named holders of Travel Key cards (cost up to £12.50) or unnamed cards held by firms (£20).

The proposed £229 transatlantic service of British Airways was rejected by the Civil Aviation Authority today.

Ripper hunt police told not to talk

Senior police officers involved in the Ripper hunt were ordered not to speak about the case by Mr Ronald Gregory, former chief constable of West Yorkshire, who is reported to have sold his story to the *Mail on Sunday* for £50,000.

An order he issued in January 1981, warning officers about publishing their memoirs, is still in force. Today Mr Gregory faced mounting anger from his former colleagues, who accused him of double standards.

The report into the Ripper hunt compiled by the new chief constable, Mr Colin Sampson, is due to be published today.

Sale room

£10 gamble yields £100,440

By Geraldine Norman, Sale Room Correspondent

Two carved wooden figures from Easter Island, in the Pacific, which a Hampshire antique dealer bought for £10 in January were sold for £100,440 at Christie's yesterday.

The greater rarity was the 18in "lizard man", a slim male figure with a lizard head. Islanders suspended the figures in pairs inside the doorway of their homes to keep out intruders.

Among the ten or so best examples to have survived, the "lizard man" was bought by a European private collector for £70,200 (estimate £10,000-£20,000). The second, a standing male figure, known as "emaciated man", with a tufted beard and eyes inlaid with fish bone, stands 17in high and dates from before 1840. It sold for £30,240 (estimate £10,000-£20,000) to an American private collector.

An exhausted woman who took the figure into a Hampshire shop in January, begged the proprietor to give her £10 for them, having trudged round several other shops and been turned away. The antique dealer had no knowledge of the field but gambled his £10.

The New Brunswick Museum in Canada spent £12,960 (estimate £3,000-£5,000) on a chief's costume of the Malesic tribe, a local Indian group.

The London Museum of Mankind spent £7,020 (estimate £5,000-£10,000) for an Inroquois Indian false-embroidered burden strap brought back to England by Lord Cornwallis.



"Emaciated man" (left) and "lizard man"

12 years' jail for contract killing

A contract killer's partner was jailed for 12 years yesterday at Liverpool Crown Court for his part in the killing of two men with a shotgun. Terence Clarke had pleaded not guilty to murdering Kenneth Pritchard and Billy Strangman, two amateur rugby team-mates.

Clarke, aged 28, of Solway Firth, Toxteth, Liverpool, was found guilty of manslaughter. His partner was jailed for life last week.

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Actor fined for knife offence

William Steel, aged 22, an actor of Oliphant Street, North Kensington, was fined £25 after pleading guilty yesterday at Marylebone court to having an offensive weapon late on the eve of the general election.

Police sergeant Peter Hill said Steel dropped the carving knife behind a car when he spotted police in Beethoven Street, North Kensington.

CND float ban

The Campaign for Nuclear Disarmament has been banned from entering a float in the gala day procession at Chichester on July 2 because its display of messages would not be in keeping with what one of the gala organizers called a "fun occasion".

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*Pair 3'3" x 6'6"	£1,597.50	£1,198.00

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5'0" x 6'6"	£530.00	£424.00
*Pair 3'0" x 6'3"	£758.00	£606.00

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£100-a-week assistants a special case

Shop staff near foot of earnings league

By Alan Hamilton

The pay deal reported yesterday which heralds the arrival of the £100 a week shop staff at Selfridges in Oxford Street hides the uncomfortable fact that in Britain as a whole shop assistants are among the poorest categories of the working population.

Of the estimated 1.6 million staff employed nationally in retail distribution, only about a quarter are members of the Union of Shop Distributive and Allied Workers, (USDAW), the only union of any significance in the field.

The pay of many of the remainder is still determined by wages councils, those antiquated quasi-government bodies set up in the earlier years of the century to set a minimum remuneration for the poorest sections of the working community, many of whom worked traditionally for near-starvation wages.

Oxford Street is very much a special case. Stores there have always been obliged to pay much higher rates to attract staff, none of whom is likely to live in the immediate vicinity, and who are therefore faced with high travel costs.

Selfridges says that they, in common with most Oxford Street stores, have been losing good staff to provincial stores simply because of the cost and inconvenience of travelling.

Selfridges is a particular case in itself. The store has recently spent several million pounds in refurbishment and in an attempt to take itself further upmarket, and the company wants to attract the kind of staff who will stay and make a career at the store.

"We spend a great deal of money on staff training. We want to attract the right person with the right attitude to the job, and it is not easy", their spokesman said.

"In general the British are not very keen on being sales staff, and you cannot get shop assistants for the same reason that you cannot get servants or bus conductors. They tend to get the rough edge of the public's tongue, and they do not like it."

There is, however, some sign of improvement in the lot of shop assistants generally. Wage settlements in the retail trade this year have been running at an average of 7 1/2 per cent, and the erosion of differentials suggests that it is basic minimum rates that are at last being improved.

The trade is trying hard to lose its tag of ill-paid servility but outside Oxford Street it still has a long way to go.

The one million-plus shop-workers who belong to no union and whose minimum rates are set by wages councils remain near the bottom of the earnings league. Current minimum rates for those shop assistants, over the age of 19, are just above £66 a week.

Union organizations of those workers remains a big problem for USDAW, because of the highly fragmented nature of the industry.

Basic minimum rates vary little throughout the retail trade, from a rock-bottom of £67 in the multiple food retailers like Tesco to £70.25 in the Manchester-based Lewis's department store group. Large groups like Woolworth, the Co-op, Littlewood and House of Fraser all have basic minimum rates at about £68.

Only a few stores, like Marks and Spencer and the John Lewis Partnership, have profit-sharing schemes.

The Department of Employment's New Earnings Survey shows average weekly earnings for adult male shopworkers last year as £108.50, and £70.70 for women. Average earnings for all British manual workers last year were £133.80 for men and £80.10 for women.

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One in seven families is headed by lone parent, government survey shows

By Staff Reporters

The destruction of traditional family life is highlighted once again with the publication today of the General Household Survey 1981.

The survey, produced by the Office of Population Censuses and Surveys, reveals that one household in seven is now a single-parent family, compared with one in twelve 10 years ago. The biggest increase is in the numbers of families headed by divorced women, who now make up 4.1 per cent of all British households. Numbers of separated mothers and single mothers are also increasing although the number of widows showed a slight drop.

Single fathers represent 1.5 per cent of households, only 0.3 per cent more than 10 years ago. Mrs Lesley Rimmer, co-author of *One Parent Families*, published by the independently financed Study Commission on the Family, said that the increase was largely due to the ever-rising divorce rate.

She said that one child in five will now see his parents divorced before he is 16. Currently, one marriage in three is statistically doomed to failure.

Her book paints a grim picture for one-parent families. They are unlikely to be homeowners, will own fewer consumer durables, run greater risk of mental illness and are more likely to have their children taken into care.

Based on interviews with 24,500 people, the survey reveals almost no increase in consumer goods such as vacuum cleaners and refrigerators, with nine out of ten houses possessing them. But there was a marked decline in the number of black and white television sets, with only 23 per cent of homes owning one.

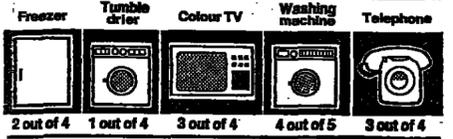
There was also little sign of growth in car ownership. In 1981, two out of five homes did not have a car and in the 10-year period, car ownership rose by only 11 per cent.

The survey said that "the most marked feature in tenure patterns" was the increase in owner-occupied houses. This rose by 5 per cent over the decade, to 54 per cent. From 1979 these were also no significant increase in the rental of council houses, a slight decline in renting of furnished accommodation and a sharp fall in unfurnished accommodation.

But against the general growth in affluence, the survey revealed some of the effects of the rise in unemployment. The only exception was for married women, of whom 61 per cent had some form of work by 1981, compared with half that proportion 10 years earlier. The reluctance of people to change jobs because of the risk of unemployment was further confirmed. Between 1979 and 1981 those changing work fell from 12 per cent to 7 per cent.

Women graduates were also less likely to get professional jobs, with nearly half of male graduates in professions, compared to one in five women.

Information collected for the first time showed that on average men lost 7.4 days a year to illness and women 7.7, with women aged between 25 and 44 worst affected. General Household Survey 1981. Office of Population Censuses and Surveys, Stationery Office, £11.70.



Work study scheme to aid vicars

Management consultants are to monitor overworked West Country vicars in an experiment being carried out by the Bath and Wells diocese.

It hopes the consultants will show vicars how to reduce working hours because many of them work up to 100 hours a week with few days off. Doctors have said that stress-related illnesses are likely.

The Bishop of Taunton, the Right Rev Peter Nott, said yesterday that in the past 10 years the number of clergy had dropped from 370 to 250. Many vicars are looking after four or five parishes.

Drive to save bird sanctuary

A campaign to save the Seal Sands bird sanctuary on the Tees in Cleveland, from development, was launched yesterday by the Royal Society for the Protection of Birds which has called for government-level talks on the issue.

Mr John Tholen, chief executive of the Tees and Hartlepool Port Authority, said: "Our 64-year option to reclaim the land expires next year. We have made no decision yet."

Parents told of batteries risk

A surgeon warned parents yesterday to seek immediate medical help if children swallow the small batteries used in watches, calculators and cameras.

Mr James Dickson, of Sheffield Children's Hospital, was speaking after he removed a heated hair brush battery from the stomach of a boy aged two. He said such batteries might pass through the body harmlessly, but if they became stuck in the stomach they could release poisonous chemicals.

Armed police raid village

Armed police, looking for a man wanted in connexion with smuggling guns through Heathrow airport, surrounded and searched the Whiteway Colony near Stroud, Gloucestershire, at dawn yesterday.

A man was already helping police with inquiries at Heathrow. Whiteway was founded at the turn of the century as an experimental community living without money.

Advertisement for Beck's beer. Text: "Time is our secret." "BECK'S" logo. "The beer matured for 98 days." "REAL IMPORTED GERMAN LAGER."

Social security 'at breaking point'

Britain's social security system is close to breaking point and needs a radical overhaul, the National Consumer Council says in a report published yesterday.

The report says that the system, now 40 years old, is unable to cope with the increased burdens caused by the recent steep rises in the numbers of unemployed, the elderly and single-parent families.

Staff in social security offices have almost doubled since 1966, but they are being swamped by the mountains of paperwork generated by the cumbersome system of benefits.

The 12-page report, *Pressure Points*, says that the number of single parents increased by 71 per cent from 1971 to 1981; households headed by a pensioner increased by 18 per cent, and unemployment went up ninefold between 1966 and 1982, and is still rising.

The number of claimants increased by 49 per cent but workloads for officials went up much more because of the increasing complexity of the means-tested benefits. Staff

numbers rose from 37,500 to 59,600.

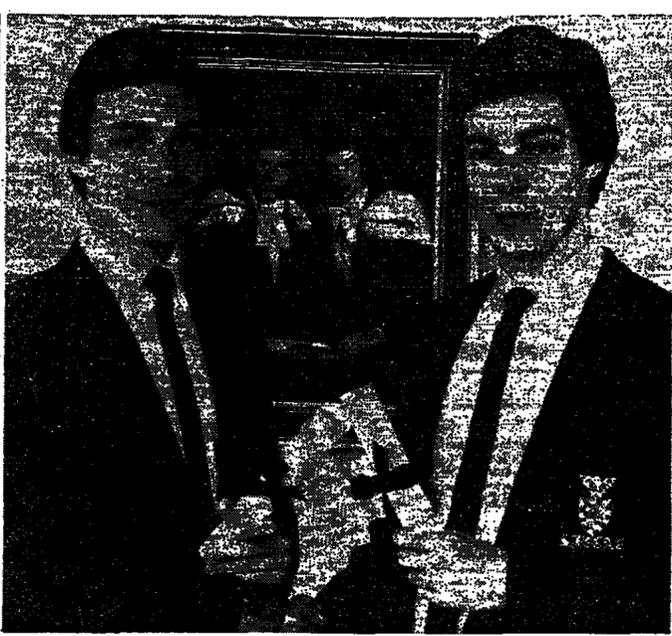
The result of all that, the report says, is staff unrest, high turnover of staff, chaos in offices, greater opportunities for fraud, frustration for claimants, delays in receipt of benefits and increasing errors, estimated in 1979 at 11 per cent of claims.

Claimants are unable to contact offices by telephone and often have to wait for several hours to see an official. About 2,600,000 people do not bother to claim their entitlement.

Mr Maurice Healy, assistant director of the National Consumer Council, confessed at a press conference yesterday: "We do not know what the answer is."

Mr John Hughes, a member of the council, said further papers will be published this year giving ideas for improving the system. Those will include increasing the use of computers, providing more staff at some offices and improving communication with the public.

Pressure Points (free from National Consumer Council, 18 Queen Anne's Gate London SW1).



Michael (left) and John Ducker with their certificates yesterday.

Careers split twins

By John Withersow

After a decade of academic rivalry John and Michael Ducker have finally called it a day. The twins, aged 22, have finished their remarkable scholastic career with double firsts from Cambridge university after achieving results from O levels that are as identical as their are.

Their latest honour this month were firsts in a postgraduate chemical engineering course after double firsts in BA degree. Both achieved identical grades in nine O levels and four science A Levels (three As and a B) from Worching Sixth Form College. Their only difference came when John won a scholarship to St John's College, Cambridge, and Michael

gained a place.

Both are the same standard in rowing, water polo, squash and badminton dancing. Asked if they have any differences, Michael can only think that his brother is more interested in photography.

But although they say they have worked together as a team, their achievement has brought difficulties and they plan to separate from November. But even that is rather half-hearted. Both are joining Imperial Chemical Industries and although John is going into agriculture and Michael into plastics and petrochemicals, they will be working at Teesside, only 30 miles apart.

"We've had talked about it a lot and decided we wanted a

break from living in each other's pockets", Michael said. "It is possible to lose one's individuality and get treated simply as the Duckers."

John added: "It is got to come eventually and we are gradually growing apart. We don't even look similar nowadays."

"We are not telepathic," Michael said, "but we tend to think about things the same way and have the same feelings. We have an empathy and our rivalry drives us on. Others have tried to put pressure on us to split up and some seem annoyed that we are so close, especially girl friends, who tend to think there is competition."

Second operation for severed-arm man

A second operation on Mr David Ruffie, whose left arm was sewn on after being severed in an accident on Tuesday has been a success, surgeons believe.

The two-hour operation at Odstock Hospital, Salisbury yesterday, was needed after complications set in following eight hours of microsurgery. Mr Ruffie, 34, from Farnham, Surrey, had his arm torn off at the elbow while cleaning debris from a wood-planing machine.

He will have his left arm permanently at right angles after the operation in which surgeons inserted screws from the upper arm to the forearm.

Surgeon Mr Paul Levick who

carried out the operation, said yesterday: "A stiff elbow is not that much of a disability. Mr Levick praised quick thinking hospital staff at Aldershot who packed Mr Ruffie's arm in ice for the 30 mile journey to Odstock Hospital.

"We have every hope that the arm will be back in use within a short time, although it will take at least a year before any sensation returns to the hand," said Mr Levick.

He added that Mr Ruffie, whose condition last night was "fine and stable," was in good spirits and had been able to talk about his accident.

He will probably spend the next three or four weeks in hospital.

Rantzen wins settlement against Private Eye

Esther Rantzen, the television presenter, and her husband, Desmond Wilcox, accepted undisclosed damages and their costs yesterday in settlement of a libel action against *Private Eye*.

They had complained of an article in the satirical magazine published in February 1979 which suggested they had received a substantial discount on a new Rover car on the understanding that British Leyland vehicles would not be singled out for criticism in the *That's Life* programme.

Mr Wilcox was then head of BBC General Features which produced the programme and Miss Rantzen is its host. Mr David Eady, QC, counsel for

the couple, told Mr Justice Popplewell sitting in the High Court in London that they considered the article to be a grave attack on their professional reputations and integrity.

Counsel said all imputations of impropriety against Miss Rantzen and Mr Wilcox had now been withdrawn.

Thirteen months ago Mr Wilcox won £14,000 High Court libel damages in a defended libel action against *Private Eye* which falsely accused him of misusing his position at the BBC "to line his own pockets." The magazine was also ordered to pay the costs estimated at £80,000.

Barrister's tax victory challenged in the Lords

By Frances Gibb, Legal Affairs Correspondent

The victory won against the taxman by Miss Ann Mallalieu, the barrister, enabling her to claim tax relief on the black clothes she has to wear in court, was challenged by the Inland Revenue in the House of Lords yesterday.

The Inland Revenue is appealing against a ruling by the Court of Appeal last December that Miss Mallalieu was entitled to claim relief on the black clothes because she bought and wore them solely for the purposes of her profession.

At the time of the ruling, Mr Peter Millett QC, for the Inland Revenue, said that it feared a flood of claims by large numbers of self-employed people over clothes worn to meet professional requirements. Although small individually, the claims would involve "substantial amounts of revenue in total".

Opening the Inland Revenue's final appeal yesterday before five law lords, Lord Diplock presiding, Mr Millett said that the issue was whether "the taxpayer was entitled, when computing the profits of her profession as a barrister, to deduct expenditure incurred in the purchase and cleaning of certain items of clothing."

The clothes - black dresses, black suits, tight, black shoes, white shirts and blouses - were ordinary everyday clothes which corresponded to a man's dark, pin-striped suit, white shirt, dark tie, black shoes and socks, he said. "There has been no dispute about items which are peculiar to the profession."

The appeal stems from a decision of the General Commissioners of the Middle Temple that the clothes were not tax-deductible. That ruling was set aside on appeal by Miss Mallalieu by Mr Justice Slade in 1981, and his decision was upheld by the Court of Appeal.

Mr Millett said that it was the Crown's case that it was within the scope of the general commissioners' role to reach the decision they did and that the courts had no right to intervene. The hearing continues today.



Miss Mallalieu: Clothes claim fought

Judge rules against fluoride in water

Mrs Catherine McColl, aged 69, who has no teeth of her own, yesterday won a long legal battle to stop Strathclyde Regional Council adding fluoride to the public water supply. The council had claimed the fluoride would help dental care.

In a test case, Lord Jamnocy ruled that it was beyond the powers of the local authority to add fluoride to bring it up to one part per million.

Sitting in the Court of Session in Edinburgh, Lord Jamnocy delivered a 120,000-word judgment and granted a court order to Mrs McColl, of Caledonia Road, Gorbals, Glasgow.

Mrs McColl had petitioned the court for an interim interdict banning the use of fluoride, which she alleged was "a horrible poison".

In his reserved judgment, Lord Jamnocy said the issue depended on the construction of the words "wholesome water," under the Scottish Water Acts of 1946 and 1980.

A formidable reason for constraining "wholesome" as the petitioner contended was that it was unlikely that Parliament in 1946 conferred on water authorities a power to supply water treated not only to render it safe and pleasant to drink but also to serve as a convenient means of achieving



Court victor: Mrs Catherine McColl celebrating her legal success with a glass of water which will not now contain fluoride.

a beneficial effect on the health of consumers generally. Fluoridation would inevitably involve the ingestion of the added fluoride by many persons to whom such ingestion would be of no benefit because they were either toothless, or of an age when the fluoride no longer performed its preventive role in relation to tooth decay.

Such a situation would necessarily involve a restriction on the freedom of choice of the individual, who would have little alternative but to consume the fluoridated water.

Lord Jamnocy held that fluoridated water to one part

per million substantially reduced dental decay and there was no evidence to suggest it would have an adverse effect on health.

He rejected all the major medical and scientific arguments put forward by Mrs McColl that it could cause cancer or accelerate the growth of tumours.

He strongly criticized the granting of legal aid to Mrs McColl and said she was enabled to pursue a case of unprecedented length and expense which only an individual of unlimited means could afford.

Her two principal scientific witnesses, Dr Dean Burk and

Dr John Yiamouyannis, both American biochemists, were also criticized by the judge.

Dr Yiamouyannis had an extreme attitude towards fluoridation. Not infrequently he allowed his hostility to obscure his scientific judgment.

Dr Burk was "rambling and evasive" and, despite his professed experience on the subject of cancer, tended to be imprecise. On the question of excess deaths from cancer in the United States, the judge found his evidence "vague and unimpressive".

The doctor who gave evidence for Strathclyde were particularly impressive. Their evidence appeared to be based on sound scientific principles.

The bulk of medical evidence shows that fluoride in water helps to prevent tooth decay, Pearce Wright, Science Editor, writes.

Governments in Britain have provided encouragement and financial help of more than £3m to local authorities in the past 15 years for fluoridation in the belief that it would reduce the £250m a year spent on dental services.

But not all water authorities are prepared to add fluoride because some believe the mineral balance of their supplies would be disturbed and others that it is not their responsibility.

'Unwarranted' curbs on charities criticized

By Frances Gibb, Legal Affairs Correspondent

The Charity Commission is accused of failure to control "rogue" charities and of an "adversarial and sometimes obstructive attitude" to new-style charities in a report published yesterday.

The National Council for Voluntary Organizations says in the report that the commission imposed "ill-founded and unwarranted" controls on charity campaigning which go "considerably beyond the sensible restrictions imposed by the courts".

But by contrast, controls on "rogue" charities leave much to be desired, because the commission is overburdened with unnecessary routine duties and has suffered staff cuts at a time of increasing work.

The criticisms come at a time when the Charity Commissioners are under attack for

Paternity leave schemes 'needed urgently'

By Frances Gibb, Legal Affairs Correspondent

All fathers should be entitled to at least 10 days' paid paternity leave and changes in the law to give men that right should be discussed urgently by employers' organizations and trade unions, the Equal Opportunities Commission says in a report published yesterday.

The report, funded by the commission and produced by Aston University's sociology department, said that 91 per cent of 282 fathers questioned, both employed and unemployed, strongly favour the introduction of formal paternity leave resembling existing maternity leave.

Most fathers would like leave of between one and two weeks, and 39 per cent think up to one week to be reasonable. Their reasons include a desire to support their wives practically and emotionally, the need to care for older children, and to

Bridging loan

The Humber Bridge Board was told at its annual meeting yesterday that it now owes £91.6m interest on the £94.6m it borrowed to build the bridge, which was opened two years ago.

At present most fathers use their annual holiday to be with their wives and babies, the report says. Others go sick or take unpaid leave, which can lead to loss of pay, employer hostility and even cost the father his job. Twice as many working-class fathers lost pay for taking time off as did middle-class fathers, the report states.

Fathers, Childbirth and Work, free from Publicity Section, Equal Opportunities Commission.

Chancellor says there will be no change of economic policy

QUEEN'S SPEECH

The Government would continue with the economic policies which had begun to get the country back on its feet, Mr Nigel Lawson, the Chancellor of the Exchequer, said in the Commons during the last day's debate on the Queen's Speech.

It would continue, he said, to set a framework of sound financial policy. Mr Peter Shore, chief Opposition spokesman on Treasury affairs, said that but for North Sea oil the economy would be in a state of total crisis.

Mr Shore, moved an amendment regretting that the Queen's Speech contained proposals that served only to reinforce the economic and social policies that had in the past four years previously weakened the British economy. He said that the great asset of North Sea oil reduced national income, created mass and still rising unemployment, and which, because they offered no hope for a genuine economic recovery, posed a major threat to personal living standards, to the social services that comprise the welfare state, and to the future prosperity of Britain.

Also before the House was a Liberal-SDP amendment regretting that the Speech contained no evidence that the Government, although conceding the support of 31 per cent of the electorate, had any intention of moderating its policies to make them acceptable to the majority of British people, and in particular calling upon the Government to launch a programme of selective capital investment to reduce unemployment and improve the environment, to raise the standard of social services to help the elderly and the disabled; to abandon its plans to encroach further upon the independence of local government, and instead to transfer substantial powers and responsibilities currently exercised by the centre, to the nations and regions of Britain; and to strengthen conventional forces while taking an initiative with Britain's allies in relation to nuclear disarmament.

Clearly the Government, so far as it could control the matter, was determined to sustain the pound at its present level. Since there could be no prospect of an investment-led improvement in productivity, the logic of its position drove them into not an anti-inflation policy for wages and jobs but a policy of real cuts in incomes.

In the public sector a cash limit of somewhere between 2 and 3 per cent would be imposed, well below the rate of inflation which would be running at twice that level before the end of the year. There would be an assault on the lower paid, and an attack on the trade unions.

Reducing income was at the heart of the Government's strategy. The Government's cure for loss of competitiveness was a real and sustained attack on the living standards of the nation at work.

The other part of the strategy was to reduce the general election campaign, and the whole period since General Galtieri committed his act of aggression against the Falklands, there had been a strange unreality about British affairs. People had been misled and bewitched and vulnerable to propositions that at almost any other time they would dismiss with scorn and abhorrence.

So Mr Thatcher had been able to deliver his message of a new Victorian age which was somehow to lead back to prosperity. It was a myth and a dream.

The reality was continued and terrible national inequality and inequality of the past. The spell would be broken, a change in political fortunes would come with startling suddenness. It would be about the task of bringing the country back to sanity and hope from the wreckage it would inherit.

Mr Lawson, said the result of June 9, however unpalatable to Labour, was clear and unequivocal vote of confidence in the Government's campaign the policies of the other main parties were deemed by the electorate so unconvincing they were hardly ever the subject of serious debate in the House.

The Government was resolved to continue the policies which had begun to get Britain back on its feet. Its objectives had not changed in any way since it took office. Having

achieved success in reducing inflation it would continue to set a framework of sound financial policy. The heart of its approach would continue to be the medium-term financial strategy. It would continue to try to bring about a more dynamic economy by the introduction of competition.

The problems with which they had to grapple were far from simple but the Government would be able to tackle them with renewed vigour in its second term.

One of the outstanding achievements of the past four years had been the change in expectations, the change to a climate of realism and common sense at all levels of industry, from the shop floor to the board room.

I intend (he said) to maintain a rigorous control of public sector borrowing as an essential ingredient to provide the balance between fiscal and monetary policy, with all that that implies for interest rates and the health of the economy as a whole.

But this required a firm control of public spending, otherwise there would be no room for significant tax cuts during the lifetime of this Parliament; there was no scope for relaxation in this context this year, next year or in any year.

In extending the financial strategy forward towards the end of the life of this Parliament and beyond the Government would be seeking ways of reducing the share taken by public expenditure still further.

We shall (he said) be watching the course of borrowing closely in the coming months and I stand ready to take action if our objectives are endangered.

It is because of our firm intention to keep a tight grip on spending and borrowing that I am confident of further progress in the economy and the current experience of countries throughout the world and just across the Channel showed that this did not produce a lasting cure.

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Minister promises lower taxes and more sales of state firms

HOUSE OF LORDS

Further reductions in taxation would come high on the Government's list of priorities, but it must depend on prudent management of Government finances, Lord Cockfield, Chancellor of the Duchy of Lancaster, said in opening the last day's debate on the Queen's Speech in the House of Lords.

Government policies would be directed to securing a continued reduction of inflation through firm, medium-term monetary and fiscal policies against the background of a growing, more dynamic and more competitive economy.

It was important that the proportion of the national income pre-empted by the Government should be reduced. Of the total employed population, 30 per cent, seven million people, were employed in the public sector.

In the coming year the Government hoped to set the public sector borrowing requirement down to 2½ per cent of the national income which would be one of the lowest in the developed world.

The article also said that Britain's deficit on manufactured trade was an acceptable feature of the economy. What was required now was stable prices, lower rates of interest and adequate incentives.

The Government remained convinced the best incentive to improve the use of resources lay in opening new areas to market forces. The most effective method was to return nationalised industries to the private sector. This would include British Telecom, British Airways, British Steel, British Shipbuilders and British Leyland, as many as possible of British Airways and the British Gas Corporation's oil assets.

Excessive public expenditure had been a major factor in creating unemployment and if it was to be reduced, as it must, pay settlements would also have to be reduced. That was a lesson union leaders and pay negotiators had to learn.

Total output had recovered by 2½-3 per cent on the spring of last year.

Lord Emswale (Lab) said that the Government's natural endowment and improved industrial efficiency. Did that reflect the policy of the Government?

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and consumer spending was up by 3 per cent on the same date. The CBI industrial trends inquiry showed that for the fifth successive month there had been an increase in output and improved order books for home and exports.

Lord Bruce of Donington, for the Opposition, moved an amendment deploring that the Queen's Speech had contained no proposals to assist manufacturing industry or to reduce unemployment.

There were no constructive proposals, he said, for the advancement of the country's welfare either in terms of the wealth it produced or the individual welfare of its citizens. There should have been a whole list of measures calculated to aid manufacturing industry.

A recent leading article in *The Times* had said that net imports of manufactures should be regarded as the logical, and indeed necessary, counterpart of net exports of oil and services. The old *Times* had said that had been regarded as the voice of the Government. Were the comments in the article the view of the Government?

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busy in the last year in their boardrooms, giving themselves pay rises of 13 and 25 per cent. That was not a good example of leadership.

Lady Sassen (Lib) said that at the end of the debate the Liberals proposed to move an amendment noting that the Government had obtained the support of only 31 per cent of the electorate and regretting the absence of practical measures in both the public and private sectors to give effect to the Government's stated aim to increase prosperity and reduce unemployment without recourse to the policies advocated in the Labour Party manifesto.

The Liberal Party, she went on, would be concerned in putting forward proposals to deal with what was a pretty black picture. They recognized the importance of reducing inflation and keeping it down.

They welcomed the fact that at no point had the Government weakened their opposition to protectionist measures. Retreat into protectionism and economic nationalism was one of the most serious threats to recovery or any continuation of recovery.

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found in tax policy. The national insurance surcharge, the tax on jobs which the Opposition introduced and increased to 2.5 per cent, had been reduced to 1 per cent. Over the next five years the Government would seek new and imaginative ways to develop these and other initiatives.

There was a need to improve the legislative framework in which businesses operated and nowhere was this more important than in the area of trade union reform.

The Government had already legislated on the closed shop and picketing, curbing abuse of trade union power often aimed at such as individual workers as at employers. Now there was a need to give trade union members their proper rights and influence over the policies and actions of their unions.

The Government had direct responsibility for businesses in the state sector. Many had no place there and some had already returned to the private sector where they belonged and could flourish. By the end of the Government's second term many more state-owned businesses would follow suit. Privatization might be an unattractive word, but the fruits were there for all to see.

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Soviet leaders fear Nato will take advantage of Warsaw Pact discord

From Richard Owen, Moscow

Soviet leaders are worried that the failure to reach firm agreement on a response to Nato at this week's Warsaw Pact summit may weaken the Soviet position during the visit to Moscow by Chancellor Helmut Kohl of West Germany, East European sources say.

Dr Kohl begins four days of talks in Moscow on Monday, and is being seen not only as the West German leader but as a representative of all the Western powers.

The Russians regard West Germany as a weak link in the Western alliance compared to Britain or France and are hoping to put pressure on Dr Kohl to reconsider West Germany's commitment to the deployment of new American missiles in Europe this year.

The Kremlin, however, was given little comfort by Otto Graf Lambsdorff, the West German Economics Minister, who told Soviet leaders bluntly this week that they should not be misled by noisy protests against the missiles in West Germany into thinking Bonn would change its mind.

Sources said the Russians would present the largely conciliatory line taken by this week's Warsaw Pact meeting as a sign of Soviet moderation during their talks with Dr Kohl. But the Kremlin had originally intended to combine an appeal for détente and arms control

with a strong and concrete threat to retaliate against Nato by moving Soviet missiles into Eastern Europe, sources said.

Opposition to this strategy had come mainly from President Ceausescu of Romania, who had been reluctant to attend the summit at all. Before leaving Bucharest, the Romanian leader pointedly complained his long-standing Moscow ties had been damaged by the holding of Warsaw Pact manoeuvres on Romanian soil.

Other East European leaders also had reservations about being put in the firing line by retaliatory threats, sources said. They included Mr Janos Kadar, the Hungarian leader. Support for the Soviet proposal came from East Germany and Czechoslovakia, the most likely sites for Soviet missiles.

Because of lack of agreement, the summit only lasted one day and was mostly confined to the missiles question. Only last week, Marshal Dmitry Ustinov, the Soviet Defence Minister, repeated a warning issued by Moscow at the end of May that it would retaliate against Nato deployments by taking measures in coordination with its Warsaw Pact allies.

It is thought that East European leaders, beginning with Mr Kadar, will return to Moscow in mid-July for further consultations after the visit by

Dr Kohl. There is doubt, however, over whether President Andropov will this year hold the Crimea summit meetings favoured by President Brezhnev, during the politically quiet summer months.

Diplomats said that with Moscow keen to avoid the Nato deployments in December, at all costs, and with the Warsaw Pact determined to come to terms with the West at Geneva soon, it was unlikely that this summer would be all that quiet in any case.

● BRUSSELS: The Nato council is studying the text of the Warsaw Pact communiqué, which it has only just received, so there was no statement at the conclusion of its meeting here, Frederick Bonnard writes.

Nato officials consider that the alliance does not wish to get involved in block-to-block negotiations. The Warsaw Pact attempted to do this in January with its summit meeting in Prague, when it offered a treaty on the non-use of force, and the present statement does not take matters any further.

● OSLO: Vice-President George Bush was briefed on issues concerning Nato's north flank during the first day of a two-day visit to Norway yesterday, Reuter reports.

He also met King Olav for lunch at the royal castle.

Leading article, page 13

How the presidential debate was won

Reagan defends use of Carter's secret papers

From Nicholas Ashford, Washington

It began as a throw-away line in a new book by the White House correspondent of Time magazine. Then the Washington cocktail party circuit took up the hunt for the "mole" who had supposedly been burrowing away in the Carter White House.

However, it is only in the past few days that the revelation that the Reagan campaign staff had access to President Carter's briefing book prior to the celebrated October 1980 televised debate between the two presidential candidates has become a major political issue in Washington, so much so that half the questions during the President's press conference on Tuesday night related to the briefing book.

The White House, fearful the affair could balloon into an embarrassing scandal that could upset President Reagan's reelection prospects next year, has launched a major damage-control exercise by calling in the Justice Department to conduct a vigorous monitoring of the incident for evidence of illegality.

It has also released hundreds of pages of documents with the intention of clearing the air by showing that the Reagan campaign had a regular flow of information from the Carter White House and not just the briefing book.

The Democrats see the affair as a golden opportunity to create maximum political



Brought to book: President Reagan answering press questions about his use of Mr Carter's documents.

Mr Donald Albores (Democrat, Michigan), chairman of a House of Representatives committee dealing with the civil service, is planning to investigate whether any laws were violated by the mole - believed to be one of three secretaries who were left over from the Nixon and Ford administration - who supposedly purloined the two-inch thick black briefing book and passed it on to the Reagan campaign staff.

At his press conference on Tuesday night, the president skillfully deflected questions about the ethics of making use of his opponent's private documents, noting that "it probably wasn't too much different from the press rushing into print with the Pentagon papers, which were stolen."

People in Washington started to realize there was more to the affair than was at first apparent when senior Administration officials began issuing contradictory denials over the weekend. Until then, most people had seemed prepared to go along with the President's joking off-the-cuff remark that it was much ado about nothing.

The firmest denial has come from Mr William Casey, Mr Reagan's campaign manager and head of the Central Intelligence Agency, who claims to have no recollection of the whole business. However, according to Mr James Baker, White House chief of staff, it was Mr Casey who had supplied the Reagan

campaign team with a copy of the Carter briefing book.

Mr David Stockman, the president's budget director, has at least admitted to having seen the book, adding that it was useful in preparing Mr Reagan for his television joust with Mr Carter. It was Mr Stockman who played the role of Mr Carter while Mr Reagan was being rehearsed by his staff in preparation for the great debate.

Mr David Geer, White House director of communications, described his recollections of the whole affair as hazy, but added categorically that the briefing book was inconsequential in preparing Mr Reagan for the debate.

This claim has been greeted with considerable scepticism, particularly by those who have seen copies of the briefing papers which former members of President Carter's staff have been liberally distributing around town.

Comparison between the briefing book and the debate transcripts shows many instances in which Mr Reagan anticipated Mr Carter's attacks successfully and rebutted them ably. As Mary McGrory, a columnist writing in the Washington Post commented: "Ronald Reagan walked into the biggest gamble of his life with loaded dice in his pocket."

The debate was one of the critical events of the 1980 campaign and was seen as a turning point for Mr Reagan in what until then had been a very close election race.

Bonn offers E Berlin no-strings guarantee

From Michael Binyon, Bonn

The West German government has agreed to guarantee credit of 1,000m DM (£253m) to East Germany as an act of good will to improve relations between the two states. Cabinet approval, virtually a formality, is expected soon and an agreement will then be signed with East Berlin.

The size of the guarantee, to be provided by a consortium of Land banks and the fact that no strings are attached, has surprised many people, especially as the East Germans have not given any specific *quid pro quo*. The present Government has several times insisted that East Berlin must do more to reciprocate Bonn's attempts to improve relations.

The Government spokesman yesterday said only that Bonn was ready to set trust against trust. But commentators here see the offer as a way of cementing East Germany's interest in keeping good relations with Bonn even after the

probable deployment of Nato missiles here in the autumn.

Since Bavaria is also sharing the guarantee of credit, Herr Franz Josef Strauss, the Prime Minister, who has consistently called for a tougher line towards East Berlin and criticized East Germany's exploitation of its special financial relationship with the Federal Republic, is assumed to have agreed.

Observers have noted that by deciding this before Dr Helmut Kohl's visit to Moscow, Bonn has made it more difficult for the Russians to threaten Bonn by warning of worse relations between the two German states if the missile deployment goes ahead.

The East Germans, already strongly dependent on their Western neighbour for economic aid, are now in no position to cause difficulties for Bonn, and have no interest in doing so.

The Chancellor will tell the Russians of his country's insistence on developing closer relations with East Germany, though overall East-West relations are clearly going to be the dominant theme.

Yesterday, the Bonn Government released the text of President Reagan's letter to Dr Kohl, handed over by Vice-President Bush on Saturday, in which Mr Reagan calls the Moscow visit an "important mission" which has his full support.

He told the Chancellor that a joint approach to East-West relations was especially important, and expressed his confidence in Dr Kohl's personal dedication to the security of the West.



Herr Strauss: Approval of credit assumed.

Trudeau claims prosperity has returned

From John Best, Ottawa

Mr Pierre Trudeau, the Prime Minister, has claimed the advent of a new era of prosperity for Canada.

In a nationally televised address on Tuesday night Mr Trudeau said "economic recovery is not just around the corner. It is here... we are passing from recession to restored prosperity."

He claimed that the Liberal Government's "six-and-five" restraint programme, holding public service wage increases to 6 per cent this year and 5 per cent next year, had already brought inflation down from near 12 per cent to 5.4 per cent in one year.

As a result, more jobs were being created and business activity was expanding.

But Mr Trudeau noted that unemployment remained at a near postwar high of 1,500,000.

Castro calls off his plans to tour Europe

From Harry Debelius, Madrid

Plans for a tour of several European capitals by Dr Fidel Castro the Cuban leader, have apparently been called off.

Reliable sources yesterday said the trip was cancelled after President Mitterrand indicated it might further complicate France's political difficulties.

President Castro is understood to have put out feelers last winter with various Socialist-European Governments for a trip this autumn to Spain, France, Sweden and Austria.

The defeat of Chancellor Kreisky in the recent Austrian elections may also have influenced Dr Castro's decision to cancel his visit.

He has been keen on visiting Europe, the sources said, and a tour might have increased political support in the West for his government, thereby increasing his leverage in his tense relations with Washington.

Americans question safety of bridges

From Trevor Fishlock, New York

The collapse of a bridge on the main highway between New York and New England has focused attention on the state of America's bridges. It is known that hundreds of them are in a poor state of repair and demands for better maintenance are growing.

The main suspect in the collapse of the 25-year-old Milaus river bridge, near Greenwich, Connecticut, is a 7in steel pin which may have worked loose because of traffic vibration. Four vehicles fell into the river when a 100ft section of the bridge collapsed. Three people were killed.

A report on the state's

bridges four years ago said that "the potential for a major catastrophe from a bridge failure increases daily". Another report, in 1981, repeated the warning and said more money should be spent on maintenance. The state authorities had at that time cut their repair fund because of a strained budget.

Concern about the condition of bridges has grown. The United States Transportation Department says half the country's road bridges are obsolete. In Connecticut alone many bridges have been described as drastically deteriorating.

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Hostage dramas in Africa

Sick Briton reveals terms of Sudanese rebels for releasing aid workers

A group of white mission workers and aid workers captured and now held hostage in a remote part of southern Sudan by a previously unknown rebel group are being well treated, but their captors have threatened to kill them if their demands - for publicity, cash and clothing - are not met by Wednesday.

From Charles Harrison, Nairobi

£40,000 in cash and 150 sets of clothing - shirts, trousers and shoes - and have also insisted that their chains to independence for southern Sudan be given full publicity by the BBC and the Voice of America.

Mr Aveling, who is in hospital here, said he was awakened in his tent last Friday by a group of armed men led by a well-educated southern Sudanese who spoke good English.

The rebels later captured another group of mission workers who landed in two light aircraft at Boma, but allowed some of them, including the three Hospel children, to fly to Nairobi.

On Tuesday the rebels allowed the second light aircraft, piloted by Mr Martin Overdime, a Canadian, to fly to Lodwar, northern Kenya, with an injured Ethiopian woman who needed hospital treatment.

Mr Aveling said the hostages were not ill-treated, but their captors appeared to be determined men.

Mr Aveling, who was working for the Frankfurt Zoological Society on a research project in the new national park, said: "We were not closely guarded - but there was nowhere to run to. It is a thousand miles from anywhere."

There has recently been a revival of anti-government activity in southern Sudan, but this is the first time the outside world has heard of the Southern Sudan Liberation Front, which is formed of four organizations working for independence for southern Sudan from the Muslim north.

They are being held by a group of about 15 armed men who say they belong to the Southern Sudan Liberation Front, whose aim is to secure the independence of the mainly Christian southern Sudan.

They have demanded

imprisoned in the jails of the ruling Popular Movement for the Liberation of Angola (MPLA) and the release of seven British mercenaries, "if the United Kingdom so wishes".

Earlier reports said that all the 17 women and 21 children would be freed, but their release had been delayed indefinitely for what was said to be last minute problems of coordination among the parties concerned.

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JOHANNESBURG: A South African Government

Accused officers were in line for promotion

From Stephen Taylor, Harare

The former commander of the Zimbabwe Air Force said in the high court here yesterday that he had seen three of the six officers charged with complicity in the Thornhill sabotage operation as potential successors.

Air Marshal Norman Walsh, who retired last month on the day the trial started and was giving evidence for the defence, said that he had nominated Air Vice-Marshal Hugh Slatter as Chief of Staff in December 1981 "with the intention that he should succeed me as commander".

The promotion had been approved by Mr Robert Mugabe, the Prime Minister. Air Vice-Marshal Slatter described Air Vice-Marshal Slatter as having qualities of loyalty and integrity and as one of the most outstanding officers in the force.

He said that in a projected list of future commanders compiled before the sabotage he named Air Commodore Philip Pile, as a potential successor to Air Vice-Marshal Slatter and Air Commodore Peter Briscoe, as commander in the 1990s.

He described Air Commodore Pile, formerly Zimbabwe's first air attaché at the Zimbabwe High Commission in London, as totally dedicated. Wing Commander Briscoe, he said, had strong integrity and sound standards. He too was totally dedicated.

Air Marshal Walsh said he had known the other three accused less well but that Wing Commander John Cox had been a strict disciplinarian and "the right man at the right time" when he was promoted Commander of the Air Force Regiment.

He said he had seen a report by Air Lieutenant Barrington Lloyd registering concern over security at Thornhill and had been pleasantly surprised when Air Lieutenant Neville Weir had passed out top student on a course for Hawk pilots in Britain.

Poll boost for Hawke

From Tony Dabondia, Melbourne

Despite the introduction of a mini-budget last month which cut tax concessions and allowances for middle income earners, support for the Labour Government, led by Mr Bob Hawke, has grown since the federal election in March.

According to a Gallup poll published yesterday, the Government enjoys the support of 52 per cent of the electorate, compared with 50 per cent last March. Support for the Liberal

National Party coalition dropped by more than 3 per cent over the same period.

The most worrying news for the coalition must be the fact that the Labour Party is shown as being even further ahead in the 18 to 24-age bracket, among whom 59 per cent said that they would vote Labour while only 32 per cent said that they would vote for the opposition coalition.

West German to take over from Lefebvre

From Our Correspondent Geneva

Mgr Marcel Lefebvre, the traditionalist Roman Catholic archbishop, announced during a ceremony in which he ordained 22 priests that he is stepping down as head of the fraternity he founded. However, he will as its only archbishop, continue to officiate at ordinations.

The rebel archbishop, aged 78, who founded the Sacerdotal Brotherhood of St Pius X, 13 years ago, is being succeeded by a West German priest, Father Franz Schmidberger, aged 37. The fraternity has associates in West European countries.

Church in Polish farm finance deal

From Roger Boyes Warsaw

A politically controversial scheme involving the Roman Catholic church leadership in three countries, Polish private farmers and the world of high finance has come to light in the fervent search for evidence of a deal between the Vatican and General Jaruzelski's Government.

According to church sources, the scheme was approved in principle during talks between the Polish Primate, Cardinal Jozef Glemp, and General Jaruzelski during a meeting held shortly before the Pope visited Poland two weeks ago.

The idea of the plan, which was first hatched some nine months ago, is that the episcopates in West Germany and the United States would try to raise about £1.3bn over five years to buy fertilizers and farm machinery for Poland's private farmers.

The agricultural assistance would be administered at least in part by the church - perhaps in the form of a board on which the church would have a significant but minority shareholding. The plan was discussed during the Pope's visit to Poland - either at the top level with General Jaruzelski, or at foreign minister level - and it is clear that this is one concrete concession that the Government is prepared to offer.

However, church informants discount any deal done on the question of the future of Mr Lech Walesa, the leader of the banned Solidarity union.

There is none the less little doubt that the church believes that Mr Walesa has no active role to play in Polish politics at present.

Meanwhile, Poland has renewed pressure on the British Government to restore the ashes of General Wladyslaw Sikorski to Poland. General Sikorski, a Polish wartime hero and Prime Minister of the Polish government-in-exile, died in an air crash over Gibraltar in 1943 but the British authorities have so far refused.

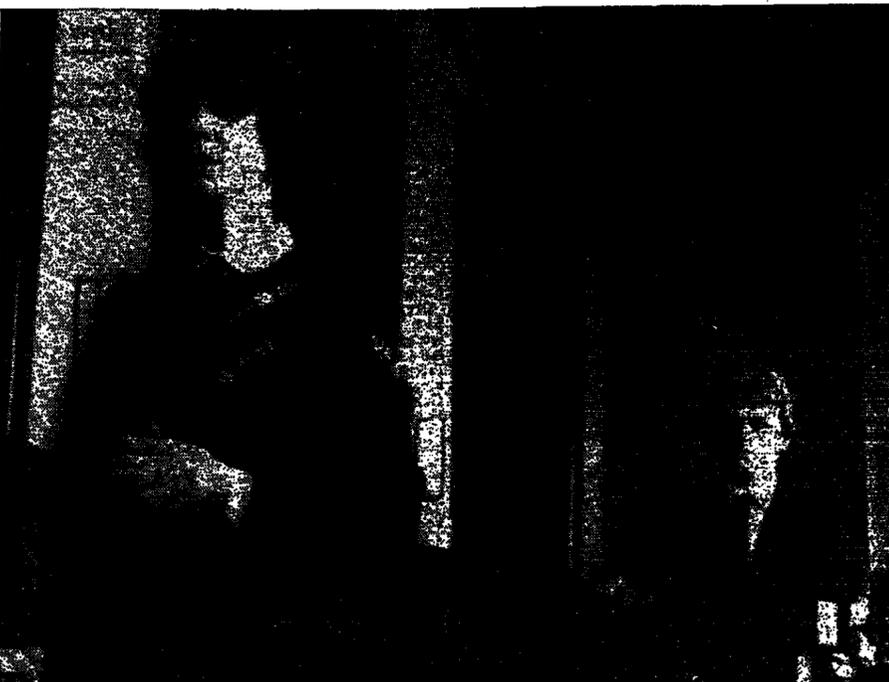
TV channel closed: The chairman of Polish radio and television has decided temporarily to close down the second television channel and a number of radio programmes, according to informed sources. About 1,000 television workers will lose their jobs.

The sweeping move is aimed at streamlining the television bureaucracy and was necessary for "technical reasons".

The world's most senior citizen

Mr Shigechiyo Izumi, here being served a cup of sake by a young relative on the eve of his 118th birthday yesterday, is the world's oldest person, according to the Guinness Book of Records. Mr Izumi, who has lived all his life on the Japanese island of Tokumo-shima, is known to be the age claimed for him because he was recorded as

a six-year-old in Japan's first census, in 1871. Many other claims bulge files in the Guinness Book of Records offices - ages of up to 150 years in some cases - but documentary evidence is sparse. Britain's oldest person, Mrs Anna Williams, aged 110, lives in an old people's home in Swansea.



Crime passion: Sieglinde Zant, a 40-year-old Austrian woman, standing tensely in the dock in Poelten while her former boy friend, Michael Klans, gives evidence from the witness box behind her. She was accused of murdering her 16-year-old rival, Christine Doppler, with a knife in a fit of jealousy.

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Arafat's fighters humiliated

From Robert Fisk, Beirut

Humbled by their defeat at the hands of Palestinian rebels along the Beirut-Damascus highway, officers of the Palestine Liberation Organization still loyal to Mr Yasser Arafat expressed their somewhat embarrassed enthusiasm yesterday for further Arab mediation between the PLO leader and President Assad of Syria.

While still insisting that his guerrillas would fight "for a long time" against Palestinian rebels, Mr Abu Jihad (Khalil al Wazzir), Mr Arafat's military commander, announced in the north Lebanese city of Tripoli that he wanted to encourage "Arab and international mediation for reconciliation".

He was speaking from a position of weakness. At least 28 Palestinians - 15 of them loyal to Mr Arafat - have died in fighting between PLO groups in the Bekkaa Valley over the past two days and the Syrian Army has successfully cut all the main supply routes for the PLO loyalists through the Bekkaa.

"We are facing some difficulty," Mr Abu Jihad said. "But we have enough supplies to fight away for some time."

The latest humiliation for Mr Arafat's men came outside the village of Bar Elias early yesterday, when rebels stormed into the local PLO office, raking it with gunfire. By daybreak the bullet-pocked office was being stripped of documents and furniture by

the mutineers. A poster of Mr Arafat lay screwed up on the ground outside. The rebellious guerrillas of Colonel Abu Moussa were patrolling the roads, carrying automatic rifles, watched by the crew of a Syrian T-54 tank.

Only west of Chitaura - have the PLO loyalists hung on, although yesterday the local commander had lost his telephone connexion to Mr Tripoli and was supported now by only four teenage guerrillas holding AK47 rifles.

According to PLO official in Riyadh, King Fahd of Saudi Arabia is trying to arrange a meeting between Mr Arafat and Mr Assad when the PLO chairman visits the Gulf after this week's meeting of the PLO executive committee. Algeria has already approached the Syrians in the hope of assuaging Mr Assad's anger and persuading him to withdraw the explosion order against Mr Arafat.

The Syrians, however, are apparently more ebullient than ever. Mr Assad, sounding even more self-confident than usual, told a meeting of Muslim religious leaders on Tuesday night that Syria was still refusing to accept the Israeli-Lebanese troop withdrawal agreement because it gave Israel a security zone in southern Lebanon which, he said, would extend to within 15 miles of Damascus, but 120 miles from Tel Aviv.

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Third time lucky for peace trio

From Moscow

Three independent Soviet peace campaigners yesterday succeeded in meeting British diplomats at their third attempt, but another Soviet peace activist was prevented from attending the meeting by Moscow police (Richard Owen writes).

The activists belong to a banned Moscow peace group called the Group for the Establishment of Trust between the USA and the USSR, founded a year ago.

They have been trying for several weeks to hand over a letter to Mrs Margaret Thatcher protesting against the treatment of British peace activists, but have twice been detained by police and KGB officials before they could enter the British Embassy compound.

Senate upholds abortion right

Washington

America's powerful anti-abortion lobby suffered its second major defeat in a fortnight when the Senate rejected by 50-49 votes constitutional amendment that would ban abortions. A two thirds majority in both Houses is necessary to amend the constitution.

Earlier this month the Supreme Court reaffirmed its historic 1973 decision legalizing abortion. (Nicholas Ashford writes).

Flagship found

Cairo (Reuter)

The wreckage of the 120-cannon Lorient, flagship of Napoleon Bonaparte's navy, which was sunk by the British in the Bay of Aboukir in 1798, has been discovered by a Franco-Egyptian expedition. Ships with heavy cranes will attempt to recover it and three other warships in August.

Life for hijack

Colombo

Sepala Ekanayake, 33-year-old Sri Lankan who hijacked an Alitalia jumbo jet at Bangkok and successfully demanded a ransom of \$300,000 was sentenced to life imprisonment in the High Court here. The court also ruled that Alitalia be paid back the ransom money from a frozen bank account.

Destefanis ban

Señor Osvaldo Destefanis, who failed to take the relatives of Argentine war dead to the Falklands graves, learnt on Tuesday that he had been refused an entry visa by Britain on the grounds that his presence would not be "conducive to the public good". His fight to take the relatives to the islands would continue, he vowed.

Dockyard talks

British proposals to help to secure the future for the Gibraltar dockyard, if and when it is commercialized, were the focal point of discussions in Whitehall yesterday.

Sir Joshua Hassan, the colony's chief minister, led the Gibraltar team.

Smugglers held

Pontevedra (Reuter) In a month-long operation, Spanish police and customs officers detained 67 people, including 27 Civil Guards, in a crackdown on tobacco smugglers around this Galician port. Twenty three were captured at sea.

Eagles fight jet

Moscow (AP) Two eagles attacked a Soviet LA10 passenger subprop over the north Caucasus and chased it to its landing. The pilot took evasive action but the eagles struck again as the jet landed, leaving a 16in dent and scratches in its left wing.

Bus charges

Paris (AFP) The owner and driver of a bus involved in a multiple crash last July 31 near Dijon in which 53 people died, including 45 children, were charged with manslaughter.

Solid beer

Kobe (Reuter) A Japanese company is launching a 'solid beer' next Tuesday. Mixed with apple and lemon juice and solidified into a jelly it will be sold in square glasses.

Mexico making efforts to build confidence

By Henry Stanhope, Diplomatic Correspondent

Señor Bernardo Sepulveda, the Mexican Foreign Minister, saw Lord Richardson, Governor of the Bank of England yesterday after earlier discussions with Mrs Margaret Thatcher, Sir Geoffrey Howe and Mr Cecil Parkinson. Mexico's financial nightmare was only one of the topics reviewed.

After a fruitful meeting with Mexican ambassadors from all over Europe, which was the main purpose of his visit to Britain, Señor Sepulveda said that confidence in Mexico among the international financial community was growing because of determined efforts by the seven-month old administration in Mexico City.

Dismissing American perceptions of Mexico as "the last domino" in Latin America, he pointed to tourism as one of the alternative sources of foreign exchange following the slump in world oil prices.

The Falkland Islands were not discussed, if only because he had lengthy talks with Mr Francis Pym, the then Foreign Secretary, on the royal yacht Britannia during the Queen's visit to North America. Mexico was ready and willing to act as a diplomatic "bridge" for Britain and Argentina, but the UN General Assembly meeting last September would be the next real opportunity to move forward, he said.

Meanwhile it was important for all foreign troops, not just Cubans, to get out of Central America. This might or might not have referred to British troops in Belize.

Falklands plane forced to land in Brazil

By Our Foreign Staff

A second British aircraft within a week has made an emergency landing in Brazil on its way to the Falklands. The latest incident caused "amazement and consternation" at the Argentine Embassy in Brasilia, an Argentine diplomat said.

Señor Hugo Caminos, the Argentine Ambassador, told Señor Raimiro Saravia, the Brazilian Foreign Minister, that he was concerned the affair might harm relations between the two South American countries.

Brazil says it allows British aircraft to make emergency landings only and has refused normal refuelling facilities. Britain has been refuelling its Falklands aircraft in flight.

The latest emergency landing occurred on Tuesday when a Hercules put down at Florianopolis. Last Thursday another RAF Hercules was forced to land in Brazil's Canaoas base near the Uruguayan border. Both aircraft had flown from Ascension Island.

In London the Ministry of Defence emphasized that landings on an "ad hoc basis" had been agreed with the Brazilian Government.

Thrilling tribute to nation's silence

Third time lucky for peace trio

Senate upholds abortion right

Flagship found

Life for hijack

Destefanis ban

Dockyard talks

سكنا من الراجل

THE ARTS

150 من الاصل

Theatre

Thrilling tribute to a nation's resilience



Fiddler on the Roof: "Thanks to tradition the village has remained intact, and its joyous music rings out..."

Fiddler on the Roof Apollo Victoria

Sixteen years after its first London appearance, here is Jerome Robbins' original production "reproduced" by Ruth Mitchell and Tom Abbott, and with Topol (still not quite old enough for the part) again heaving up the shafts of his horseless milk-cart, and earning a round of retrospective applause before he gets to the first line of "If I Were a Rich Man".

rooted in the world of Sholem Aleichem, Chagall and Jewish folk music, it has the same integrity now that it had in the 1950s; and, if anything, with the continuing record of East European anti-Zionism, its pattern emerges even more clearly now than it did in 1967.

If ever there was a convincing defence of Jewish tribal law, this is it. Thanks to tradition - the village has remained intact, and its joyous music rings out from the players even though the ground may collapse under their feet.

The artfulness of the plot is in showing an apparent erosion of tradition. Teyve's recurring slogan is "On the other hand". The code may prescribe this or that, but, on the other hand, why not let his eldest daughter marry a poor tailor, why not permit mixed dancing, why not trust his second daughter to a Siberian exile? Then the third daughter marries outside the tribe, and there is no other

hand. In this scene, Teyve is visited by two visions: the first of his daughter as a little girl; the second of the whole community passing behind a gauze in the midst of ecstatic celebration, and the lost girl fades out into the darkness.

The rest of the production is a preparation for and a sequel to this crucial scene, which safeguards every detail from the danger of sentimentality. Not that there is much danger of that in the presence of Topol. As you would expect, he brings a total authority to the role of Teyve, but there is never the least trace of repeating an old routine.

LSO/Kubelik Barbican

At last! We have complained noisily about the shortcomings of both programming and performance standards in the LSO's first residencies at the Barbican; but here, at the start of a new season, was a concert that could be wholeheartedly cheered. Rafael Kubelik returned to this country, and on Tuesday led the orchestra through the first two Brahms symphonies in performances which became better and better as the evening progressed.

which was not in the least vulgar. In his big-hearted humanity, in the way he moves boldly around the podium, adjusting, responding, encouraging, Kubelik reminds me most among great conductors of Jochum. But he has his own exuberance which gives a special sparkle to the music-making.

In the earlier part of the evening there had been several uneasy moments from the orchestra: oboes found it difficult to tune together, strings to play pizzicato together, and there were some stodgy passages in the First Symphony where Kubelik's encouragement was disregarded. But, by the time several changes of principals had been made for the Second Symphony (though Peter Lloyd and Anthony Camden resolutely remained, clarinet, bassoon and first horn were transformed), the strings were already responding far more positively to Kubelik's - admittedly sometimes vague but always impassioned - gestures.

He only allowed himself an imposing and romantically wide-ranging cadenza in the first movement, which explored the music's implications with versatile keyboard technique, and balanced this by keeping one ear on the backward glance to eighteenth-century style in the finale, adorned with wonderfully even scale passages. In between, the pianist conveyed an inwardly rapt quietness

during the Largo which sustained a continuing beauty of poetic imagination. The Philharmonia Orchestra were held in almost metrically rhythmic check at times by Mr Barshai, which did not preclude some sensitive woodwind playing and a responsive balance with the keyboard, then for the symphony he generated a vigorous spirit throughout. By conventional standards it was a lightweight reading, with even the funeral march stepping out as if it had a lot of ground to cover, a march of sorrowful pride more than ponderous solemnity.

Ministry of Public Works, Republic of Togo. Water Power Resources. Directorate of Public Works No 255/TP/BM. TENDER NOTICE For the construction of the 40 Km Lama-Kara, Kéto-Kémérika and Bretelle Kéto-Pagouda road. The Government of the Republic of Togo hereby issues an international invitation to tender for the building and asphaltting of the Lama-Kara, Kéto-Kémérika and Bretelle Kéto-Pagouda road (LOT No.1), for a distance of 40 Km.

Brahms again. Carlo Maria Giulini, who was forced to cancel a Brahms series at the Royal Festival Hall with the Los Angeles Philharmonic Orchestra in illness, is to conduct a cycle of that composer's music with the Philharmonia Orchestra and the Philharmonia Chorus during September and October 1984. Giulini is also to open this winter's Festival Hall season with the Philharmonia, on September 18, in a performance of Bruckner's Eighth Symphony, which will be repeated on September 21.

Caroline Moorehead meets the novelist Nicholas Salaman, whose second book, Dangerous Pursuits, is just out. The various spices of life. Salaman was already in his early forties when his first novel, a comic, inventive book called The Frigths, was published to enthusiastic reviews. The Times Literary Supplement compared him to P. G. Wodehouse. It was a late launching for a man who dated his career as a writer to a prize he won at school for a poem called "Roman Road" written at the age of 14. But, launched, he is writing at speed. A second novel, Dangerous Pursuits, appears this week. A third novel is on the way.

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Television

How time flies by

The earnestness of Channel 4's The World - A Television History cannot be denied nor, indeed, its ambition. These qualities cry for attention in a period of repeats and summer ephemera when seriously addicted viewers are searching somewhat desperately for a fix. The snag is that worthiness tends to get the beady eye from programme controllers and to be confined to slots early or late and of short duration.

Only historians, who might not be watching and Robert Powell, who reads the script, can be quite sure where they are and exactly who is being talked about. Last night we broke class for the year with programme six, which in half an hour set out to encompass The World Religions from 600BC to AD500, a fertile period for transcendental man, suffering from a certain ennui with the old, often exhausting, cults and beginning to reach for something bigger and more fulfilling, possibly with a message for all.

The last option obviously presents some logistical problems when you have the history of the world to deal with, and the result is that the programme moves with a speed which is likely to leave those with the best intentions but no copy of The Times Atlas of World History, on which the series is based, with a feeling they are trapped between time warps.

As it was, we nodded at Mahavira, the Hindu teacher (whom I tracked down later with some difficulty), Siddhartha Gautama (Buddha), Confucius, Lao Tzu, reputed author of the Taoist Ching, which sells briskly even today among seekers for an alternative in Hampstead and Islington. Zoroaster, Mithras, Moses and Jesus Christ. It was fast and furious but the graphics were good and it is hands up for Mohammed next year.

Regally gowned West African expatriates mingled with overheated leather-garbed punks; bespectacled pop ethnologists danced next to Radio 1 producers; an ideal audience in the ideal hall on an ideally sultry night for the return to London of one of the world's great dance bands.

It would be a serious mistake, though, to listen to the African Beats with the same kind of analytical perception one might bring to bear on western musicians. This is music for dancing, for eating and drinking, for gossiping and arguing; it is designed to be heard from varying distances and with varying degrees of attention. It is an accompaniment to normal life; not a substitute for it.

Next, and as if suffering from the characteristically obsessive atmosphere set up by the Schoenberg work, Mozart's Oboe Quartet was given a rather too heavy and intense performance. Stravinsky's Duo Concertante was better served, with Marcia Crayford producing, in particular, an aple dry violin tone the two Eclogues were nicely contrasted as well.

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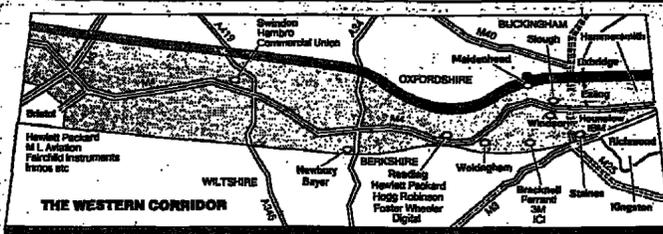
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Western corridor

A look at why high technology companies are being drawn to locations west of London along the route of the M4 motorway



The impact of new technology is affecting office users, too. A report published earlier this year by two design consultants, and sponsored by leading members of the property and construction industries, suggested that a large proportion of Britain's 400 million sq ft of office space could become obsolete over the next decade as tenants find it increasingly important to respond to the advantages offered by new technology.

The report indicates that many office blocks built in the past 20 years will be uneconomic and difficult to adapt to the needs of the high technology office user. An excellent example is the decision by Rank Xerox to develop a new 150,000 sq ft campus-style complex on the Globe Industrial Park in Marlow, Buckinghamshire.

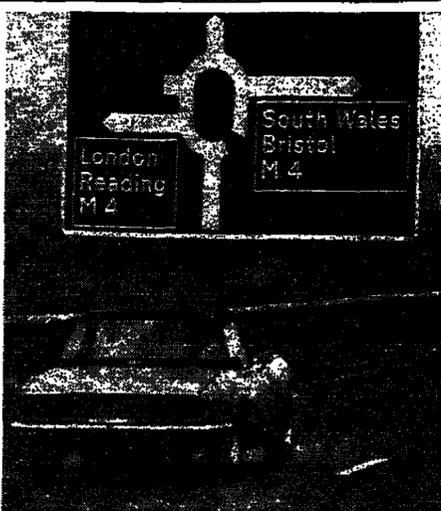
In the company's view, it was easier to develop from scratch and bring their various offices together under one roof than to lease existing space on the market. As a producer of advanced office equipment, Rank Xerox needed a building which could also act as a showroom for potential customers and a working "office of the future" was ideal.

Towns such as Reading, Basingstoke, Bracknell, Slough and Swindon are benefiting from the steady flow of companies moving out of London in search of pastures greener and cheaper. Even in the more expensive locations, total occupation costs seldom exceed £20 a sq ft.

While the recession has obviously sharpened the minds of large industrial companies such as ICI and British Steel, whose boards are questioning the need to maintain large, expensive central London headquarters, other sectors are addressing themselves to the same problem. Large financial institutions such as Chemical Bank decided to relocate from their offices in the Strand to Cardiff, and the world's largest bank, the Bank of America, is moving staff to Bromley.

As greater advances in modern office technology are made, it will become increasingly unnecessary for large head office operations to be based in London. Obviously, there will continue to be a demand for commercial space in certain parts of London, but the Western Corridor is poised to benefit most from the growing desire among companies to relocate away from the capital.

Baron Phillips
Property Correspondent



Restraints cramp development

KINGSTON AND SLOUGH

Richmond and Kingston-upon-Thames have never fully accustomed themselves to being London boroughs even though they were included in the enlarged Greater London area as long ago as 1965. As primarily residential boroughs, they have experienced little industrial development, with the bulk of recent investment going into shops and offices.

There are several small, cramped factories in the middle of residential areas, which the council would like to see moved to what it considers more suitable sites, but which it does not want to lose altogether.

Among the more prominent employers are Watney's brewery in Mortlake, British Aerospace in Ham and the National Physical Laboratory and Thames TV in Teddington.

Industry in Kingston is mostly concentrated at Chessington, in the south of the borough. Important employers include British Aerospace, Arxw Plastics, Delta Controls, International Paints, Raviplug, Decca, Plessey, Rediffusion, Spillers and GKN.

In contrast to the two London boroughs, Slough, 20 miles west of London, is essentially an industrial town. Since the 1920s it has been a centre of the food and metal

industries in particular, and Slough Trading Estates is one of the longest established and most successful enterprises of its kind.

The town's main complaint concerns the tight restraints imposed on development by its situation in the midst of the most threatened part of London's green belt. The trading estates are full, so the owners have been forced to concentrate on rehabilitating old premises.

There has been extensive office and shopping development in the town centre, but the council desperately wants to be in a position to welcome high technology firms.

According to a council official, the rehabilitation of old factories is not the answer. Electronics and computer firms simply were not interested in old buildings; either they wanted new ones or permission to build their own.

The official added: "We have the ideal position, next door to Heathrow and the M4. If Slough were allowed to develop as it wanted, there would be huge scope for new industries."

John Young

Rise in the social scale for once seedy suburbs

LONDON BOROUGHS

Few London boroughs have changed more strikingly in the past 10 or 15 years than Hammersmith and Fulham. From being rather seedy adjuncts of Kensington and Chelsea, the two predominantly Victorian inner suburbs, merged with some significant rise in economic and social status.

The main reason is geographical good fortune; the borough happens to be in the right place at the right time. By road, reasonable traffic conditions.

Hammersmith Broadway is only 20 minutes away from either Heathrow or Piccadilly Circus. It is a short distance from three motorways the M3, the M4 and the M40, which encompass and bisect the largest economic growth area in Britain - which is the subject of this Special Report.

As Mr Malcolm Allan, the council's economic development officer, puts it, it is the furthest eastern point on the western side of London - that is to say the closest to the West End and the City - where substantial new commercial and industrial development is possible.

For a small, tightly concentrated borough, it contains a remarkable amount of vacant land. Mr Allan readily admits that, by comparison with the docklands boroughs, industrial deterioration is not immediately obvious. But the scars of history are there in the form of numerous scattered sites.

The council has set up a joint working party with British Rail, North Thames Gas and the Central Electricity Generating Board to plan the future of Chelsea Creek, a 19-acre former goods yard adjacent to a disused gasworks and the former Lots Road power station. Until recently it was "safeguarded" as a possible site for the London terminal of the proposed Channel Tunnel rail link, but that prospect has receded so far into the unpredictable future that the land is being released for mixed residential and light industrial use.

A similar joint enterprise is already developing new factories on a site next to the Western Region main line in the north of the borough. The Fulham power station, recently sold to a private developer to the construction of some local residents who are afraid of the asbestos dust pollution during demolition, is to make way for small industrial units and warehousing. The council is hoping to do another deal with the generating board to lease a site behind Hammersmith Broadway for "yard based" industries, such as car repairers, who often cannot find or afford space on standard industrial sites.

Mr Allan cites these developments as examples of the council's determination to stimulate new investment. The outstanding example of

this is the north bank of the Thames, which stretches some four miles in a 180-degree sweep from Chelsea Creek to Hammersmith Bridge. It is potentially of huge value, in both property and amenity terms, yet with the elegant exception of Hurlingham it has been an ugly and decaying sprawl of oil depots and river based industries.

Things are at long last beginning to move on the riverside, but it has been a slow process compared with the alacrity with which the developers have moved into central Hammersmith. Between January 1973 and September 1982 planning permission was given for more than 3,500,000 sq ft of offices, predominantly in the area around King Street and including the Broadway island site, which is still being argued about by London Transport and the Greater London Council.

The last four years have also seen plans approved for more than 1,500,000 sq ft of factories and warehousing, nearly all of it speculative and much of it with the council as an active partner.

Ealing has seen a sharp rise in unemployment

Mr Allan believes that the borough can become a centre of high technology, as it has an outstanding advantage in containing almost the entire BBC central television empire, with all its ancillary demands.

West of Hammersmith lies the greener and more spacious borough of Ealing. Despite its image as a rather grand suburb, it is surprisingly industrial, with substantial concentrations in places like Acton, Southall, Perivale and Greenford.

Park Royal, adjoining Western Avenue, is still, after several decades, the largest industrial estate in London. A new extension, Park Western, is under construction by Unigate and Metal Box and will provide some 400,000 sq ft of factories and warehouses and 300,000 sq ft of offices. The first prospective tenant is the BBC, which again suggests more high technology.

As well as having good communications, Ealing also claims to levy some of the lowest rates anywhere between London and the Bristol Channel. The town centre has been extensively redeveloped with offices, shops, and the borough is one of the GLC's "preferred office locations".

None the less, Ealing has seen a particularly sharp rise in unemployment, from less than 4 per cent in January 1980 to 11.6 per cent at present. That is

slightly below Hammersmith's 13 per cent, but in Southall it is as high as 16.4 per cent. Much of that has been caused by redundancies among large manufacturers such as Hoover although, as Mr Chris Barnes the council's economic development officer, points out, it is difficult with a spread of more than 3,000 different industries, to discern precise trends.

As the apex of the west London triangle broadens out to embrace the boroughs of Hounslow and Hillingdon, the dominating economic influence comes from Heathrow. The airport itself employs 40,000 people directly and an estimated 60,000 others in associated industries and services.

Manufacturing still employs one third of Hounslow's workforce, prominent names being Fairley Hydraulics, Gordon's Gin and Mercedes Benz. But other firms such as Firestone, City and United Biscuits have closed down all or part of their operations and been replaced by service industries.

A number of electronic and computer companies have also been attracted to the area. They include IBM, Honeywell, Prime Computer and Nixdorf.

The huge, sprawling borough of Hillingdon, nine times the size of Hammersmith, straddles the dividing line between town and computer belt. In the north are the leafy suburbs of Pinner and Ruislip, in the south the industrial centres of West Drayton and Hayes, to which originally coal and brickmaking industries were attracted by the Grand Union canal. Along the southern rim are the airport hotels, most of which appear to be doing well out of the conference business.

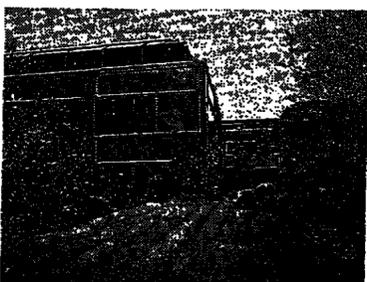
Among the longer established large employers are Thorn/EMI, Heinz, Nestlé, Express Dairies and Wintop, most of which have had to shed jobs in the last few years. Unemployment is still at what is, by contemporary standards, the acceptable level of 7 per cent, but a recent blow has been the impending departure of Black and Decker and the consequent loss of a further 460 jobs.

Mrs Stephanie Wakefield, the council's economic development officer, says there is still a strong demand from developers for land.

With the fourth Heathrow terminal already under construction, both Hillingdon and Hounslow have an intense interest in whether or not permission is granted for a giant fifth terminal on the Perry Oaks site. Councillors are for the most part guardedly in favour, because of the economic benefits, but they recognise that it will put still greater pressures on transport, housing and infrastructure, and create renewed demands for the release of Great Belt land.

JY

Beats London inside and out

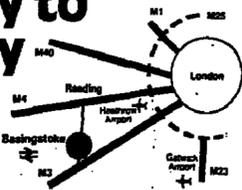


Estimates of Rents, Rates and Running Costs of comparable properties in alternative locations

Location	Rents, Rates & Running Costs per sq. ft.
City of London	£46
West End of London	£33
Windsor	£20
Slough	£20
Reading	£18.50
Gateway House, Basingstoke	£12

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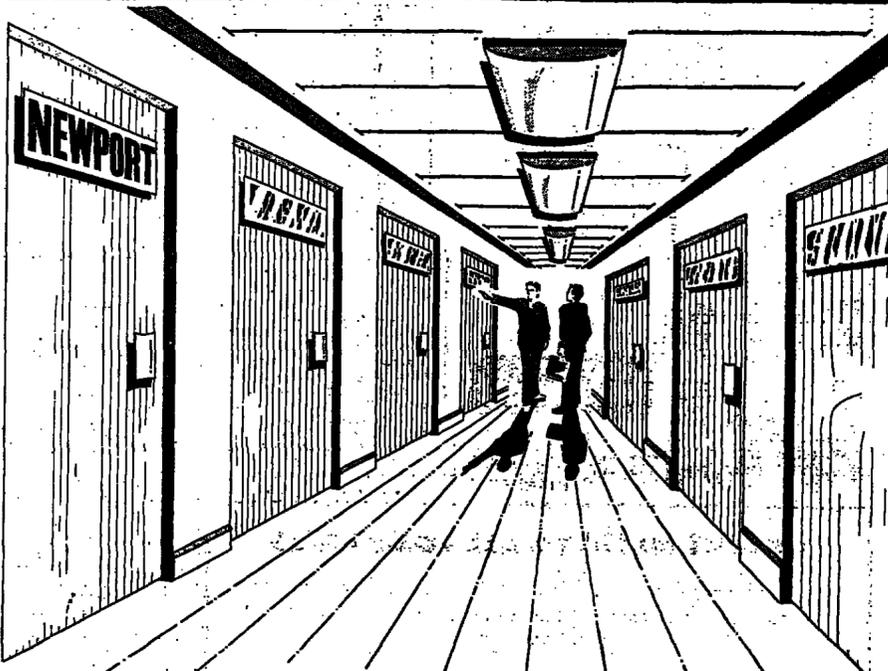


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Moving with the times

Went to Newbury to dine with and to harangue the farmers," Cobbert wrote during one of his Rural Rides 160 years ago. "I had found the turnips by no means bad from Salt Hill to Newbury." The farmers and the vegetables are still there, but the combative author would not recognise the landscape through which his carriage lurched.

The journey from west London which took him several days can now be done in less than two hours despite the need to pass along the busiest stretch of motorway in the country. Newbury, once an important centre of the sheep trade, is now at the western extremity of the London section of the western corridor.

Development has rolled steadily outwards from the capital, and most of the 50 miles between it and Newbury are under some sort of development. The towns of rural Berkshire benefit from their proximity to Heathrow airport. Centres like Reading and Newbury are close to the M4 motorway, and the road journey from office to air terminal can often take well below an hour.

The population of Berkshire outside towns rose by more than half between the 1961 and 1981 censuses, but the area retains much of its rural atmosphere while providing rapid transport links to important business centres.

Bracknell was attracting multinational electronics companies long before the term "western corridor" had been coined to describe the region with such a powerful pull for high-tech manufacturers and researchers. Racal, Honeywell and 3M all occupy important units in the town and there is continuing demand for large areas of industrial and office space.

But scope for further growth in Bracknell is limited. The new town development corporation closed last year, and local planning controls have recently favoured tenants of smaller units and local users. The development fever of the corridor has spread westwards to Wokingham where the demand for relatively small office accommodation has been much greater than in similarly compact country towns in remoter regions. The Winkers triangle, lies



Blending the modern with the traditional in Newbury

just beyond Wokingham and marks the start of the massively extended built-up area of Reading. The triangle is a patch of open land bounded by main roads and motorways which is expected to generate thousands of jobs on its 90 acres.

Travellers from London experience the change as they approach Reading station on the main line. The 60 acres of seed-testing grounds that used to stretch alongside the line have been turned into an industrial park with space to spare. Occupants range from Saconne & Speed off-licence and wine merchandising operation to Hitachi Instruments.

There is little spare housing left in Reading

A short way further along the line the site of the Huntley & Palmer biscuit factory is being cleared for development. The Winkers triangle and Worton Grange, another industrial park near Reading and the M4, have attracted several high-technology firms. Digital, Hewlett Packard and Modular Computer are all represented in the Reading area, and there is a Tandy computer centre in the town.

Mars MoneySystems is to move into an advanced building in the Winkers triangle which will accommodate management, research and assembly functions under one roof. But Reading's attitude to new industry is changing. Conservatives gained control of the local council last month after eight years in which, no political group had an overall majority.

For the first time since the start of the recession, Reading is thinking seriously of promoting itself to industry. There is little spare housing land left in the town, and commercial rents have risen to levels close to those found in areas nearer to Heathrow airport and central London. Rural Berkshire to the east of Reading is now suffering the type of development pressure felt by Middles in the early post-war years. Conservationists are protesting that the

county cannot absorb further major development without damaging its countryside and quality of life. Planners are wary of allowing further industrial expansion amid congested towns and villages. Growth has rolled steadily onwards to Newbury, almost 20 miles to the west of Reading. Newbury is still less than a quarter of the size of Reading, and its old centre has not been swamped by the development around it.

Newbury lies on low ground between two United States Air Force bases and within easy reach of the nuclear weapons research unit at Aldermaston and the complex of laboratories surrounding the Atomic Energy Research Establishment at Harwell. It also offers easy access to the Universities of Oxford and Bath.

Sony has built a massive distribution headquarters near the town and Bayer, the German chemicals combine, has moved its main British offices there. Newbury has succeeded in attracting small firms: at the forefront of technological advances. It has also managed to preserve much of the atmosphere of a bustling country town and does not give the impression felt in other parts of the western corridor of being absorbed into the outer suburbs of London.

Hugh Clayton

Shipshape and fashionable

BRISTOL

Whatever the economic climate, Bristol seems consistently to have retained its prosperous image, spotting an industrial, commercial or technological trend in its early stages and making sure it plays a leading role.

Now the city is going all out to seize its share of the growth in high technology. Within the last few weeks two unnamed United States companies and one from the United Kingdom have confirmed that they will be setting up in Bristol.

The city is still celebrating the move of US computer giant Hewlett-Packard to its area, and the city council's enthusiasm about that "catch" is symptomatic of growing enthusiasm for the future.

Hewlett-Packard will double its 25,000 square feet temporary plant at Yate, to the north, while it constructs a £10m manufacturing unit of 125,000 square feet on a site at Wallcourt Farm, expanding employment in the manufacture of computer peripherals for the European market from 55 now to 100 by the end of the year and 400 by the end of 1984.

Like scores of companies that have arrived in Bristol, Hewlett-Packard looked for a package of incentives and advantages that were not all financial.

Easy access to London and other centres is assured by the M4, high-speed train and Bristol airport. Rents in the area are competitive, ranging from £1.50 up to £2.75 per square foot for high quality industrial sites.

Bristol has substantial space for traditional industries and about 350,000 square feet available for high technology. It has a good polytechnic and the reputation of its universities are being enhanced by the establishment of a chair in microelectronics.

According to Mr Douglas

Carnahan, operations manager for Hewlett-Packard locally, his company looked for an attractive place to live and work where it could hire and retain employees and Bristol fitted the bill.

In the overall Bristol district where unemployment is over 35,000 (more than 10 per cent), the company expects its employment opportunities to expand by about 20 per cent a year over 10 years.

The Hewlett-Packard example demonstrates that while such things as availability of labour are important, foot-loose international companies increasingly examine the living and working environment carefully.

For a decade Bristol has become a leading centre for relocated financial companies, especially those in insurance - Phoenix Assurance; the insurance division of National Westminster Bank; Clerical, Medical and General; Guardian Royal Exchange; Commercial Union and, within the last few months, the new national headquarters of London Life.

The aerospace industry is well established and dominated by Rolls-Royce, British Aerospace and Westland Helicopters, employing between them 25,000 people.

Now it is high tech. In central Bristol ML Aviation, Hunting Engineering, Fairchild Instruments and Inmos, the government supported "chip" company, have offices.

Companies with manufacturing bases in and around the city include Newman Controls, Electrotech, Plasma Technology and Marconi Avionics. Systems makers of data processing equipment, have recently joined

companies such as Digital, Geac of Canada and Benson Electronics at Aztec West, an ambitious business park north of Bristol which is funded by Electricity Supply Nominees and that is awaiting new customers to prove its new role.

Mike West, Bristol's economic development officer, said there were nearly 180 international companies based within the city's catchment area, 100 involved in high tech. Of the two new unnamed US companies moving in, one was going to Aztec West and the other to St Anne's, the city's information technology centre.

He said: "We are really optimistic. It is very exciting."

March saw 160 inquiries for space, 40 of them from the US. In April the total was 140. In the United States recently Mr West and the city's American agent saw nine companies, all planning to develop in the UK. Recent developments in programmes in the city have not just been to provide office or industrial space. Once activity departed from the city docks to Avonmouth and the modern Royal Portbury docks, a large area was left waiting for imagination to come along.

Now it is being transformed into a tourism and leisure centre.

Mr John Shore, chief executive of Bristol's Chamber of Commerce and Industry, believes the social aspect of Bristol and developments such as that in the old docks play a crucial role.

"It is the quality of life, including the quality of business life. Bristol has a good mix of pretty well everything that a company, particularly an American company is looking for."

Bristol has set a tough pace for its competitors and for itself. Now it is high technology.

Craig Seton

Casting off that yokel image

SWINDON

"In North Wiltshire the aborigines speak drawing," John Aubrey wrote some 300 years ago. "Their persons are generally plump and foggy." The yokel image has been hard to shed, and Swindon still looks slightly out of place in the midst of a great stretch of downs and dairy farms.

The expansion of Swindon began well over 100 years ago when Brunel established the headquarters of the Great Western Railway there. His decision had two features which have helped to shape the modern development.

The first was that he set the pace for the creation in lush southern countryside of a replica of a northern industrial town. The second was that he built his factory and a small housing estate for his workers at the bottom of the hill on which the small country town had stood for centuries.

The result today is that Swindon has no historic centre protected against modern development. Instead it has a Victorian centre which even in its heyday had a rather cramped and ramshackle air. Swindon therefore has the advantage over other towns in the western corridor of being able to offer conventional office accommodation in the centre, warehousing and manufacturing facilities on what used to be its fringe, and leafy campus-style developments on the new outskirts.

Communications are as good as those anywhere along the corridor, with the M4 and main railway from London to Bristol and Cardiff ready to hand. Brunel insisted on building his railway with few gradients, and the route from Swindon to London offers some of the fastest runs available on British Rail's high-speed trains.

The proximity of the M4 means that terminals at Heathrow can be reached from Swindon in about an hour, or

as long as it can take the daytime traffic from the City of London. Commercial rents are far lower than in towns nearer London, and Swindon looks set to become one of Britain's most successful growth areas of the 1980s.

British Rail Engineering, the direct heir to Brunel's Great Western Railway, is still after years of sifting one of the largest employers, but the rapid growth of other industries in the past 20 years means that Swindon can no longer be described as primarily a "railway town." Crosby Doors, W. H. Smith and Roche Laboratories arrived early in the 1960s, and were followed by the British headquarters of Burmah Oil and the National Environment Research Council. Hambro Life Assurance and the Nationwide Building Society are now established.

The main thrust now is westwards into rich farmland close to historic villages. The Windmill Hill Business Centre now being built on 80 acres of farmland will be a classic piece of western corridor development aimed at high-technology companies. Windmill Hill will not be a conventional industrial estate with parallel roads lined with factories and warehouses but a fully landscaped area complete with windmill to replace the one that probably once stood there.

The centre will be established to the north of a more familiar type of industrial area next to the M4 and railway. The plant built there by Anchor Foods, the British marketing arm of the New Zealand Dairy Board is one of the largest of the newly established factories. As well as being within easy reach of the facilities of the western corridor, Swindon is close to some of the main dairy farming regions.

One of the town's bonuses is that it attracted enough advanced industry in the 1970s to have gained a workforce with skills attractive to high-technology organizations which want permanent accommodation in the 1980s. The population of the town will reach 200,000 by the end of the century, when Swindon will rival in size some of the shrinking industrial towns further north.

Windmill Hill is only one of several such developments being established in the town. The smaller Delta Business Park will offer well over 300,000sq ft of commercial and industrial space while another site called the Croft has been earmarked for a further 300,000sq ft.

Swindon has had greater success than many towns in attracting investment from abroad. The strikingly colourful Renault parts centre on the outskirts is the work of Norman Foster, winner of this year's gold medal from the Royal Institute of British Architects. American companies have been moving in for the past 20 years, and one of the most successful catches has been the European distribution and servicing centre for microprocessors of Intel Corporation.

Swindon has sold itself aggressively in recent years, and the amount of space being made available to developers in the centre and on the edge shows a continuing high degree of confidence.

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Reagan's cowboy sidekick

The Times Profile: William P. Clark

Ask almost anyone in Washington these days who is the most influential member of the Reagan administration and the reply will invariably be "Judge Clark".

Although this is a name largely unfamiliar beyond the shores of the United States, in the 18 months since he was appointed national security adviser, William P. Clark has emerged as President Reagan's eminence grise - a loyal friend whose advice is not only sought and heeded on all foreign policy and national security issues, but whose homespun wisdom frequently guides the president in his approach to domestic issues.

Clark's admirers claim he has become the most influential national security adviser since the post was created after the Second World War, notwithstanding such illustrious predecessors as McGeorge Bundy, Henry Kissinger, and Zbigniew Brzezinski. Yet unlike Kissinger's shuttle diplomacy or Brzezinski's political theorising, Clark is hardly even seen, let alone heard, in public. Instead, he prefers to burrow himself away in his basement office at the White House only a few short steps away from the President's Oval Office.

Clark's detractors, who have become increasingly vocal in recent weeks, claim that his public reticence is a mask for shortage of knowledge, that he avoids interviews and press conferences where possible for fear of being traying his ignorance of basic issues - as he did during his notorious Senate confirmation hearings following his nomination as deputy secretary of state two and a half years ago.

His low profile, however, reflects his own approach to his role as national security adviser rather than any desire to shield himself behind anonymity, although he is by nature a self-effacing, almost shy person. Whereas Kissinger saw himself in the mould of a present-day Talleyrand, initiating and executing policy on a global scale, Clark sees his role more as a backroom boy.

It was Clark who initiated the "mini-memo" system of keeping Reagan informed about current affairs when he was Governor of California. Each issue was reduced to a one-page memorandum consisting of a statement of the problem, its pros and cons, a brief analysis and recommendations. This is basically the system which Clark still uses today to keep the President abreast of international events. This is the basis of what Clark likes to describe as the Reagan Administration's "step-by-step" approach to diplomacy, which eschews grandiose schemes but instead reacts to problems as they arise.

Clark's influence lies in the access he has to the president and the trust Reagan has for a man who has been a friend and loyal confidant ever since his early days as Governor of California were rocked by a homosexual scandal involving members of his staff which threatened to destroy his presidential ambitions.

News of the scandal was suppressed for 10 weeks and, when finally it became public, provoked accusation of cover-up. As head of the leadership team which emerged from the crisis, Clark played the key role in helping Reagan to overcome the fall-out from his scandal.

One of the side effects of this affair was that it produced the kind of collective leadership which in subsequent years worked efficiently for Reagan in California and set the pattern for the president's White House staff. Three of the President's top White House aides at present - Clark, Edwin Meese, counsellor to the President, and Michael Deaver,

deputy White House Chief of Staff, were members of the leadership group that emerged at that time.

Every day at 9.30 Clark briefs the President on major foreign policy and security issues. Often he is accompanied by experts to explain a particular issue - something which Kissinger or Brzezinski would never have done as they liked to portray themselves as experts on every issue.

Clark is one of the few people in the White House who has virtually unlimited access to the President. When they are not working they often go riding together or sit around chatting with their feet up.

But perhaps the key to Clark's influence is the degree to which he and the President share similar views about politics, America, and the world in general. Both are men of instinct rather than intellect, with clear, deep-rooted views about good and evil. Both are instinctive conservatives who, like Mrs Thatcher, favour a return to the values that made America great in the past. Like Reagan, Clark believes the Soviet Union has gained a margin of superiority over the US in nuclear weapons and that America must rearm militarily and rebound economically.

The two have other things in common. They both have that soft-spoken charm so often found among ranchers who clearly prefer the easy-going outdoor life of the West to the three-piece-suited formality of Washington. Both have ranches in California, both are self-made men with little in the way of academic qualification and both were Democrats who converted to Republicanism in the 1960s.

Clark's wife Joan, a refugee from Czechoslovakia whom Clark met while working for army counter-intelligence in West Germany, once described her husband's relationship with Reagan thus: "Reagan and my husband are both western men. They love the outdoors. They are at peace with themselves."

Helene Von Damm, a long-time Reagan aide until her recent appointment as US Ambassador in Vienna, added: "Perhaps the secret of their rapport is that Bill and the President are both cowboys at heart."

Clark aged 51, is proud of his cowboy heritage. Even in Washington he often wears cowboy boots, and on the wall of his White House office hangs the six-shooter which his grandfather, a close friend of Wyatt Earp, used to wear when he was Sheriff of Ventura County in California. The revolver, and the sets of green-bound volumes containing the opinions Clark wrote as a justice of the California Supreme Court, seem to symbolize what could be described as his law-and-order approach to life. Behind his affable exterior lies an iron will and a firm belief in the rightness of his way of thinking.

His thinking invariably tends to mirror that of the President. He said recently of his relationship with Reagan: "I know what his inclinations are and I do not try to dissuade him". It has been said that he knows every contour of the heart and mind of the President and of other senior White House advisers.

Clark has recently come in for strong criticism for encouraging Reagan's conservative instincts, at a time when pragmatists in the administration were urging the President to adopt more moderate policies to avoid alienating voters at home and allies overseas. *Newsweek* expressed concern about



Judge Clark, Reagan's national security adviser, at home on the range

"Clark's knack of bringing out the deepest strains of Reagan's conservatism, untempered by any Congressional or geopolitical reality". *Time* magazine warned that "instead of shaping or refining the President's raw conservative instincts, Clark seems determined to let Reagan be Reagan...".

Some of the criticism became bitingly personal. He was described as being "content free", a "jingoistic warmonger" with ideologically rigid views who saw communists everywhere. On Capitol Hill, Clark was attacked for his "dismal lack of expertise in foreign policy", and for "being in a job that's too big for him".

Clark has been identified with some of the President's more controversial foreign policy and national security decisions. It was largely on his advice that Reagan initiated his embargo against west European suppliers of parts for the Soviet gas pipeline, an action that caused considerable tension between the US and its European allies.

He was one of the principal backers of the nomination of Kenneth Adelman to become director of the Arms Control and Disarmament Agency, following the dismissal of Eugene Rostow. Adelman was eventually confirmed by the Senate, but only after much lobbying by the administration and the loss of considerable Congressional goodwill. Clark is known to have been a strong supporter of Caspar

Weinberger, the defence secretary, in his refusal to bow to Congressional pressure for cuts in the defence budget. This provoked a serious snub by Congress.

Clark has also emerged as the principal architect of the administration's tough line on Central America, which has again brought the administration into direct confrontation with Congress. Clark, like Reagan, believes that communism must be stopped from spreading "by whatever means necessary" around the US's back door. This means giving more military support to the El Salvador government and behaving coldly towards left-wing Nicaragua.

Among right-wingers, Clark has become something of a folk-hero. He is identified as the man who is striving to preserve the purity of the President's programme against the onslaughts of pragmatists and closet liberals who abound in Washington. Patrick Buchanan, a conservative columnist, remarked: "Bill Clark is a Reaganite who shares the President's world view and sees it as his duty to translate the President's ideas into foreign policy. That is why White House moderates are bellicose; that is why this city is out to get him".

Perhaps Clark's biggest advantage in resisting criticism is that he holds no overriding political ambitions. He has made it clear he intends to return to his 900-acre ranch in San Luis Obispo

County when his work with Reagan is completed.

A fifth-generation Californian and cattleman's son, Clark was born on October 23, 1931. He was brought up as a Roman Catholic and at one stage spent a year at a theological school with the intention of becoming a priest. He remains a fervent catholic who prefers Mass in Latin.

Clark's academic career was marred by failure. He dropped out of Stanford and Loyola Law School (the dean of Stanford politely advised him to "go back to farming") and passed his Bar exams at the second attempt. He returned to Oxford and set up his own law practice, and six years later met Reagan.

Clark quit the Democratic Party in 1964 because of his disillusionment with President Johnson's welfare-orientated policies and with California's Democratic administration of Governor Edmund Brown. His political shift prompted his mother to remark that he was so far to the right he can't even discuss politics.

By late 1965 he had become active enough in the Republican Party to be asked to host a party for Reagan, who was then planning to run as Governor. Clark was so impressed by Reagan that he became local chairman of his campaign. Reagan liked and admired Clark and after his election victory appointed him as his chief of staff.

In 1968 Reagan appointed Clark to the bench in San Luis Obispo and then in fairly quick succession, promoted him first to the State Court of Appeals and then to the Supreme Court of California. His nomination caused a furor because of his lack of academic credentials as well as his conservative views. But he earned high marks for honesty and integrity, even from those who opposed his views. He still likes to be referred to as Judge Clark.

When Reagan was elected President, Clark was sounded out as a possible candidate for several Washington jobs, among them head of the CIA, attorney-general and secretary of agriculture. He declined them all, but was eventually persuaded to become deputy secretary of state under Alexander Haig.

This appointment unleashed another storm of controversy because Clark, by his own admission, knew next to nothing about foreign affairs. His ignorance was glaringly revealed during his confirmation hearings before the Republican-controlled Senate Foreign Relations Committee, where he was so ill-prepared that he was unable to name the prime ministers of South Africa or Zimbabwe and claimed to have no knowledge of current developments in the British Labour Party.

Although he was eventually confirmed, Senator Charles Percy, the committee's chairman, said: "Never again can we accept a man who professes to have no knowledge in the area for which he has been nominated." One Dutch newspaper described Clark as a "nitwit".

But Clark again soon confounded his critics with his affable manner, his capacity for hard work. With Clark's appointment, Reagan upgraded the post of national security adviser to what it was in Kissinger's day, although Reagan had pledged during the election campaign to downgrade the post in order to prevent the bitter rivalries that had characterized so many previous administrations.

If Reagan decides to run again for President, he will consult many of his advisers, but the counsel he will heed most will be Clark's. And if he runs and wins, it is a near certainty that Clark will continue to be a key figure in his next administration.

Nicholas Ashford

moreover... Miles Kingston

The seeds of discontent

Ah, summertime! And the living is difficult. I don't know about you, but I planted this packet of cougette seeds the other day. The instructions were quite explicit: "Place seeds in ground and stand well clear, because immediately there will be a bang, a flash and a blaze of cougette plants with bright yellow flowers and a crop of zucchini (that's Italian) which will make your mouth water. Why not also try our narrow, fat peas, black-eyed beauties and raven-haired signorine from the *mazzogiorino* (that's Italian too)?"

Well, You know me. Try anything once. I put the seeds in the ground, retired to a safe distance and then I must have dropped off, because two days later there was still absolutely nothing to be seen except a little note reading: "Thanks for the seeds. They were delicious! From your garden birds."

It was then that the words of my old Italian master came into my mind. "You know the trouble with you English? You never complain! Mama mia - if I was teaching lessons so boring as this in Italy, I would have the class down on me like a ton of straw. But you, you always sit there and take it... Where do you think you're going, Kingston?"

Yes, suddenly I had decided I would take his advice. I would be the first person who had ever written to a seed packet! *Madre de Dios* (that's Spanish), I would not take this lying down. So pen, paper and virgoli, and... "Dear Fratelli Seed Packet of Compost Magna, Mr. Woodbridge, I have tried your cougette seeds and I say the hell with your cougette seeds. In future, I shall stick to baby marrows from the market and remain, yours faithfully, an ex-customer. PS The same goes for your purple-checked aubergines. Or melanzani, you Italian poseurs (that's French, by the way)!"

The result was dynamic. Five minutes later there was a glamorous knock at the door.

There stood a Ravenna-haired beauty wearing nothing but a simple black dress and a card which said: "Hi! I am Giuletta, your Fratelli Seed Packet representative. What seems to be the trouble?"

"No trouble at all, I said, brushing myself down and opening a bottle of Soave. Bertani in one smooth movement. "Come on to the patio and sit down, tell me all about yourself, I love Italian films personally, if it's too hot for you don't you, um, undo a cuff button or something? Oh, and sorry about the bomb site, but I've been trying to grow zucchini there."

"Ah, you speak Italian?" she said, her eyes growing wide, then narrow, then oblong with just a hint of tarragon and basil. "I have always wanted to meet a man like you."

"Really?" I said. "Then what about Tarragon and Basil?"

"They are nothing to me", she said hotly, but you, you are... "Yes?"

"You are different", she said, fingering my threadbare grammar schoolbook through which the ballpoint pens showed like emaciated ribs. "You have ideas. You have *intellectualism* (that's probably German)."

"Really?" I said. "Gosh, you sound like my old Italian teacher, Mr Locatelli!"

"Locatelli?" she said, her eyes widening then narrowing, then going over to the hard shoulder. But he was my father!

"*Est un petit monde*, as the Americans erroneously say. Either way, Giuletta moved in with me and for a short season we entwined together like two vines hoping to produce at least one great bottle. She taught me all she knew about vegetables, seasonal, the care of, and in return I told her the mysteries of English grammar. I did but see her passing by, and yet I love her till I die.

"I must have off now", she said, when summer was ended. "You must be off", I corrected her. "Yes, yes", she said. "You will mention my firm in *The Times*, will you not, oh Kingston? Fratelli Seed Packet of Compost Magna, Mr..."

"Yes", I said. (This pamphlet has been paid for by the British Board of Vegetables, and is published by Mills and Bean.)

CONCISE CROSSWORD (NO 93)

1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28

- ACROSS**
1 Curried drink (6)
5 Recess (6)
8 Chocoo (5)
9 Play homage (6)
10 Elongated (6)
11 Thought (4)
12 Come out again (8)
13 Appraise (6)
15 Set in (6)
17 Rabbie (8)
20 Chief (4)
21 Shillings (6)
23 Hinterland (6)
24 Pouch (3)
25 Somewhat broad (6)
- DOWN**
2 Egg shaped (5)
3 Satisfy (7)
4 In the direction of (7)
5 In accord (2, 3)
6 Bring forth cattle (5)
7 Sour liquid (7)
14 Incentive (7)
15 Impose (7)
16 Traffic jam (5, 2)
18 Spiced plums (5)
19 Flooded (5)
21 Waterway (5)
- SOLUTION TO No 92**
ACROSS: 1 Riverx 4 Behold 7 Axle 8 Adjacent 9 Barbecue 12 PhD 15 Prison 16 Egress 17 Coy 19 Numerous 24 Obstruc 25 Giro 26 Step up 27 Lament
DOWN: 1 Road 2 Vulgarity 3 Shade 4 Bijou 5 Hook 6 Lunch 10 Brown 11 Eager 12 Prejudice 13 Dose 14 Epic 18 Orbit 20 Urrup 21 Extol 22 Atop 23 Bolt

Vote of no confidence

Mrs Thatcher's government now sets considerable store by design; in particular by funding a special programme to encourage the industry to employ design consultants to the tune of £10m. But, according to a survey carried out by the magazine *Design and Art Direction*, the majority of Britain's designers have little faith in the Government's chosen instrument for the furtherance of design, the Design Council.

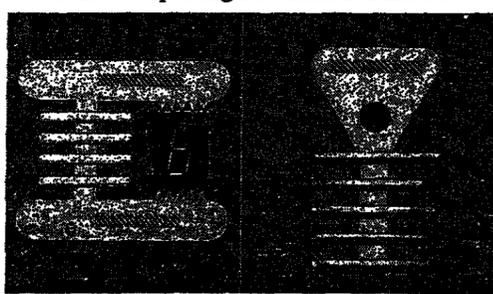
Just one of the 79 consultants who took part believed that the council, a department of Industry - funded through the Government - should consider its policies. "Its aims are not clear and its standards are not consistently high. In trying to

weather periods of government stringency it may have had to set survival above effectiveness. It has been forced to adopt parochial standards because of government pressure to promote only what is British," was one typical response from the respondents who included most of the country's leading designers.

Another institution that has benefited from government interest in design, which is now under fire, is the Royal College of Art. Widely regarded as among the best university-level design schools in the world, the college rector, Lionel March resigned last week for "personal reasons". His decision comes just two years after his highly controversial appointment, which in its turn had sparked off several resignations from the college's advisory council. The college has been offered extra funds by the Government, to help it to promote industrial design providing that it overcomes its reputation as a hotbed of academic infighting.

FINDINGS

A series reporting on research: DESIGN



Present day keyboard makes use of iconography from the past

Friendly feelings

The Victorian inventors of the typewriter have left behind as strong and inconvenient a legacy to the computer industry as the eighteenth century mine owners whose tramways doomed the railways to the entirely arbitrary track gauge of 4ft 8½ins. The standard "qwerty" keyboard layout - with a top left, working through to m bottom right is reputed to have been adopted as a device to slow down operators and stop them destroying the rickety early typewriters. Now there are whole shelves of ergonomic data on how best to design computer keyboards: what colour to make them, the pitch of the keys, the slope of the board itself, and so on. But none of it is much use when it comes to designing the new so-called "user friendly" computer equipment; machines that do not intimidate the computer illiterate. According to *Design magazine*, the data is all based on the traditional "qwerty" keyboard: fine for people who know how to type. Design described Perry King and Santiago Miranda's work for Olivetti which seeks to come up with an alternative by starting from scratch. King and Miranda's researches suggested that it is essential for novice users to know what each key would do symbolically before they pressed it. So they separated the part of the key that they use, what it does. Instead of a key they use a rigid membrane top which is fitted with ribbed sensors. The symbols themselves go back to ancient Egyptian hieroglyphics to create pictograms which give machines more character.

Money well spent

Designers have always been fond of claiming that good design makes sound economic sense. You may have to spend more in the short run, they argue, but over the long term the extra investment will more than pay for itself. Now Michael Brill, head of an American design research group, the Buffalo Organization for Social and Technological Innovation, claims that he can prove it.

In fact he goes so far as to put a precise figure on how much it is worth spending on a "well designed" as opposed to an "average" office interior. After a three year study into the relationship between office design and productivity funded by the US Government, Brill calculates that it would be worth a company spending up to £5,000 per employee on better furniture and partitions, and higher space and acoustic standards.

But before designers start congratulating themselves too much, Brill also claims to have discovered that when it comes to aesthetics, a lot of interior designers are getting it all wrong foisting their own likes on reluctant users. "Aesthetics and attractiveness count with almost everybody in enhancing environmental satisfaction, thus influencing job satisfaction", he told the *New York magazine Metropolis*. But the vast majority of the people that Brill talked to hated the whites and greys and beiges of so many modern interiors. They were not too keen on bright reds and oranges either. And wood, even fake wood, was much more popular than chrome or steel. People preferred pastels and soft colours.

Going public

If the room of the 1970s was the kitchen, the room of the 1980s looks like being the bathroom. Design magazine. Not only are the retailers and manufacturers getting ready for a boom in sales of bathroom fixtures and fittings, the designers are set to radically restructure the traditional idea of what constitutes a bathroom.

None has gone further than the Milan-based Environmental Design Centre, which has combined ergonomic, health and social research to bring a range of activities from exercise to taking medicines and doing the laundry into the bathroom. Most far reaching of their predictions is their claim that new attitudes to modernity will mean that the "bathroom" (for want of a better word) will no longer be a private place. Many of the activities for which it is used will take place in the presence of other members of the household.

Kenneth Grange, who designed the ubiquitous grey parking meter 25 years ago, has produced a replacement for GEC which will banish meter feeding for ever. Due to go into production this summer, it is based on a card reading system. You buy the card at any post office, insert it in a slot, where the machine reads the magnetic imprint on the back of the card, marking it, and crediting you with meter time. Meter robbers are likely to take the changeover particularly hard.

Deyan Sudjic

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السيد محمد الجليل

BOOKS

The last king of the global jungle

Finest Hour

Winston S. Churchill, 1939-1941

By Martin Gilbert

(Heinemann, £15.95)

The Last Lion

Winston Spencer Churchill, Visions of Glory: 1874-1932

By William Manchester

(Michael Joseph, £12.95)

Martin Gilbert exhausts the vocabulary of admiration. So much laborious research, so much historical erudition, so much narrative stamina - all this can hardly be over-praised. Yet in truth his monumental biography of Winston Churchill merits only one tribute: it is worthy of its subject.

This is the sixth volume of the biography proper (each of which is accompanied by several "Companions" full of original documents). It takes Churchill's career from September 1939, when he returned to the Admiralty, to December 1941, the month of Pearl Harbour. This period, particularly when Churchill as Prime Minister faced the onslaught of Hitler alone, was indeed his own as well as his country's finest hour. For after Stalin and Roosevelt entered the war Churchill became the littest of the "Big Three", a journalistic expression he disliked for that reason.

Using Churchill's personal papers (over which he has a monopoly) and literally tons of further primary material, Gilbert gives a day-by-day and sometimes hour-by-hour account of his hero's contribution to the war. Two sources especially add

to the fascination and the novelty of his story. First there is the diary of Churchill's junior private secretary, Sir John Colville, who was, as Gilbert says, the Prime Minister's Boswell. Again and again Colville catches Churchill's human and humorous aspect. As the German bombers flew over Chequers, he records, Churchill commented wistfully, "I bet you a monkey to a mousetrap they don't hit the house". After they had bombed Baldwin's ironworks Churchill remarked, "Very ungrateful of them". When told that No. 10 was at risk from an unexploded land-mine in St James's Park he merely looked up from his papers and expressed concern for the ducks and pelicans.

The second major source is the intercepted enemy messages which were deciphered by the Ultra code-breakers at Bletchley. Gilbert has carefully juxtaposed this secret intelligence with the relevant minutes from Churchill's daily staff. And he shows how important it was in determining the Prime Minister's strategy. These details are enthralling but there are so many of them that it is hard to see the wood for the trees. It is certainly impossible to tell from Gilbert that Churchill, in the excitement he invariably felt for cloak and dagger work of all sorts, set too much store by the cryptic. He assumed from Rommel's plaintive signals, for example, that the Desert Fox was weaker than was actually the case.

This suggests the fundamental fault in Gilbert's work - though to make the criticism is a bit like complaining about the shape of the pyramids. His book is history rather than biography; he has excavated

and presented the raw material of the past but he has not refined it into a Life. He painstakingly recounts the events of Churchill's career, very largely from Churchill's point of view. But he seldom stands back and passes judgment. Thus, for instance, the general reader will get no clear impression from Gilbert's packed chronological account of how much responsibility Churchill bore for the Norwegian fiasco. Nor will he be able to estimate how far Churchill's obsessive meddling helped, and how far it hindered, the war effort.

Like Churchill himself, Gilbert is strong on narrative and weak on analysis. Yet even in 1,300 pages (only 300 of which are devoted to 1941) he cannot include every detail. And some of his omissions are, to say the least, surprising. For instance, he follows Churchill in failing to mention the significant fact that Margesson, the Tory chief whip, was present when Chamberlain's successor was decided upon. He does not quote or discuss Churchill's glowing assertion that he dismissed Wavell because "I wanted to show my power".

To sum up, then, *Finest Hour* is not a sculpt but a quarry, and though one may cavil at the absence of certain nuggets the overwhelming impression is that Gilbert has excavated a treasure trove. Its total effect is to enhance one's respect for Churchill's supreme gifts as a "war man": of course he was wayward, impetuous and maddening. But alone among his colleagues he had the courage and the capacity to beat Hitler. Neither the prospect of invasion nor the reality of defeat in battle could intimidate him. "KBO" was his motto - "Keep Buggering On".

His dogged fortitude is epitomized in the rebuke he sent to Halifax in March 1940 for taking "the line of least resistance".

That leads to *perdition*. Considering the discomfort and sacrifice imposed upon the nation, public men charged with the conduct of the war should live in a constant awareness of the fact that the discharge of duty is no excuse for Ministers: we have to contrive & compel victory.

Most of Churchill's books were autobiographies disguised, to quote Balfour's jest, as a history of the universe: William Manchester has produced a history of the universe as a biography of Churchill. Or to be more precise, Manchester has compiled a gigantic account of the end of the British empire, including in it discussions of Victorian sex, Edwardian science, and Georgian literature, not to mention long disquisitions on Indian, Irish, German and Russian affairs. And he has used the career of Winston Churchill as a peg to hang it all on.

Manchester is obviously intent on telling middlebrow America what the world was like before Uncle Sam walked so tall in it. He therefore translates pounds into dollars, dockers into longshoremen. He makes Britishers say "gotten" and explains unfamiliar episodes (such as *The Charge of the Light Brigade*) by reference to Hollywood films. Everything is grist to the Mancunian mill: Churchill is "gratified by descriptions of the new Winchester rifle; by the first striptease, at the Bal des Quatre Arts in Paris; by the defeat of John L. Sullivan by James Corbett, and by the invention of the safety razor by an American bottle-

stopper salesman named King Gillette."

This sort of stuff does its best to convince one that *The Last Lion* is a hypertrophied *Reader's Digest* article manufactured by steam intellect for the mass market. Yet there is no denying Manchester's skill in processing a mountain of information (much of it taken from the official biography) and presenting it in assimilable form. Those who have the energy to persevere with his book (to say nothing of the strength to lift it) will find themselves gradually mesmerized by, and finally addicted to, the immense accumulation of detail.

But if Manchester's details differ from Gilbert's in being set in an interpretative framework they also differ in being, many of them at least, wrong. Manchester mis-spells names, garbles and misattributes quotations, makes errors over the simplest facts and figures, sacrifices accuracy and complexity in the interests of a good story.

Yet none of this seems to matter, simply because the story - Churchill's glittering progress to 1932 - is such a good one, and is told with such unflagging zest. Similarly one can suspend disbelief just enough to enjoy Manchester's heroic portrayal of his subject, a titanic natural force whirling between the poles of ambition and depression. In extolling the last king of the global jungle Manchester discards the contemporary view that Churchill possessed "genius without judgment". Instead he is dazzled by, and dazzles us with, Churchill's "zig-zag streak of lightning on the brain".

Piers Brendon



Churchill's finest hour: the Prime Minister at a gun emplacement, and looking a little like Al Capone, when he toured the North East coast defences in July, 1940.

The boy who was Wednesday

A Yorkshire Boyhood

By Roy Hattersley

(Chatto & Windus, £8.95)

Vick for colds, cod liver oil and malt for warding off almost everything else. Harmsworth encyclopaedias for knowledge, the boy scouts for fresh air and chics: this is the story of a very respectable childhood. Not a swear word is uttered in anger. Not a nipple is fondled in lust.

"I lived surrounded by Wednesday," Roy Hattersley writes, meaning Sheffield Wednesday. The Man who was Wednesday in Chesterton's famous tale, was an elusive, almost ominous figure. The child who was Wednesday, in Part One (I assume) of Hattersley's memoirs, is just as elusive, finally - even though this is a story told with obsessive concreteness. No fancy Catholic allegories here.

Let's get the class categories right first (this is England, after all). The blurb writer (who he?) claims that *A Yorkshire Boyhood* evokes "all the pleasures and pangs of a northern working class childhood." Hattersley himself, I think, would make no such claim.

Father was a priest who broke the rules and got married to a coal merchant's daughter. There was then a stretch of dispiriting poverty in pre-war Sheffield, until Hattersley senior got himself a job as an assistance clerk, measuring out the dole for the unemployed. This, with help from various relatives, eventually meant that young Roy - an only, asthmatic child - could go to Miss Bertha Roberts's private school. Well

away from germs; and well away, also, from any northern working class children.

The fascination of this book as a social document is precisely that it tells you the ups and downs (mostly ups, this being a "success story") of a lower middle class childhood. And like Robert Roberts's chronicle of the bottom-most end of the scale, *The Classic Slum*, it is told almost entirely in terms of the social values it portrays. There is little irony - but little carping, either.

Hattersley thinks he will never be so proud again as when he passed (a year later) the exam to get into Sheffield City Grammar School. Proud Uncle Ern sent him five shillings and called him "the Prof." He was neither promised nor bought a new bicycle. But there was no reluctance about the blazer.

In *The Uses of Literacy*, Richard Hoggart delved into the traumatic cutting-off of roots that grammar school entry might mean for some working class boys. There was a total break between the world of school and the world of home. Roy Hattersley, however, was achieving what his mother would have liked to achieve, herself and what his father had skidded socially downhill from. Prefect, captain of cricket, head of Zulu House; the "brave new grammar school world" (in Hattersley's own words) absorbed him totally.

So totally, in fact, that this latter part of his book is by far the less interesting. You feel as though you have been gripped by the lapel, and face some Ancient Mariner of the classroom. There is a teacher in the life of every upwardly mobile child. In young Roy's there were

many more than one; and all their idiosyncrasies are relentlessly noted. The tone here is that of a superannuated school magazine editor.

It is in these years, too, that you become increasingly puzzled by the decline in carnality, the all-round goodness of young Roy. What will his secret diaries reveal, when he tells all: that he read the *News of the World* because of the beddethos, and squeezed more than just a cricket ball?

Prepubescent Roy - the theme of the first half of the story - is a much less puzzling matter. And in these pages, Hattersley evokes, with a generally light touch, the days of seaside holidays at Bridlington, the sound of Richard Tauber in *Lilacs*, *Topsy*, the pay packet passed unopened to Mother. During the years, the Hattersleys moved from the rented house, where one neighbour was a Sheffield Wednesday player, to "a new world of property and possession": a semi just along the road from a Sheffield Wednesday manager. All the details of the pecking order are spelled out here. The importance of not being "overlooked"; the ethos of "home-made" cooking; the purchase of a "bureau" in which to keep the family's few papers.

Politics, curiously, is very much on the margin. And what absorbs young Roy when it does emerge, is - as he says - the sheer business of it, much less its content.

Mrs Hattersley's lad - was always, it seems, busy, always self-absorbed, always trying to get on. Will he make the final grade? Now read on. . . .

Paul Barker

Assorted garbage

The Penguin Dictionary of Proverbs

Edited by Rosalind Ferguson (Allen Lane, £8.95; Penguin, £2.50)

Too many cooks spoil the broth. On the other hand, many hands make light work. You can find what you want in proverbial as in scripture. As a form of conventional folk wisdom, proverbs have been largely superseded by even sillier modern inventions such as television commercials, newspaper headlines, and quotations from the famous. Nevertheless we still use them, and we still invent them. Here is a new menagerie of the things, and I do not see the point of it. It contains more than 7,000 proverbs from all ages and all nations arranged in such plonkingly alphabetical order as to be a CONTENTMENT and LUST.

It includes newly minted proverbs, "Garbage in, Garbage out", and "The opera ain't over till the fat lady sings", which, characteristically, it gets slightly wrong. But it offers no explanation of origin or examples of the proverbs in use. For both these and other purposes *The Concise Oxford Dictionary of Proverbs*, published last year, is greatly superior and proper reference book. I can only say that I can see for this one is for the harassed hack seeking a tag with which to decorate an otherwise bald and unconvincing narrative. He would do better to invent his own garbage. Philip Howard

The oo-la-la element

Colette

By Joanna Richardson

(Methuen, £12.95)

Colette - thy very name is like a spell, evoking, as it does, in the mind of the *homme en anglais*, things respectively naughty and fattening, that is cocotte and croquette. One of the many pieces of information supplied by Joanna Richardson in this biography is that it was the author's actual straightforward, legitimate surname, her father being a former Zouave captain, Jules-Joseph Colette, who lost a leg in 1859 and hopped sadly into the role of a provincial inspector of taxes. To appear before the public with this name is to embrace a French version of the unpleasant distinction of Elizabeth Gaskell, still generally called Mrs. More directly it links Colette to later stage figures such as Arletty and Bourvil.

Joanna Richardson has written about many personalities on the French literary scene or, as in the case of Enid Starkie, within hailing distance of it. Here she has chosen to adopt the method more of an album than of a standard biographical narrative. Throughout, a large part of the text is composed of quotations, many from Colette herself, being either directly or indirectly autobiographical, from a wide range of contemporaries and from surviving relations and intimates, particularly a stepson.

The outcome of this procedure has many merits. It assembles a lot of detail and from an interestingly varied

array of perspectives. It also steers clear of the biographer's conditional. There is no admixture of supposition like "as the excited young Colette hastened up the narrow stair of 171 (bis) Impasse Fouquier-Tinville her thoughts must have dwelt on the furious divisions in Parisian society wrought by *l'affaire Dreyfus*". There is, however, a good deal of undigested French: *déjeuner* is regularly consumed, *ménages à trois* are endured, an occasional *succès d'estime* is acknowledged as *un fait accompli* by the *gens du monde*.

The general effect is curiously extensive and unimpressive. Part of the trouble is the skill and massive elaboration with which Colette has herself rigged up an official and inevitably authoritative-seeming conception of herself. It also leaves the more important, early years of Colette's life thinly provided for. Six pages are deemed sufficient to account for the twenty years of Colette's life that preceded her marriage to the frightful Willy in 1893.

Even those as ignorant as I was of the origin of Colette's name will be more or less familiar with the story from that point on. Thirteen years slaving on the Claudine books for Willy to publish under his own name; then a period of lightly clad miming and some Lesbian involvements, notably with the risible "Missy"; marriage to the journalist and diplomat Henry de Jouvenel which was followed very rapidly by the seduction of his eighteen-year-old son, in accordance with the plot of *Chéri*, published shortly before the long final glide into the status of a national cultural treasure, from the time of meeting her young admirer

Maurice Goudeket, when she was nearly fifty, until her death thirty years later in 1954.

Joanna Richardson does not venture much in the way of criticism of Colette's books, attending to them, sensibly enough, in proportion to their generally received valuation. When she comes to the last three pages a critical white flag is hoisted when she leaves the job of giving a final estimate of Colette, without comment, to Maurice Marin du Gard, Gaëtan Picon, and Jean Cocteau.

The oo-la-la element is satisfyingly rich. Here is the testimony of the "socialite", André de Fouquières (one of the silly Fouquières, no doubt) about an evening at Missy's where he was the only man present.

At the very beginning of the meal, my neighbour pulled her skirt right up, without the least embarrassment, and, holding it up in this position, she continued the conversation and

gave herself several injections of morphine.

Alas, firm in her confinement to written evidence, she gives us no idea of what left Colette so rumpled and surprised after her wedding night, even if, in a rare departure into speculation she writes, "she must have known, now, what corruption meant". Other items of scandal are rendered vivid by photographs, for example of the partially clad Colette holding out a beseeching hand to the dinner-jacketed Missy in their mime, *Rêve d'Egypte*, banned by the prefect of police after a single riot-provoking performance.

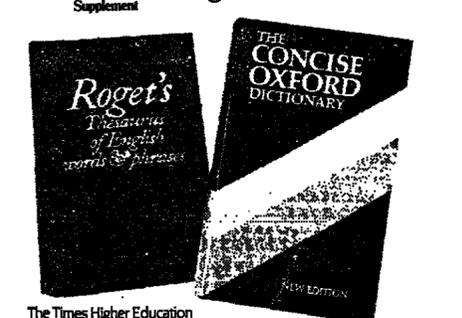
All in all Joanna Richardson's *Colette*, if it leaves its subject still in a state of unravished artificiality, earns the comment she herself passes on *Chéri*, it gives a good account "of a certain well-defined milieu in the sometimes louche *demi-monde*".

Anthony Quinton

From the author of 'Tanamera' - a magnificent new novel of love and war... A Farewell to France NOEL BARBER £8.95 Hodder & Stoughton

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The Facts of Life and other fictions

By Robert Nye

(Hamish Hamilton, £7.95)

"Who could have dreamt that

Kipling was G. K. Chesterton, one of the most relentless detectives that had ever lived? Who would have thought that the smiling Mr Joyce now approaching him was a common or garden blackmailer?" The questions perplex until you

have read *The Whole Story* by Robert Nye, one of sixteen "fictions" published at various times since 1970, and assembled in his new book. The answer to the question becomes evident. Mr Nye is quite the only person who would or could have dreamt up the fancies in this volume. Chesterton is impersonating Kipling, naked butler at the house of Gertrude Stein, in order to uncover an Irish conspiracy, masterminded by Mr Joyce and Senator Double You Be Yeats, to take over the Nobel Prize. Mr Nye is fascinated by earlier writers and loves to weave his fantasies about them. In *The Second Bed* Mrs Shakespeare, a lady of unpoetic mind, having regretted her husband's inadequacies as a lover, celebrates the marked improvement and new technique brought about by his acquaintance with the Earl of Southampton.

But the subjects extend beyond writers and sex. We have fairy tales, science fiction, bizarre and unclassifiable anecdotes, all written in a definite and precise style as though they made sense, which is not always the case. The author deliberately tangles his forest of symbols. He pleads "a pure desire to tell lies" and means his lies to be comic. His lies are also most poetically described - phrases such as "a wit like a greengage", "her cockles quivered in her marrowbone", "the lumpy mattress of self-reproach" - and if some of the more boldly meaningless are difficult to read, it is without doubt a very vivid and accomplished unreliability.

Dangerous Pursuits

By Nicholas Salaman

(Alison Press/Secker & Warburg, £7.50)

Nicholas Salaman is as

readable as twenty years spent as an advertising copywriter ought to have made him, and achieves the trick without silliness. He has a more developed feel for language, than many a more rarefied novelist. If it is possible to imagine a seedy, solitary, lower middle class Bertie Wooster, his favourite hobby following other people about in a perverse and surreptitious way, an telling us about his exploits in amusingly dated language, we have him in the hero of Mr Salaman's second work.

Roy Coucher admits at the outset that he is not the most tolerant of men. He dislikes foreigners, foreign beer, drugs, marketing executives, double glazing, public demonstrations of affection, most of the developments in England since the fifties. Seeing "a peerless specimen of English girlhood" being led astray by an American, he resolves to thwart this horrid intruder by use of the skills he learnt fighting terrorists in the Malaysian jungle. Roy is always ready with a military metaphor, accompanied by a nice touch of self-importance, and it is a mark of the author's skill that the joke does not pall.

The girl, alas, is not so pure as she would seem. Nor is Roy quite so honest with the reader as might be expected from a man of the old school. His pursuit of her is interspersed by an account of the girl's career, a spell in a topless club in Bayswater particularly well described. Her blithely promiscuous search for a rich husband leads to the American. The American epitomizes all that is most repugnant in the successful advertising man. Yet even he, with his extreme willingness to do anything for money, besides being laughed at,

is given a certain humanity. He is not blamed or hated for his hollow weakness. The tone of *Dangerous Pursuits* remains too light for serious dislikes. It is one of the best attempts I have seen to make the tawdry people of a tawdry culture funny.

Andrew Gimson

A Farewell to France

by Noel Barber

(Hodder & Stoughton, £8.95)

Mr Barber, born in 1909, is a veteran globe-trotting journalist who has written some 30 non-fictional books of memoirs, history and travel, as well as one previous novel, the best-selling *Tanamera*, set in pre-war and wartime Singapore. His new 733-page blockbusting novel bids to do the same for the France of that period, 1931-44. It is what I believe is called a "faction", where intimate fictional life is intertwined with real public events, all written in the style of a novel. Mr Barber, a journalist in Paris and son of a wealthy Franco-American family, manages to find time for a richly erotic love-life in the intervals of sipping cocktails chez Paul Reynaud, swapping insults with Otto Abetz (Hitler's ambassador to Paris), helping de Gaulle to escape to Britain in June 1940, and blowing up a key German secret weapon plant near Reims in 1944. It is all quite preposterous - and very enjoyable.

This Franco-American *War and Peace* (well, not quite) is the saga of the Astell family from San Francisco who acquired by marriage a vineyard in Champagne; here they now produce the prized Astell champagne, equal of Krug or Mumm. And much of the action is set in the family

château where elder son Larry begins his life-long romance with Sonia, the sexy daughter of a top Italian diplomat. Oh, those golden pre-war summers!

They hop in and out of bed while Europe lurches in and out of crisis, and their earth-moving orgasms are described by Barber in the same glowing physical detail as the political dramas that ace-reporter Larry observes at such close range. It'll be good for sales. Through his high-level contacts, Larry is able to get scoops for his Washington paper on why Hitler murdered Roehm, on the secret Reynaud/Churchill meeting at Briare (he was *there*, guest of Reynaud) and much else. Then, when the Germans enter Reims, his sister Anna (married to a "good" German) is forced by the Gestapo to work as a whore in a local *Wehrmacht* brothel. But finally all ends well after Larry, now turned SOE hero, has foiled a Nazi bid to poison-gas London, by destroying a laboratory hidden in his father's underground champagne vaults. Sonia and Larry live happily ever after.

Barber's love-story is touching, and he gives a lively picture of France in turmoil seen through half-American eyes. His descriptive skills provide some good set-pieces, such as the refugee exodus from a doomed Paris, and Resistance battles where Larry's brother carves out the eyes of a captive Gestapo sadist. The endless name-dropping, and the contrived linking of public and private dramas, render the book ultimately ludicrous. But, for those who share Mr Barber's high-life, high-heroinism fantasies, it makes for a rattling good yarn.

John Ardagh

They met. They fell in love. She had to kill him. He had to kill her. Nothing personal... Just business. Richard Condon's deadly new thriller is on sale NOW! hamlyn paperbacks

THE TIMES DIARY

Chatham bound?

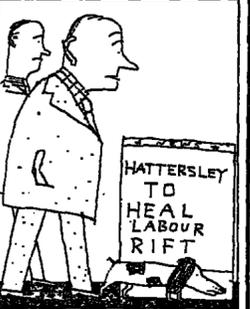
I have discovered a candidate for the succession at the Royal Institute of International Affairs - Chatham House - who is rather more amply qualified than the bevy of failed television executives and SDP politicians whose names have been canvassed hitherto. Sir Donald Maitland, the small but perfectly dressed diplomat who recently retired as permanent secretary at the Department of Energy after 30 years in the Foreign Office, would be an ideal operator in the job. Chief press secretary to Edward Heath as Prime Minister, and our ambassador to the EEC from 1975 to 1979, Maitland was sent to Energy because Margaret Thatcher thought him the best negotiator she knew. Highly regarded in the Foreign Office, he is the canny insider who could cause some high-class havoc among his former colleagues if appointed.

Anticipation . . .

How could they think she would lose? Hodder and Stoughton's new catalogue announces the November publication of *The Making of the Prime Minister* by *The Observer's* Simon Hoggart and *The Guardian's* Michael White, two students of politics generally thought to have some nous. The publication will never happen, Hoggart says. It was always understood that the book would be written only in the event of a Thatcher defeat, the intention being to chronicle the emergence of a new leader in the way Theodore White has done at successive American elections. The catalogue says the book will cost £9.95, and have 224 pages, but you will look in vain. Ghost writing, I call it.

● First Cambridge fresher: "Are you with Christ's?" Second: "No, but I have a friend in Jesus."

BARRY FANTONI



"Has he discovered microsurgery?"

Party games

Ed Boyle, producer of Capital Radio's *Party Pieces*, is looking for an ambitious Conservative MP to join his team. Robin Squire, the MP for Hornchurch, having quickly followed his four predecessors from the Tory benches to the ministerial ranks. Boyle says he particularly chose Squire, a sopping wet, because he thought there was no chance of his being promoted in a Thatcher government, yet within a year Squire has become PPS to the Transport Secretary. The curse of *Party Pieces* works both ways, though. Both the Labour and Liberal representatives on the programme, Christopher Price and William Pitt, lost their seats in the election.

Happy Carl

Roehampton Church School could have on its hands the first first-form play to get a transfer to the West End. At least Carl Davis, the composer, assures me there is "considerable commercial interest" in a full-scale musical he has written for his daughter's 11-year-old classmates. His collaborator on the project is Hlaywa Orant, author of the children's book *Angry Arthur*, who has two sons at the school. *The Prince and the Mermaid* is a modern version of Hans Christian Andersen's *Little Mermaid*, and Class 1's six performances in the school hall next month are already sold out. Davis, who will return from conducting his *Napoleon* score in Paris to work on two big film projects (*Far Pavilions* and *John Irving's Champion*), says: "The real thrill would be if the children's show is taken up by other schools."

Punchy panache

Janet McTeer left RADA a few weeks ago with four prizes including the Bancroft Gold Medal for best actor or actress, the Sir Emile Littler award for "outstanding talent and aptitude for the professional theatre", and the Barton stage-fighting prize. Her first professional engagement is playing Lady Studfield in *Lady Windermere's Fan* at the Nottingham Playhouse from July 6. She gets one line: "I suppose so, Mr Dumby. It's been a delightful season, hasn't it?" No doubt she will put it across with much inner meaning, but I would like to see more play given to her stage-fighting technique.

£ Colin Harris, the postmaster at West Bergholt, opened a roll of new 21 coins the other day and found a blank one - headless tailless - and a uniquely bleached stamp, but Colchester coin dealer John Street dashed his hopes by explaining that such coins are worthless, and must carry a misprinted emblem to be of any value. The Mint tells me that of the coins it produces, about one in 10,000 is damaged in some way.

PHS

John Barry outlines the background to Tuesday's Commons uproar

The nuclear skeletons rattling Labour

Pinning the tail on the donkey is an old game. Pinning cruise missiles on Labour is newer. But if the uproar in the Commons on Tuesday is any guide, it could become a regular pastime for the Defence Secretary, Mr Michael Heseltine.

Politically, sound tactics. As the date approaches for deployment of the first cruise missiles at Greenham Common, a convincing demonstration that the decision had been backed by government of both major parties would surely blunt some of the political force of the inevitable protests.

So Mr Heseltine seemed to be making two charges. Specifically, that the last Labour government was party to a decision in principle by Nato that nuclear forces in Europe should be modernized, a decision which was the precursor of the December 1979 agreement (by a new Conservative government) to deploy Pershing 2 and cruise missiles.

Mr Heseltine singled out an April 1979 meeting of Nato defence ministers, at which Labour's Mr Fred Mulley was present. More generally, he said that Labour's present stance was "the reversal of everything that every Labour defence secretary since 1945 has believed".

In reply, Messrs Foot and Healey challenged Mr Heseltine to publish Cabinet records - something they must know that neither he nor Mrs Thatcher could do - claiming that these would reveal that Labour had taken no decision on Pershing and cruise.

"The matter was not discussed in Nato circles, and no decision was taken until the end of 1979," Mr Healey claimed in the Commons last December. But as Dr David Owen, Foreign Secretary in the Callaghan government, retorted a few days later: "That was patently untrue, and Mr Healey knows it."

The truth is that senior Labour ministers played a major role in the two-and-a-half year debate within Nato which preceded the deployment decision. The decision itself happened to be taken by the next government; but it was Labour ministers who had brought it to decision point.

Whether the Labour government itself can be said to have decided anything depends largely what is meant by "government", and "decided". All British governments handle nuclear matters with extreme secrecy; but Labour prime ministers have the additional problem of unilateral disarmament within their cabinet. So, in Mr Callaghan's government, from 1976 to 1979, nuclear matters were effectively decided by four ministers: Mr Callaghan himself and David Owen, Fred Mulley, who was defence Secretary, and the Chancellor, Denis Healey. The Cabinet figured scarcely at all. To complicate matters further, Callaghan was willing to make personal commitments - in private talks with President Carter, for example - which went beyond anything agreed even by the inner quartet.

(There was nothing new in this. Harold Wilson decided to continue development of the new Chevaline warhead for Polaris within days of his return to office in February 1974, but he did not seek formal cabinet approval until October. Even then the Cabinet was told almost nothing about the project.)

Mr Tony Benn, among others, has

since alleged that this was, in effect, a sort of constitutional conspiracy. There is truth in this. But Michael Foot, the unilateralist's senior spokesman in the Callaghan Cabinet, knew what was going on. As deputy prime minister from 1976, Mr Foot would normally have been privy to that inner nuclear group. In fact, by agreement with Mr Callaghan, he absented himself, content to wash his hands of the issue until, finally, in December 1978, Mr Callaghan forced him to face it. It is the deal which followed between Mr Callaghan and Mr Foot that Labour now relies on to claim it made no decision.

In calling for the production of Cabinet papers, therefore, Messrs Foot and Healey are taking forensic advantage of the fact that under Callaghan the Cabinet was not the forum which mattered. The timetable of Labour's involvement in the Nato debate on deployment of new missiles in Europe, was this:

January, 1976: Hamburg meeting of Nato's Nuclear Planning Group. Labour's Roy Mason, one of the defence ministers present. The threat posed to Europe by the new Soviet SS20 missile discussed.

May, 1977: Callaghan hosts London summit of western leaders who agree on a long-term defence plan for Nato.

June, 1977: Ottawa meeting of Nato nuclear planning group. The US Defence Secretary Harold Brown asks Mulley (Mason's successor) whether Nato's longer-range nuclear weapons could all be based offshore - in other words, could Nato rely solely on American submarines?

Late July/early August, 1977: Mulley, in a letter to Brown, rejects the "offshore option" and explains why Nato needs a Europe-based nuclear force. One possibility, the letter says, is cruise missiles.

October, 1977: Bari meeting of Nato nuclear planning group - Mulley present - decides to set up a special "high level group" of Nato defence and foreign ministry officials to consider nuclear modernization.

October, 1978: Carter's national security advisor, Zbigniew Brzezinski, flies secretly to see Callaghan in Blackpool during the Labour Party conference. Callaghan agrees that western leaders should meet privately in Guadeloupe to take a political decision about deployment.

December 1978: To prepare for Guadeloupe, Callaghan brings Foot into inner group. A paper has been circulated on the work of the high level group. (The inner four have received this; Foot may not have

done.) The paper lists six new weapons as possible candidates for Nato deployment but it warns that two - a new strike aircraft and a new ballistic missile codenamed Long Bow - are outsiders. The front runners are Pershing 2 and/or cruise missiles launched from land, sea or air. Ministers are told that between 200 and 600 new missiles are under discussion, with the British arguing for the lower figure. Ministers are warned that the West Germans will almost certainly insist on Britain accepting some of its soil.

In a deal with Callaghan to preserve Labour unity, Foot agrees that Callaghan at Guadeloupe may sanction continuing Nato work on possible new deployments. In return, Callaghan agrees that Britain will call for a major arms control effort by Nato to avert the SS20 threat by agreement.

January 1979: At Guadeloupe, Carter, Callaghan, Schmidt and Giscard privately sketch what later



becomes formalized as the "two track decision": Nato will try to reduce the SS20 threat by means of arms control; but failing that will deploy new missiles in Europe. April 1979: Nato's nuclear planning group meets at the Homestead US Air Force base in Florida. Mulley is present, at his own insistence. The British election is underway, and Callaghan has said it is silly to proceed. Mulley calls for an incoming government. But ministers are to receive the definitive recommendation from the high level group, and Mulley, proud of his work so far, wants to see the final act. The group's recommendation: 200 to 600 Pershing 2 and ground-launched cruise missiles. The ministers reaffirm that Nato does need to deploy new weapons and agree to pass the recommendation to their governments for final decision within the alliance later in the year.

Nato's formal "two track decision" was made in December 1979, by which time Mrs Thatcher was in office. But so long as Mr Callaghan remained leader of the party, the Labour Opposition supported the decision that he and his ministers had played such a large part in creating.

The fact that most of the Labour Cabinet, like most of the public, knew little or nothing of these debates and decisions says a good deal about the internal politics of the Labour Party and the obsessive secrecy of British government in general. What matters is that the handful of Labour ministers charged with those decisions took a very different view about nuclear matters in the secrecy of office than some of them will now admit in public.

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Callaghan: only an inner ring was kept informed. Mulley: insisted on being in on the final act

Can cable be kept in Whitehall's orbit?

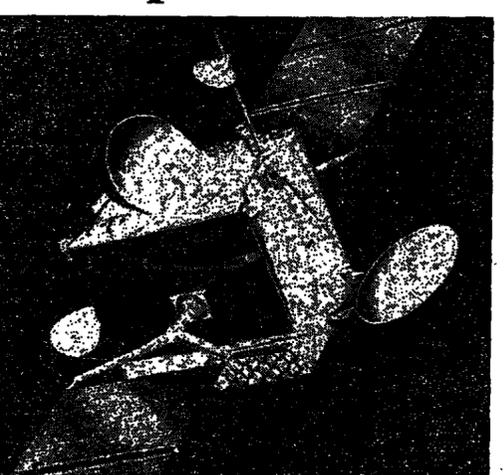
By the end of this year, 13 cable television stations in England and Wales will be able to carry satellite television channels directly into people's homes. Viewing habits here and in the rest of Europe could change dramatically. And so could the political problems if governments attempt to control the content and ownership of these systems with the same firm hand that has allowed them to control conventional broadcasting for the past 50 years.

Two factors bring satellite TV to the top of the political agenda. The first is the newly launched European Communication Satellite-1 (ECS-1), which becomes operational in a few months time. Nine channels on this satellite have been assigned to seven European countries to transmit television pictures. In theory they can all broadcast over Europe, where they would be received by cable television operators and then distributed locally.

The second step towards making satellite television a reality is in the changing government attitude to cable TV. Today the House of Commons will debate the Government's policy on the issue, as published in a White Paper in April. The policy guarantees that cable operators in Britain, who for decades have been constrained in what and how much they carry, will be able to offer systems with 30 television channels, some beamed to them by satellite.

Cable and satellite are thus interdependent, and it is the British Government's policy on cable which will be the mainstay of its mechanism to control satellite programming. And yet that policy, which is to be policed by the yet to be created Cable Authority, is still highly confusing.

The government White Paper on cable television concluded that foreign companies and publishers, among others, would be denied majority shareholdings in franchised cable companies. Satellite television channels, however, of which there could be dozens over the next 10 years, do not conform to that logic.



Unisat: a source of potential conflict

If taken to the extreme, the cables could be owned by a British company but the programming pumped from satellites by multinational conglomerates.

A shareholders' meeting on Tuesday underlined the fact that publishing and broadcasting have entered a new era. The shareholders of Satellite Television met to approve an offer by News International for a 65 per cent stake in the company. SATV has been allocated one of the nine channels on ECS-1, which was launched two weeks ago and now orbits at the same speed as the earth 20,000 miles above it.

A few weeks ago, Goldcrest Films and Television, which has been responsible for financing films like *Chariots of Fire*, *Gandhi* and *Local Hero*, disclosed its satellite plans.

Goldcrest, a wholly owned subsidiary of S. Pearson and Son, has formed a partnership with four American companies to provide a premier film service via satellite to British cable television operators.

European countries, has been one of the forums used by those governments when airing their disquiet.

It is Eutelsat which has launched, through the auspices of the European Space Agency (ESA), ECS-1, the first of a series of five communication satellites. The allocation of the nine transponders (channels) demonstrates the political complexity of controlling content and distribution. Two have been allocated to Britain, two to West Germany and one each to Belgium, France, Italy, Norway, The Netherlands and Switzerland. If positioned correctly, television programmes can be beamed over Europe by all of them. Wary of the chaos which might ensue, Eutelsat, which originally designated the channels to the individual countries, insists that all signals are coded and no transmissions are authorized to any sovereign state unless by agreement.

However, there is also direct satellite broadcasting (DBS), an alternative system that could bypass that agreement. Using this technique a high-powered satellite can beam signals over a very large area directly into homes which are equipped with a receiver which costs a few hundred pounds, as opposed to a few thousand as is the case with low-powered satellites. In 1986 the BBC will have two channels on a DBS satellite, Unisat, built by British Aerospace and Marconi and operated by British Telecom. Though the BBC has the ideal qualifications to meet the Government's control criterion the power of its transmissions could bring it into conflict with European governments.

The French and the Germans are planning to launch similar satellites about the same time.

The European governments are in a quandary. Whose blueprint on satellite control should they adopt, if any? There is none in Europe that will cater for the imminent expansion of satellite broadcasting and America does not have one that is applicable. The United States does not have to ensure that diverse languages and cultures in its member states have to be protected, as is the current desire in Europe.

Bill Johnstone

Ronald Butt Villainy is villainy in any age

Between the lines historians, like journalists, often tell the reader as much about the intellectual fashions they do about the events they describe. Of no episode is this more true than the extraordinary political takeover that reached its climax in London 500 years ago this week.

On June 26, 1483, Richard, Duke of Gloucester, Protector of England and uncle of the 12-year-old Edward V, rode to Westminster and usurped the throne by taking possession of the royal marble chair at the King's Bench.

So concluded a sequence of events which, if presented in a work of fiction, would seem too far-fetched to be worth reading. On Edward IV's death two months earlier, Richard had intercepted the new king, who was on his way to London with his maternal uncle, Lord Rivers.

Having lulled Rivers into a sense of false security over a convivial dinner, Richard had him arrested the next morning. Edward was forced to accompany Richard to London where the alarmed Queen took sanctuary at Westminster with her younger son, the Duke of York, and her daughter.

On May 4, Edward was greeted by the Lord Mayor and Aldermen on the outskirts of London. The citizens were shown four cartloads of armour and weapons as evidence of the evil intent of the unpopular and upstart Woodville family into which the late king, to the chagrin of the older nobility, had married.

The coronation was arranged for the end of June, a parliament was summoned and Richard was accepted as Protector by the Council. A draft sermon prepared for the opening of Parliament (the equivalent of the King's Speech) prepared by the Chancellor, the Bishop of Lincoln, named the establishment of the Protector's authority until the king reached ripe years, as parliament's principal task.

Richard quickly put his own men in positions of authority and on June 13, at a meeting of the Council in the Tower, arrested Lord Hastings, one of the late king's closest friends who had so far supported the Protector out of a dislike of the Woodvilles, but who would never have countenanced usurpation. Hastings, improbably charged with sorcery with both the late king's wife and his mistress, was beheaded instantly outside the Tower.

The Queen was next persuaded to let the young Duke of York out of sanctuary on the ground that the coronation could not take place without him; Richard intended force but she refused. The boy was sent to join his brother in the Tower. The coronation planning was stopped, Parliament was cancelled and on June 22 a Dr Ralph Shaw, a Cambridge theologian and brother of the Lord Mayor, preached at St Paul's Cross that Richard should be king on the grounds that the two sons of the late king were bastards, their parent's marriage being invalidated by Edward IV's pre-contract to another lady. According to one account, he also alleged the bastardy of Edward IV himself, a curious reflection on the honour of Richard's own mother.

On June 25, Buckingham addressed a meeting of lords and others and spoke in the same sense. The next day, this assembly petitioned Richard to take the

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Paul Pickering

Guess who's calling at Hector's doghouse

Hector the talking raven is on the rampage. Now incarcerated for life in London Zoo after a series of vicious attacks on American tourists at the Tower of London, he is joined in the fashion for prison protest.

He sits hunched in the roof of his cage, his occasional stick and hissing at his feet. When a kind man from the BBC brought some wild raven recordings to cheer him up, he tore his carefully built nest to pieces.

Not even the prospect that the Government will bring back the death penalty, always a favourite spectator sport with ravens at the Tower, could shake Hector's summer blues. Instead he feels that, as a convicted terrorist, he may be eligible for the rope. Only when I told him he could expect a visit from Barbara Woodhouse, who is coming to the zoo's first carnival on July 7, did Hector take his head from under his wing.

Perhaps she will be able to calm him down. "Once," she told me, "I had a pet owl called Pussy who was so well-behaved that she sat on my shoulder when I took her from Paddington to Newquay for a holiday. They made me buy a ticket for her. I thought that was most unfair since she was not occupying a seat."

If Hector ever got loose on an Inner-City, I don't suppose even Jimmy Savile could fix things again. "A lot of small boys used to have ravens when I was a girl," said Barbara Woodhouse, "but as they got older the ravens would get out of control. They will pinch anything shiny."

Mrs Woodhouse thinks that love, in the form of Hector's mate, Doris, might transform him. "With Pussy, we once left the stable door open and found her with a beautiful male owl. He was completely smitten with her and they went off together. But she used to come back to a tree outside our window to see us, and even brought her little ones."

Mrs Woodhouse has also acted as a marriage bureau for a swan on Watford canal who was pining after he had lost his mate. "He would land at my feet like a little airplane when I called him. There was a lady swan at the other side of the river

Crown and accompanied him to the King's bench. Thus the stage was set for the disappearance and death of the princes, rebellion, Bosworth field and the Tudors. I have set down the facts baldly so that their full improbability can be savoured. Yet they happened and they point a moral for the politics of any age.

First, power tends to corrupt not only those greedy for it but those who can be brought to fear it. As Richard's power grew with the help of many who did not see where they were going, people shrank away from reality, pretending not to notice. The common people did not like it but accepted the accomplished fact. A parliament in due course acknowledged Richard's title.

Political mankind properly craved the symbols of legitimacy that can be respected; it can be corrupted by regarding the symbol as the reality. So who, in the coming months, asked questions (except in a whisper) about Edward Bastard in the Tower and his brother? Not the Cambridge colleges who gratefully received Richard's benefactions nor (for the time being) nobles who received his munificence.

Even more significant is the way the historians have seen him. To the Tudors he was a villain and the unhistorical physical deformity of Shakespeare's portrait symbolized it. But he later had defenders and towards the end of the nineteenth century Sir Clements Markham presented Richard as the total hero and Henry VII as the princes' murderer. Today there are Richard III societies in England and America and a detective story by Josephine Tey established that a man with so sensitive a face could not be so wicked.

What is odder is the verdict of academic contemporary historians who say - yes, he did do it; he killed the princes but he was only acting as a man of his time.

Thus Richard's latest academic biographer, Professor Charles Ross, argued that Richard must be "seen in the context of his own age . . . and family." His father had rebelled against Henry VI, his brother, Edward IV, had put Henry (and even their own brother, Clarence) to death. Besides, what would have befallen Richard when the Protectorate ended three years later if he had not deposed the boy? Probably nothing, if Richard had eschewed violence at the start.

In fact, Richard's own contemporaries recognized the special evil of the murder of a brother's children, even if our own historians find that difficult, which is why a Lancastrian and Yorkist combination overthrew him retributively, despite his competence. The heresy of our own time is its reluctance to condemn villains and its contempt for those who do not make circumstantial allowance for villainy. I prefer the wrath of the great Victorian historians, Gairdner and Stubbs, against the modern doctrine that circumstances tend to extenuate all.

A moderately good man would not have done as Richard did, in any circumstances, and in the long run bad men never make good politicians. If we forget some of the improbable villainy of Europe's recent history, what happened here 500 years ago is a reminder of humanity's potential for evil as well as good - and of the danger of the past's belief that the impossible never happens.

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سكنا من الاصل



P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

PACT OF SECRECY

It would be dangerous for the West to base any change of policy on the public outcome of this week's brief Warsaw Pact summit, or to exaggerate the military significance of disarray in the Soviet bloc. Certainly the Kremlin has difficulty in presenting a united front to the NATO countries. Romania in particular has caused problems, having already proved the main obstacle to organizing a long-overdue summit of Comecon members.

The Romanian President, Nicolae Ceausescu, again stepped out of line. He publicized his departure for the Moscow meeting while simultaneously releasing details of an interview granted to Swedish journalists weeks before in which he went against Warsaw Pact policy by criticizing the holding of manoeuvres as causing increased East-West tensions. He also repeated his earlier arguments for the withdrawal of Soviet troops from Afghanistan. He has consistently opposed the Kremlin on the issue of raising Romania's military budget.

It does seem strange too that the leaders of the seven countries should gather in Moscow for a summit, giving it minimal publicity beforehand, only to disperse after a few hours of consultation. The short official acknowledgment that the meeting had taken place gave no indication that such important issues as Poland or the forthcoming visit of the West German Chancellor, Helmut Kohl, to Moscow had been discussed. But does this really suggest a major rift or even inability to agree on the agenda?

The Warsaw Pact, unlike NATO, is not an alliance of independent states which can reach important political decisions only after long debate and public discussion. Because the communiqué adopted a mild

tone, making an appeal for a reduction in medium-range missiles in Europe and repeating Moscow's earlier disarmament proposals, does not mean that the seven were not able to reach agreement on anything else. It takes very little time to sign a document drawn up beforehand in Moscow.

Opposition by Romania, and possibly by Hungary, would not have prevented a decision to deploy Soviet missiles in East Germany or Czechoslovakia, whose governments fall slavishly into line with Moscow's foreign policy. The Soviet Defence Minister, Dmitry Ustinov, announced immediately before the summit that the deployment of new missiles by NATO would cause the USSR to "take measures in response, together with its friends" and there is no reason to believe that this stance has now been abandoned.

Warsaw Pact communiqués are not issued because communist leaders share Western convictions on the public's "right to know". They are regarded as important historical documents which can be referred to in decades to come as proof of the socialist community's peaceful intentions in the face of imperialist aggression. They are published in the languages of Western Europe and widely distributed in the hope of encouraging peace movements to regard the United States as the real threat to peace. The actual intentions of the Soviet leadership are seldom revealed.

A favourite proposal, repeated at the meeting of the Warsaw Pact's top body, the Political Consultative Committee, held in Prague last January, is to abolish both armed blocks. This would weaken disastrously the defence of the independent NATO countries while having little effect on Warsaw Pact members, tightly linked as they are to the USSR, and to each other, by bilateral treaties and party control.

Soviet troops are stationed in East Germany, Poland, Czechoslovakia and Hungary. Since the formation of the Warsaw Treaty Organization in 1955, all four commanders and all five chiefs of staff have been Soviet officers, and no East Europeans have held top-level command in the integrated structure, but only in their national armies. The Political Consultative Committee, which is supposed to meet twice a year, needs so little real consultation that it has held less than half the number of meetings stipulated in the Treaty. For serious decisions Soviet leaders have preferred to talk to their allies individually, summoning them to the Kremlin or to a summer place in the Crimea.

The communiqué repeated Soviet proposals for an East-West freeze on nuclear weapons, seen by some analysts as a way of limiting US technical innovations in order to maintain the present Soviet advantages in the widespread deployment of SS 20 missiles. It called for limits on military expenditure; clearly to the advantage of both sides, but especially necessary for the USSR in its present economic difficulties. But as there is no agreement between the two sides as to what each is actually spending now, it will be difficult to agree on monitoring budgets in the future.

If the mild tone of the Warsaw Pact statement means that some concrete proposals will materialize at the Geneva talks on intermediate nuclear forces, there may still be some hope that the deployment of cruise and Pershing II missiles will be less necessary. It is more likely, however, that the Kremlin's real intentions will emerge next week during the visit to Moscow of Chancellor Kohl, who has announced the Soviet leaders by his commitment to the deployment of US missiles and by his reviving of the issue of German reunification.

POLICE AND POLITICIANS

A police chief who believes his force to be the victim of a political campaign to discredit it takes a bold course if he says so publicly. The response draws him into the political arena, and is exactly the kind of rising to provocation that his opponents will be looking for and may be able gleefully to exploit. Evidence and motive are seldom simple enough to make it possible to clinch such a charge. Sir Kenneth Newman shows clearly in his first annual report that he is needed by the hostile publicity that his force has been exposed to. A policeman under pressure is usually best advised to aim for the imperturbable note, but in this case it may be for the best that Sir Kenneth has taken the bull by the horns.

It has been a difficult first year, dominated latterly as far as the headlines are concerned by the Colin Roach affair, almost to the exclusion of the busy activity that has been going on to improve operational efficiency. It is natural that Sir Kenneth should see that disproportion as unfair, but police effectiveness in a society like ours is ultimately dependent on trust, so the order of priorities has its logic. The death of Colin Roach aroused genuine suspicions in the black community. After the inquest there is no longer any real cause for suspicion about the actual manner of his death. But the inquest jury themselves expressed concern about the conflict of evidence over the lesser matter of how the news was broken to the family, and Sir Kenneth has rightly ordered a fuller inquiry in response.

The case would not have aroused such strong feelings if relations had not been poor in the first place. The Metropolitan Police cannot be absolved of a significant share of the blame for this. Since the Scarman report there have been energetic efforts at reform, both in London as a whole and in Hackney, where Colin Roach died. But distrust does not vanish overnight. There

is also a general problem of police accountability in London, the only part of England where the police are not subject to the scrutiny of local elected representatives. They have traditionally been responsible direct to the Home Secretary, on the grounds that police duties in the metropolis are on a scale and have a national significance that require a national accountability.

It is beyond dispute that a colourful band of local politicians, elected and un-elected, moved in on the Hackney affair to further their various objectives. It was perfectly fair for them to identify the un-resolved questions about the case, and use it to illustrate doubts about police conduct in general and the need for better local accountability. Sir Kenneth concedes, as he must, that such comment is proper. But he accuses some proponents of change of seeking to promote it by a campaign to discredit the police by exaggerations, traps and distortions.

The border between proper and improper tactics is not easy to identify and haggle over its exact position is normally best left to politicians (who include zealous supporters as well as opponents of the police). But some contributions to the debate have been actively and irresponsibly harmful to race relations in London. The financial support given to the Roach campaign by the GLC and Hackney council was on a scale that seemed more appropriate to launching a political movement than gaining attention to an alleged individual injustice. Hackney Council for Racial Equality's practice of publicising cases of alleged police brutality and then refusing to give details is a cruel exploitation of local feelings. Hackney council's rejection of approaches from police seeking to set up consultative machinery of the kind recommended by Scarman and already proving useful in other boroughs displays an irresponsible readiness to

allow relations to deteriorate rather than attempt to improve them on terms other than its own.

The council has insisted on a consultative body constituted as an organ of the borough: regardless of the merits of this idea, it is obvious that under this Government insistence on no other structure means that no structure at all will be set up. Its leaders have rejected "consultations" where the police commander could state that he has heard what we say but will make his own decision". In doing so they reject not only the unsatisfactory London regime, but any regime in operation in this country. It is true that councils elsewhere appoint Chief Constables, receive their reports and make comments on them. But in Lord Scarman's words: "Neither politicians nor pressure-groups nor anyone else may tell the police what decision to take or what methods to employ". This principle is a condition of effective policing.

At the extreme, the stances of local activists dangerously resemble helping matters to get worse in order to create a case for radical solutions. Yet both police and local elected figures need to find means of co-operating if the police are to retain the community support which is essential to them. The special character of policing in London demands that ultimate responsibility should remain with the Home Secretary, but the London boroughs should be brought more fully into the formal process of accountability. They may not always seem to deserve it now - lack of power is apt to induce shrillness - but London needs a formal role for the elected local representative, alongside the Home Secretary, in a working relationship which should neither diminish the police's control over operational activities nor subject them to the ideological will of local parties in power.

Saving parish records

From Mr A. G. Veysey

Sir, Those responsible for the preservation of Welsh parish records have read with very interest the recent correspondence concerning the copying and availability of English parish registers. The dis-established Church in Wales solved this problem easily in 1976, when it made agreements with Welsh county record offices and the National Library of Wales for the preservation of parish records.

Under these agreements, each incumbent of a Welsh parish has been, or will be, supplied with a bound facsimile of every parish register he had deposited in the county record office or in the National Library. Incumbents were urged at that time by the Archbishop of Wales to take early action for the

care of their records "as good stewards of irreplaceable documents which are part of the national heritage".

The cost of providing copies has been borne by the county councils or the library. The registers of all but a few ancient (i.e., pre-1837) parishes in each county have now been deposited and copies made available in each parish. The arrangement has worked very well and has undoubtedly encouraged the safe preservation of irreplaceable original registers.

Yours faithfully,

A. GEOFFREY VEYSEY,
County Archivist,
County Record Office,
The Old Rectory,
Haverden,
Herefordshire,
Hereford, Shire,
Clwyd,
June 20.

Tax threshold

From Mr D. G. Lindsay

Sir, At a time when the pressure of mortgage demand is pushing up interest rates, what is the sense in Government further encouraging that demand by raising the level up to which borrowers can obtain tax relief on mortgage interest?

If there is money available for tax relief, surely the married woman's claim to be individually taxed should have top priority? If she can now be allowed to invest at tax rates from 0 to 30 per cent, instead of suffering the injustice of aggregation (at rates, often, of 65 per cent or more) the mortgage money famine might quickly dissipate.

Yours faithfully,
DAVID LINDSAY,
36 Orchard Coombe,
Whitchurch Hill,
Reading, Berkshire.

Special way with young guardians

From the Chief Commandant of the Metropolitan Special Constabulary

Sir, Dr Alec Dickson writes at length today (June 28) on the subject of the Metropolitan Special Constabulary, but surely he has got the emphasis wrong?

Would it not be better to start by acknowledging and underlining the good which is already being done by young people in aiding the police? I can speak only for London, but it never ceases to amaze me that public figures seem oblivious to the existence of the Metropolitan Special Constabulary.

Young people from 18½ years of age with the right qualities can join and of my total strength of some 1,600 a very great proportion are teens and early twenties. There is, of course, scope for the older person and recruits up to 50 years of age are accepted. Only last night 57 recruits of all age groups were enrolled at an induction ceremony at Scotland Yard. This is a figure which we achieve practically every month.

As far as I am concerned there is no resistance on the part of Scotland Yard to the idea that young people can make a contribution to public wellbeing. They indeed have the modesty to give total and wholehearted backing to the MSC and London as a whole should be grateful for that.

I do not yet intend to decry the Guardian's article, but let us not go along with Dr Dickson's quote that they have been described as "one of the best things to happen to ghetto kids in ten years".

Let us keep a sense of balance and reality. I repeat yet again the invitation which you have on several occasions allowed me to extend to all public-spirited citizens of London. Join with me and my superb team of Specials to do the job which Dr Dickson is so keen should be done. A visit to any police station or a letter to me would bring a prompt response.

Yours faithfully,
ARTHUR HAMMOND,
Chief Commandant,
Metropolitan Special Constabulary,
New Scotland Yard,
Broadway, SW1.

Medical disclosure

From Dr J. H. Scotton and others

Sir, For centuries past, medical practice in civilised countries has respected the unique and irreplaceable role of parents as the primary educators and protectors of their children. Doctors, therefore, have always shared confidentiality with parents. There should be no confusion between confidentiality, which respects privacy, and secrecy, which is unjustifiable silence in the face of danger to an under-aged child.

Many members of the medical profession view with real foreboding the sinister and incomprehensible ruling from the General Medical Council (report, June 23) that all children, if they so wish, have an absolute right to exclude parents, regardless of the nature of the medical condition.

We, the undersigned, therefore dissociate ourselves from the General Medical Council's ruling. We know that we speak for many other representatives of the medical profession who have expressed their approval of the contents of this letter.

Yours faithfully,
J. H. SCOTTON,
N. C. BROWN,
B. SKEETON WATSON,
C. METCALF BROWN,
R. ST JOHN LYBURN,
L. B. SCOTT,
119 Park Road,
Timperley, Cheshire.

Identity problem

From Mr Stephen Walker

Sir, Much to my surprise, I find myself in agreement with London Transport's view of life, the universe and everything, as reported by Michael Eady (June 13).

I live in Stockholm, and like the vast majority of Stockholmers, buy a monthly card that gives me unlimited access to the underground and buses. The fact that my card sports my photograph, as a defence against fraudulent use, does not seem to me to be an unwarranted invasion of privacy.

What a pity Mr Eric Dixon, chairman of the Jubilee and Bakerloo Line Users' Committee, sees this defence in a different light, calling it "oppressive to the individual" and "offensive to Londoners" (a superior breed, we are thus led to believe, to Stockholmers).

Of course, he is wrong: the individual is absolutely free to continue using the old ticket system - and lose a tidy sum doing so.

Yours sincerely,
STEPHEN WALKER,
Kraaggadevaegen 25,
115 43 Stockholm, Sweden.

Supply and demand

From Sir Robin MacLellan

Sir, Some enlightened hotels and restaurants are extra custom by offering smaller portions for child and adult (June 13).

Will no humane caterer deal similarly with those of us approaching second childhood sans teeth, sans taste, sans (almost) everything, whose training - not to mention greed - prompts us to clear the plate and who no longer possess the good digestion that waits on appetite?

Yours,
ROBIN MACLELLAN,
11 Beechwood Court,
Bearsden, Glasgow.

Correction

In the second leading article on Monday it was stated that "socio-economic groups A, B, C1 comprise 70 per cent of the electorate." This figure should have included the C2 group.

Keeping some measure in musical form

From Mr Richard Livermore

Sir, Roger Scruton's defence of the musical tastes of "natural bourgeois man" in "Harmony hath charms, din destroys" (June 28) would have been hilarious had it been straightforward parody. I suspect, however, that Scruton was in earnest; and I was, therefore, brought close to tears at the complacent pliancy of the article displayed.

Scruton's response to a piece of music depends in part upon one's musical expectations, which are themselves formed by the kind of music one has heard in the past. Scruton's paean to the ear of "bourgeois man" is, in reality, nothing more than a paean to the dead past which ideologues like him are intent on reviving.

His response to the so-called cacophony of the anti-bourgeois music he deplors is nothing short of manic. Confronted by the idea of a future which is not a mirror image of the past. That's why he likes his music to be genial and melodic, to begin and end unequivocally in D. It brings the illusion of security through continuity which he and his class so desperately need.

Scruton's article was symptomatic of the general level of cheerful, bustling barbarism which has ruled English culture for many decades. It is only thanks to the grip of "bourgeois man" on English cultural and artistic life that this barbarism persists. It is hardly any wonder that, as yet, no major new artistic movements have been spawned in England throughout the whole of the twentieth century.

Yours faithfully,
RICHARD LIVERMORE,
18 Bruntsfield Avenue,
Edinburgh,
June 26.

From Mr Alfred Brendel

Sir, Mr Scruton's article on contemporary music (feature, June 28) that

Burton's books

From Professor Michael H. Day

Sir, We appreciate Mr John Chidley's concern (June 28), which is shared by all our council, for the future of the Burton library, but I would like to set out our reasons for the decision, which is based on our priority of preserving our institute at a time of difficulty for learned bodies.

A condition of sale of Sir Richard Burton's library will be that the purchaser will maintain it intact and accessible to scholars, as we believe Lady Burton's executors would have wished. Our institute has devoted considerable care and expense to the restoration and maintenance of the collection, which had been seriously damaged by flooding while in the care of the Kensington Council, and we have published a 170-page catalogue, edited by our former librarian, Miss B. J. Kirkpatrick.

Whether it is the library of an eminent anthropologist it is, in our opinion, more suitable for a general library than for an anthropological library. Meanwhile this institute is almost alone among comparable national bodies in owning no home of its own and we are in urgent need

Rate reform

From Mr Martin Brannan

Sir, As the former chairman of the Finance and Priorities Committee of the Cumbria County Council, I welcomed your leading article (June 25) dealing with local government finance and its impact on the rates. My eight years' experience taught me how difficult it was to induce colleagues to withstand the pressures from importunate officials for additional funds, often to meet proposals from government departments for expansion of services. In those days the rate-support grant arrangement ensured that the more that a council spent the more it benefited.

The Layfield inquiry into local government finance in 1975 declared, referring to domestic rates "... since the contributors are local electors, this is accountability in its clearest form. Those who pay the taxes are those whose votes determine the membership of the taxing authority".

This was a very old-fashioned concept of what really happened since, under today's universal suffrage, the ratepayer as such represents but a minor proportion of the electorate as a whole. The majority could hardly care less about the level of rates or the prodigality of the councillors. And the largest contributors of all, the industrial and commercial ratepayers, lack any means of representation whatsoever.

Elementary justice would seem to

Crime and punishment

From Mr D. J. Cassell

Sir, If I may I would like to refer to your report, by Frances Gibb today (June 20) in which she states that most of the senior judiciary would be likely to oppose the reintroduction of capital punishment and quotes one of them as stating that juries were more likely to convict in cases of capital murder, as if to show they were not shirking their duty.

To the best of my knowledge there are now no Queen's Bench judges who were in office prior to 1965, the effective year of abolition, and I doubt if many of the present judges, with the exception of Lord Lane, the present Lord Chief Justice, took part as a member of the Bar in many murder trials.

From 1958 until 1969 I covered nearly every major murder trial on behalf of a national newspaper at the Old Bailey and what were then assize courts up and down the country, and my experience was contrary to that of the judge Frances Gibb quotes. In many cases juries brought in verdicts of manslaughter, either with or without the qualification of diminished responsibility. Only in rare cases did they convict of capital murder.

benefits the "natural bourgeois man", whoever that may be, brings back vivid memories of political abuses of music in the past.

In the sixties the European left made heavy sociological claims on music; their jargon has, at last, receded from the cultural pages of Continental newspapers. Mr Scruton now seems eager to fill an ideological void from his diametrically opposed position and with the same automatic fervour.

To him, as well, everything seems political and even music is deemed fit to prove his extra-musical views. Differences of vocabulary aside, his idea of a "deviant music" and of one that pleases the amateurs might have delighted Goebbels and Zhdanov.

According to Mr Scruton, "True musical culture is... made, sustained, enjoyed and criticized by amateurs". I particularly enjoy the word "made". Nothing against amateurs, yet I wonder whether Sir Michael Tippett is going to relish the degree of an amateur horris causa.

Britain, in the years since the war, has had an astonishing musical upsurge. It was due, to a large extent, to the uncompromising policies of the BBC Third Programme that opened up an international view of twentieth-century music.

As a musician who adores London and has voluntarily chosen to live in this cosmopolitan city, I trust that Mr Scruton's concept of a self-congratulatory provincialism will be resisted by anybody who knows the old masters well enough to look out for the new our new masters have to say.

Yours etc,
ALFRED BRENDEL,
c/o Ingpen and Williams,
14 Kensington Court, W8,
June 29.

of funds both to acquire such a home and to develop a wide programme of scholarly and educational activities.

In the event that an overseas purchaser makes us a fair offer for the Burton library there is a well established export licence procedure which would enable British institutions to match the price, and moreover we alerted some major British libraries several months ago so as to give them ample time to raise the necessary funds if they wished, or to make an offer.

The Burton library is at present little used (partly, no doubt, because of the tight security which has to be imposed) and needs more money to be spent on its conservation. We would ideally like it to go to an institution which can afford to have it fully researched as a unique resource for the study of exploration and intellectual history.

As regards legal ownership, the Royal Borough of Kensington and Chelsea has conceded that we have full title.

Yours etc,
MICHAEL H. DAY, President,
Royal Anthropological Institute of Great Britain and Ireland,
56 Queen Anne Street, W1.

dictate that voting in local elections ought to be confined to those who actually pay - the householders and their spouses. Industry ought to enjoy the degree of derating that formerly existed and which has since been savagely eroded by successive governments.

Only by ensuring that local councillors realise that they are responsible to the will of their ratepayers will a sense of realism be instilled in them.

Yours sincerely,
MARTIN BRANNAN,
Lingy Acre,
Portsmouth,
Cumbria.

Who's for tennis?

From the Chaplain of St John's College, Oxford

Sir, Last week, reading in public from Rose Macaulay's *The Towers of Trebizond*, I noticed a certain very amusing passage about the audience at the following passage about an ape learning tennis:

A little more training in etiquette and sportsmanship, and it would easily qualify for Wimbledon. I saw no reason why there should not be an ape's four and singles, which would bring in a wonderful gate.

Miss Macaulay wrote in 1956.

Yours etc,
ANTHONY PHILLIPS,
St John's College,
Oxford,
June 27.

On a clear day

From Mr F. W. Wickham

Sir, The unexpected results of refraction in recent correspondence has been of considerable interest.

During the Second World War, I was stationed on the east side of the Suez Canal at its southern end and building a dock on the west at the top of the Gulf of Suez. Each morning, as the sun was rising low in the east, I travelled in an arc of some 150° to the sun around the head of the gulf, in which, on occasions, the liners Queen Mary, Queen Elizabeth and Ile de France were lying some seven miles off shore.

As I started my journey these enormous vessels appeared as long, low, lines at a great distance, but by the time I was reaching my destination (less than an hour later) they had changed shape completely into short, stumpy shapes, high out of the water and unbelievably close to the shore - a most unexpected proof of refraction's peculiarities.

Yours faithfully,
FRED V. WICKHAM,
The Corner House,
Beaconsfield Road,
Aldershot, Suffolk.

Sunk in gloom

From Lord Thomson of Monifieth

Sir, What has happened to the splendid English belief in the existence of an English summer?

Yesterday afternoon I sought refreshment in the Serpentine Lido. I found it locked with a notice saying, "Closed because of bad weather". Your admirable London weather statistics recorded a daytime temperature of 61°F, 0.7 hr of sunshine and no measurable rain.

In a capital city crowded with visitors the Tourist Board must be in despair.

Yours sincerely,
GEORGE THOMSON,
70 Brompton Road, SW3,
June 28.

Divorce reform in a job context

From Mrs Janice Dicks

Sir, How odd that so conservative a Government is pledged to introduce so radical a divorce Bill, and a Bill which, at a time when unemployment is a major concern, will be encouraging a significant sector of the community to join the fight for jobs.

For despite its claim to give priority to the financial security of the children (*The Times*, June 23) its effect will be to rob them of the security that really matters - that of home and family. By abolishing the "meal ticket for life", or in other words removing the husband's responsibility to provide for his wife, this means that henceforth all wives must be working wives, unless they are naive enough to imagine, as the legislators seem to, that picking up a worthwhile career when marriage breaks down is just a matter of getting on with it.

A wife entering marriage will now need to pursue her career with the same vigour and urgency as her husband; her husband will need to be aware that the daily and nightly care of the six-month-old baby, the provision for school-age children in the holidays and after school will consume as much of his time as hers, and no doubt more marriages will break down as a result.

Where does that leave the quaint old institution called a family? Will the only security be Social Security? Yours sincerely,
JANICE DICKS,
26 Sussex End Close,
Amersham,
Buckinghamshire,
June 27.

Soviet job-combing

From Professor P. V. Danckwerts

Sir, Extract from speech of Yuri Andropov to plenary meeting of the CPSU Central Committee (June 15, 1963): "I am convinced, comrades, that the staffs of many institutions and organisations can be considerably reduced without any harm to their work." Thus released will always find employment for themselves where there is a personnel shortage?

Is this an echo?
Yours,
PETER DANCKWERTS,
The Abbey House,
Abbey Road,
Cambridge.

Work for unemployed

From Mr Antony Sherwood

Sir, The correspondence under this heading (June 22, 23, 24, 25) prompts me to relate a recent experience with the Public Record Office. I asked to have the will of an ancestor photocopied and sent to me: not a particularly ancient document (1838) and not particularly long, only five pages. I was told this would take "about four weeks to complete".

On querying this on the telephone I was told it was due to "shortage of staff" (the actual time involved in locating, photocopying and posting off the result would not, I imagine, be more than half an hour at the outside).

What is particularly galling in this instance is the charge levied: £2 per page plus handling and postage. If this represents an economic charge (as presumably at that level it must) why does the PRO not employ more staff to meet the demand?

For an economic charge the customer is surely entitled to expect an economic and efficient service. The Principal Probate Registry at Somerset House only charges 25p per page for photocopying wills and will despatch the copies within two or three days.

Yours sincerely,
ANTHONY SHERWOOD,
18 Rivermount Gardens,
Guildford,
Surrey.

On a clear day

From Mr F. W. Wickham

Sir, The unexpected results of refraction in recent correspondence has been of considerable interest.

During the Second World War, I was stationed on the east side of the Suez Canal at its southern end and building a dock on the west at the top of the Gulf of Suez. Each morning, as the sun was rising low in the east, I travelled in an arc of some 150° to the sun around the head of the gulf, in which, on occasions, the liners Queen Mary, Queen Elizabeth and Ile de France were lying some seven miles off shore.

As I started my journey these enormous vessels appeared as long, low, lines at a great distance, but by the time I was reaching my destination (less than an hour later) they had changed shape completely into short, stumpy shapes, high out of the water and unbelievably close to the shore - a most unexpected proof of refraction's peculiarities.

Yours faithfully,
FRED V. WICKHAM,
The Corner House,
Beaconsfield Road,
Aldershot, Suffolk.

July 4th 1983 will be Independence of America Day

Bardon Hill Group PLC

(The Group's activities consist of quarrying and associated activities)

ANNUAL RESULTS

Table with columns: Year to 31 March, 1983, 1982. Rows: Sales, Profit before tax, Profit after tax, Dividend gross per share, Dividend net per share, Earnings per share.

Points from the statement by the Chairman, J. G. Tom

- 27% increase in pre-tax profits. Dividend increased by 25%. £5.9 million capital investment. All divisions profitable.

The Company's Shares are traded on The Over-the-Counter Market by Granville & Co. Ltd., 27/28 Lovat Lane, London, EC3R 8EB.

Yesterday's £30m 30-year sterling bond issue from Caisse Centrale Cooperation Economique is the fourth French bulldog issue.

The Government is trying to open up the market for long-term funding by avoiding this end of the market itself. British borrowers, however, are not obliging and seem to prefer equity funding.

Real evidence that British industrial companies are returning to the bond market has yet to emerge. About £722m has been raised in the corporate bond market since BOC almost set the ball rolling with a £100m issue.

However, most of this has been for banks, property and brewing companies. Manufacturers have not yet tried to tap the fixed interest market to any significant degree.

This must be a disappointment to the Government which as a part of monetary strategy, has confined its funding to the short and medium ends of the

Table: RIGHTS ISSUES IN JUNE (£m). Columns: Company Name, Amount (£m), Yield. Includes Milford Docks, Commercial Bank of Near East, etc.

Source: Samuel Montagu

market. The idea is to open up the long end for other borrowers so that they can switch out of bank borrowings, thus easing pressure on the money supply.

But if the rebirth of the corporate bond market has so far been a disappointment, the Government should be pleased with the role the Stock Exchange is playing in raising new equity finance.

Not only has there been a new issues boom, but the

amount raised by rights issues this year looks like surpassing all records.

Yesterday's three medium-sized cash calls on shareholders - £10.2m net from United Parcels, £9.1m net from Kenning Motor Group and £4.8m net from Greencoat - are only the tip of an iceberg.

There have been 52 rights issues since the beginning of April, 18 of them this month with two of these for almost

£200m. All these issues have raised over £1bn of new finance.

There have been interrelated factors behind the rights boom. First, there is a natural tendency for companies to raise new money from shareholders when share prices are trading close to their highs.

Second, there is a general need for new share finance as the economy pulls out of recession. Companies must fund higher working capital and revitalise themselves after four bad years.

The problem is that the type of companies that really need refinancing, either by way of the bond market or the rights market, will find it difficult to do so.

Judging by the comments from companies that have made rights issues, most of the new money is earmarked for acquisitions overseas. One wonders if the Government would prefer the cash to be spent at home.

BPB Industries

Year to 31.3.83. Pretax profit £85.42m (£6.5m). Stated earnings 44.8p (37.5p). Turnover £465.85m (405.77m). Net final dividend 7p making 12p (10.5p). Share price 545p down 10p. Yield 3.2%.

Profits from the plasterboard manufacturer, BPB Industries yesterday were in line with expectations. But, despite the sweetener of a one-for-one scrip issue and a 17 per cent hike in the final dividend, the shares fell 10p to 545p.

The reason was that a spate of buoyant results in the construction materials sector has led investors to believe that BPB would easily surpass the forecasts. The results nevertheless are creditable.

The main advance came in Britain, with a 9 per cent rise in the volume of plaster board sales. The company benefited particularly from mild weather

in the final quarter when deliveries exceeded 30 million square metres or 18 per cent above the corresponding period of the previous year.

Sales during the rest of 1983 should be, even better. Plasterboard should continue to penetrate the market for building materials despite recent adverse publicity about timber-framed housing, a system which has given significant boost to the plasterboard industry.

In addition, BPB's capacity is becoming more efficient. The first phase of the plant renewal programme at East Leake has been completed and new plasterboard machine is running alongside a fully depreciated old unit kept open because of demand.

Overseas, while profits in France look set for a dip, Canada should return to the black after near £1m losses last year.

So group profits of £85m this year do not look impossible.

COMMODITIES

Large table with multiple columns: LONDON METAL EXCHANGE, YEN HIGH-GRADE, ALUMINIUM, LONDON COMMODITY PRICES, RUBBER, COPPER, GOLD, etc.

COMPANY BRIEFS

Lap Group Year to 31.12.82 (comparisons restated). Pretax profit, £2.6m (£5.58m). Stated earnings, 5.6p (41.7p). Turnover, £78.14m (£71.12m). Net dividend, 17.5p (17.5p).

NOTICE OF REDEMPTION TO THE HOLDERS OF BEATRICE FOODS OVERSEAS FINANCE N.V.

6 1/4% Convertible Subordinated Guaranteed Debentures Due 1991. NOTICE IS HEREBY GIVEN that, pursuant to Section 1101 of the Trust Indenture dated as of August 1, 1971, \$997,000 amount of Debentures is called for redemption on August 1, 1983 at a Redemption Price of 100% of the principal price being redeemed plus accrued interest to August 1, 1983, in order to satisfy Sinking Fund requirement.

Table: Coupon Debentures of \$1,000 denominations, called in full. Columns: Debenture ID, Serial Number, Amount (\$).

- Coupon Debentures with the August 1, 1984 and all subsequent coupons attached should be presented to one of the following addresses: Continental Bank International, Continental Illinois National Bank, etc.

On August 1, 1983 there will become due and payable on each of the above Debentures 100% of the principal amount thereof. Interest on the Debentures called for redemption will cease to accrue on and after August 1, 1983.

Coupons for August 1, 1983 should be detached and presented in the usual manner. The holders of Debentures have the right to convert the Debentures into Common Stock of the Guarantor, Beatrice Foods Co., at a conversion rate of 43.716 shares of Common Stock for each \$1,000 principal amount of Debentures, by presenting said Debentures to any Paying Agent listed above.

BEATRICE FOODS OVERSEAS FINANCE N.V. by Continental Illinois National Bank and Trust Company of Chicago, Trustee

U.S. \$100,000,000 GenFinance N.V. Floating Rate Notes Due 1992. Guaranteed on a Subordinated Basis as to payment of principal and interest by Societe Generale de Banque S.A./Generale Banknaatschappij N.V.

Chesterfield Properties PLC RESULTS FOR THE YEAR ENDED 31st DECEMBER, 1982. Rental Income 7,200, Profit Before Tax 5,019, Earnings per Share 13.16p.

Clydesdale Bank HOUSE MORTGAGE RATE. Clydesdale Bank PLC announces that with effect from Friday 1st July, 1983 its House Mortgage Rate is being increased to 11% per annum.

BARCLAYS HOME MORTGAGE RATE. With effect from the close of business on 1st July 1983 the rate of interest will be increased from 10 1/4% to 11% per annum.

CCCE Caisse Centrale de Cooperation Economique. Placing on a yield basis of £50,000,000 Guaranteed Loan Stock 2013 unconditionally guaranteed, as to payment of principal, premium (if any) and interest, by The Republic of France.

Trust

AKI

AK

Handwritten scribble at the bottom of the page.

سكنا في الجاهل

As Fraser shareholders vote, Derek Harris examines the demerger issues

Swings and roundabouts at Harrods

Shareholders in House of Fraser are gathering yet again in Glasgow today to decide whether Harrods, department store, should be separated from the rest of the House of Fraser chain.

It has always looked as if the idea of demerging Harrods was primarily another manoeuvre in the six-year battle by Lornho for House of Fraser, the latest move in the struggle between Mr Roland "Tiny" Rowland, creator of Lornho, and Professor Roland Smith, the Fraser chairman.

Yet for all this feeling, the merits or otherwise of the demerger are vital for both companies, who have seen Fraser's stock market value rise to around £330m on the hope that somehow the parts can be greater than the whole.

Mr Rowland may have been thwarted by the Monopolies and Mergers Commission from bidding for Fraser but with Harrods as a separate company and Lornho presumably getting stock proportionate to its 30 per cent Fraser stake) perhaps he would look to mounting a bid for this blue chip part of the present Fraser group.

Given a demerged Harrods' likely market rating that might be expensive, but the split could still make it easier for Lornho to sell its way out of the corner it is now in with its Fraser holding.

In the context of the ever-ongoing Lornho-Fraser battle, if the Fraser board led by Professor Smith was at least morally bested on the demerger issue at today's extraordinary meeting, then the Lornho tanks on the Fraser lawn would be drawn that much nearer the front door.

It could be suggested cynically that institutions could vote for demerger on today's simple resolution that needs 51 per cent to be carried and against it on the 75 per cent resolution - and retire to the sidelines with a sigh of relief and a relatively clear conscience.

But it would be a pity if all this obfuscated what is a real issue: would demerger be a good thing anyway? It is not an easy question. That has been borne in on any shareholder who has tried to read through the paper mountain of circulars from Mr Rowland and Professor Smith.

A working party was asked by Fraser to look at the demerger implications to enable the Fraser board to make its own eventually negative decision on the idea. Management Horizons, the firm of consultants which has been helping Fraser to elaborate its new trading



Smith (left) and Rowland: Showdown in store

strategy for its department stores, made some contributions.

Some of the apparent confusions between Fraser and Lornho statements arise out of use of differing figures from these two unpublished sources.

To try to clear a way through these thickets, the National Association for Pension Funds asked Coopers and Lybrand Associates, the management consultant, to investigate the contrasting claims.

It was not asked for a judgement on the merits or otherwise of the demerger proposal and the eventual report came over as near

Lornho tanks drawing near Fraser's front door

neutral. But Professor Smith did feel able to seize on one comment after Mr Rowland's claim that Fraser shareholders would risk nothing by demerger.

Mr Rowland's essential case on the demerger was that a profitable Harrods should be freed from supporting the rest of the Fraser department stores, particularly the heavy investment programme involved in Fraser's new trading strategies.

The Fraser board, with the two Lornho directors demurring, pointed to drawbacks, including reduced purchasing power, loss of shared customers, reduced access to market information and reduced awareness of shopping trends as well

as the loss of Harrods as the Fraser flagship.

Risks would arise from a demerger, the consultant said. It added: "Those risks will ultimately pass through to the shareholders who will have to judge whether their incurrence is justified."

One Fraser circular points out that demerger would mean creating a Harrods head office structure and contends that overall there would be a net increase in total overhead costs.

Overall the cost of demerger could run to several million pounds, according to Fraser. The consultant clarified this further: on the basis of the working party's conclusions, a demerged Harrods and Fraser without Harrods would each suffer by several million pounds over the next few years.

Describing the additional costs as significant, the consultant nevertheless pointed out that vigorous management action might reduce or even eliminate them in the longer term.

A prime argument for demerger is that it would force particularly the rump of Fraser to face up to the problems of loss-making and insufficiently profitable stores. Fraser's figures show that of pretax group profits Harrods alone contributed 52.9 per cent in 1979. The Lornho directors quoted Harrods as providing 54.6 per cent of operating profits in 1982.

Mr Rowland has pointed out that over five years Harrods paid Fraser group £43.9m in dividend while the group paid out to shareholders only £37.8m. As long as Harrods was

required to generate substantial funds for the rest of the group the necessary rationalization in the chain would not be implemented, he claimed.

On investment, according to Mr Rowland, Fraser is to spend £180m over three to four years with £20m allocated to Harrods. Fraser itself talks of a refurbishing programme costing around £100m to create in its stores a new trading environment to attract customers in the higher-spending 25 to 40 age bracket.

There are several points to be made on financing investment, particularly for a Fraser without Harrods. But what could affect both Harrods and Fraser after a demerger are tax disadvantages

The demerger could cost several million pounds

involved in the recovery of advance corporation tax and utilization of capital allowances.

It has been suggested that the present group tax charge of around 27 per cent would rise to 35 per cent for the demerged entities as a result of unrecovered advance corporation tax and utilized tax losses. That would mean a cost to shareholder funds of £20m.

The consultant agreed the present group would recover advance corporation tax earlier. Over the projection period studied, demerger would bring substantial cash flow disadvantages and, since advance corporation tax recovery cannot be foreseen short-term, the con-

sultant said, there would be material effect on after-tax earnings.

But it added: "Given acceptable levels of profitability, it would be fair for shareholders to conclude that it is likely that tax losses and unrecovered advance corporation would eventually be utilized."

The two sides are wide apart on estimates of return on capital employed.

The Lornho directors' case is that only 35 of the other 102 Fraser stores will show a return over 10 per cent and that the total return of Fraser stores is targeted at 2.7 per cent. Harrods by comparison should earn nearly 30 per cent.

Fraser claims a group return in 1981-82 of 6.2 per cent, with Harrods at 11.7 per cent. In 1985-86, the group return is estimated at 8.9 per cent.

Target return on investment is 14.7 per cent, increasing to 17.5 per cent if modest property appreciation is included.

Professor Smith's camp sees no comfortable alternative to financing the rest of its stores except by keeping Harrods and its profits within the group. The Rowland case is that other sources of finance could be found, including cash raised from sale of underperforming stores.

In a demerger would shareholders gain on the Harrods swings only to lose on the rump roundabouts? It may be, on the basis of assets value, that Fraser without Harrods may not sink too low on market valuation.

Bid speculation for both entities would also revive. The question is whether there would be short-term gains for shareholders at the cost of building up future problems. Would, for instance, the demerger mean that it would be much harder to recruit and develop badly-needed quality retailing expertise given the better career prospects on offer in the single larger group? Could many underperforming stores be sold all that readily by a rump Fraser?

The demerger question cannot finally be divorced from the quality of those involved in the present situation. Mr Rowland has put forward no perceptible retailing strategy for Fraser. Equally, Professor Smith, while there are recent trading improvements and more is being done to rationalize the use of trading space, has yet to produce telling evidence of a turnaround.

Whether for the Fraser board the Rowland tanks trundling nearer will act as an adrenaline-based incentive or a consuming distraction remains to be seen.

NOTICE

CANON INC.

Re: 6% U.S. Dollar Convertible Debentures due December 31, 1994 and adjustment of conversion price to be made as a result of the issuance of new shares of Common Stock for free distribution.

As required under Section 3.05 of the Indenture (the "Indenture") dated as of August 15, 1979 constituting the Convertible Debentures, a notice is hereby given that with respect to the issuance of new shares for free distribution resolved upon at the meeting of the Board of Directors held on June 1, 1983, the shareholders appearing on the register of shareholders of the Company as at 3:00 p.m. on June 30 (Thursday), 1983 (Tokyo time) (the record date) have been allocated one (1) new share issued on July 1, 1983 for each ten (10) shares owned, and as a result of such issuance of new shares for free distribution the following adjustment of the conversion price has been made pursuant to Section 3.04(A) of the Indenture:

- 1) Current conversion price before adjustment: Yen 505.90
- 2) Conversion price after adjustment: Yen 459.90
- 3) Effective Date of the adjustment (Tokyo time): July 1, 1983

CANON INC.
RYOZABURO KAKU
President and
Representative Director

June 27, 1983

Chamberlin & Hill P.L.C.

Year ended 31st March	1983	1982
Turnover	£000	£000
Profit before tax	9,626	9,486
Earnings per share	4.79p	13.51p
Dividend per share	2.90p	2.90p

This time last year there were positive signs of an improvement in the market for iron castings but this was short lived and we decided to reduce foundry capacity by closing the Leamore Lane malleable iron foundry. In contrast, our electrical engineering companies, Petrel and Conduit Fittings, fared well throughout the year.

During the year the £550,000 Disamatic installation at our Bloxwich foundry, was completed and is working well.

The balance sheet remains strong and the total dividend is maintained at 2.9p

OUTLOOK

Both Petrel and Conduit Fittings are trading satisfactorily. Our foundry cost base has been significantly lowered by the action we have taken, but mindful of last year, we take a cautious view of market prospects.

J. D. Eccles, Chairman

Akbank launches a new era

with a London-based subsidiary

Ak International Ltd.

Ak International was established in London specifically to meet the growing needs of businessmen active in British - Turkish trade. It is a licenced deposit - taker and the first Turkish - owned subsidiary offering full banking services outside Turkey.

Ak International brings the expertise and extensive resources of its parents: Akbank, long a front-runner among privately owned Turkish banks, and the Sabanci Holding, Turkey's largest industrial group.

As of June 27, 1983, there is an institution in London capable and eager to provide specialist financing for trade between Britain, Turkey and major Middle Eastern countries whose commercial ties with Turkey have been growing substantially.

Ak International Ltd.
A licenced deposit - taker



AK INTERNATIONAL LTD

Copies of this Offer for Sale, having attached thereto the documents specified herein, have been delivered to the Registrar of Companies for registration.

Application has been made to the Council of The Stock Exchange for the Ordinary share capital of United Leasing plc ("United Leasing" or "the Company") issued and now being issued to be admitted to the Official List.

This Offer for Sale includes particulars given in compliance with the Regulations of the Council of The Stock Exchange for the purpose of giving information with regard to the Company. The directors have taken all reasonable care to ensure that the facts stated herein are true and accurate in all material respects and that there are no other material facts the omission of which would make misleading any statement herein whether of fact or of opinion. All the directors accept responsibility accordingly.

The Application List for the Ordinary shares now offered for sale will open at 10.00 a.m. on Tuesday, 5th July, 1983 and may be closed at any time thereafter.



United Leasing plc

(Registered in England No. 1036608)

Offer for Sale by Tender

by

Barclays Merchant Bank Limited

of 4,107,142 Ordinary shares of 20p each at a minimum tender price of 140p per share, the price tendered being payable in full on application

Share Capital

Authorised	Issued and now being issued
£3,300,000	fully paid £2,691,534
Ordinary shares of 20p each	
The Ordinary shares now offered rank in full for all dividends and other distributions hereafter declared, paid or made.	

Indebtedness

At the close of business on 3rd June, 1983, the Company and its subsidiaries had outstanding secured bank overdrafts of £3,642,922, unsecured bank overdrafts of £1,520,307, term loans of £2,344,131 and obligations to lessors of £853,902. Save as aforesaid and apart from contingent liabilities under irrevocable letters of credit amounting to £346,185, intra-group liabilities and charges granted to head lessors in connection with non-recourse leasing obligations, the Company and its subsidiaries did not have any loan capital (including term loans) outstanding or created but unissued, mortgages, charges or other borrowings or indebtedness in the nature of borrowing, including liabilities under acceptances (other than normal trade bills) or acceptance credits, hire purchase commitments or guarantees or other material contingent liabilities.

Directors, Advisers and Bankers

Board of Directors	
Parry Andrew Mitchell (Chairman)	14 Welbeck Street, London W1M 7PF.
Ashley Harvey Mitchell (Managing)	14 Welbeck Street, London W1M 7PF.
Celia Janet Atkin	14 Welbeck Street, London W1M 7PF.
Peter Stuart Richard Atkin	1345 Avenue of the Americas, New York NY10105.
Howard Goldsobel (Non-executive)	14 Welbeck Street, London W1M 7PF.
Denis Mark Strauss (German)	1345 Avenue of the Americas, New York NY10105.

Secretary and Registered Office
Howard Goldsobel, 14 Welbeck Street, London W1M 7PF.

Issuing House
Barclays Merchant Bank Limited, 15/16 Gracechurch Street, London EC3V 0BA.

Stockbrokers
Phillips & Drew, Lee House, London Wall, London EC2Y 5AR.

Auditors and Reporting Accountants
Arthur Andersen & Co., Chartered Accountants, 1 Surrey Street, London WC2R 2PS.

Solicitors to the Company
Berwin Leighton, Adelaide House, London Bridge, London EC4R 9HA.

Solicitors to the Offer
Ashurst, Morris, Crisp & Co., Broadgate House, 7 Eldon Street, London EC2M 7HD.

Principal Bankers
Barclays Bank PLC, 19 Great Cumberland Place, London W1H 8BJ.
Midland Bank plc, 5 Throgmorton Street, London EC2R 8BD.
European American Bank & Trust Company, 10 Hanover Square, New York NY10015.

Receiving Bankers
Barclays Bank PLC, New Issues Department, Fleetway House, 25 Farringdon Street, London EC4A 4HD.

Registrars and Transfer Office
Close Registrars Limited, Arthur House, 803 High Road, Leyton, London E10 7AA.

History

Introduction
United Leasing was incorporated as Mitchell Management Services Limited in 1971 to manage Standard Chartered Leasing Limited ("SCL"), a newly established computer-leasing subsidiary of Standard Chartered Bank plc.

SCL grew rapidly and by March, 1976 computer equipment having a value of nearly £30 million had been placed on lease. At the end of March, 1976, the management agreement with SCL was amicably terminated under an arrangement whereby payments were made by SCL to United Leasing over a period of years related to the value of the then leasing portfolio of SCL. Thereafter United Leasing was developed as an independent leasing company.

By 1977 United Leasing was able to offer a comprehensive service for the supply and financing of IBM computer equipment in the United Kingdom and, to a limited extent, in other countries in Europe. The demand for its services increased rapidly. United Leasing GmbH was incorporated in West Germany in April, 1979 and Unilease Computer Corporation ("Unilease") was incorporated in the United States in September, 1980.

In April, 1980 United Leasing formed United Hogg Robinson Leasing Limited as a joint company with Hogg Robinson Group p.l.c. in order to increase the range of computer leasing transactions which United Leasing could undertake.

Market Background

The Group operates in both the leasing and the computer equipment industries. Both industries have shown considerable worldwide growth during the past fifteen years.

The Leasing Industry
Leasing prior to 1970 was a relatively small component of total equipment financing. The latest available figures show that, in the United Kingdom, the members of the Equipment Leasing Association have recorded a growth in annual business from £291 million in 1973 to £2,834 million in 1982. In the United States over the same period, leasing business grew from some \$12 billion to approximately \$43 billion. Leasing is now widely accepted as a means of equipment finance and it is estimated to account for approximately 13 per cent. and 20 per cent. of gross capital formation in the United Kingdom and United States respectively.

Brief Information

The following information should be read in conjunction with the full text of this Offer for Sale from which it is derived.

Activities
United Leasing and its subsidiaries ("the Group") are engaged primarily in the international marketing of high value computer equipment and the arrangement of related leasing facilities. The Group derives income from the purchase and sale of computer equipment, lease rentals, arrangement fees and from residual interests in leased computer equipment. Most of the Group's business involves equipment manufactured by International Business Machines Corporation and its subsidiaries ("IBM").

Issued Share Capital
£2,691,534 in Ordinary shares of 20p each

Trading Record

	Year ended				Six months ended	Twelve months ended
	30th September 1978	30th September 1979	30th September 1980	31st March 1981		
Turnover	£7000	£7000	£7000	£7000	£7000	£7000
Profit before tax	300	401	378	581	1,114	956

Offer for Sale statistics at the minimum tender price

Minimum tender price	140p per share
Market capitalisation	£18.8 million
Pro-forma earnings per share* after a tax charge of 34 per cent. assuming a notional tax charge of 52 per cent.	8.5p
Price/earnings ratio* after a tax charge of 34 per cent. assuming a notional tax charge of 52 per cent.	16.9
Indicated dividend per share for the twelve months ended 31st March, 1983	20.6
Gross dividend yield based on the indicated dividend	1.5p
Gross dividend yield based on the indicated dividend	1.5 per cent.

*Pro-forma earnings per share have been calculated by dividing the published earnings for the twelve months ended 31st March, 1983 (adjusted to take account of a notional saving in interest arising from the net proceeds of the Offer for Sale recoverable by the Company as set out under "Earnings per Share and Dividends") by the 13,457,868 shares in issue following the Offer for Sale.
The tax charge of 34 per cent. is based on the actual tax charge which is principally in respect of deferred taxation.

There are a number of reasons for this growth. In the United Kingdom and the United States there exist highly favourable tax environments for leasing. However, the growth of leasing in other countries where fiscal incentives are less favourable, or even unavailable, indicates that leasing also owes its growth to other factors. It offers financing for the full cost of equipment, frequently at fixed rates and with payments usually equalised over the period of the lease, and it may constitute off balance sheet finance.

The Computer Equipment Industry

The main growth in the use of computers commenced in the early 1970's. The reduction in cost caused by the refinement and miniaturisation of the silicon chip has since resulted in the increasing proliferation of computer equipment. Use of computers is no longer the exclusive domain of the data processing department of large organisations but is now widely dispersed, particularly since equipment has become more "user friendly". Advances in telecommunications now enable remote locations to be linked into central computer installations. These developments are making increasing demands on central processing capability with the result that the market for central processors with associated peripheral equipment and terminals continues to grow.

Computer Leasing

Since computer equipment generally has a high capital value, low relocation costs and an established second user market, it is an ideal product for lease financing. The computer leasing business has, therefore, developed with the growth in demand for computer equipment.

From 1974 to 1977, the computer leasing industry relating to IBM equipment was significantly influenced by the use of Lloyds of London "J" policies. In effect, these policies insured the value of the residual interest in the equipment following the end of the primary lease but were often written on the equipment at an advanced stage in its product life. United Leasing did not make use of these policies and the then executive directors publicly highlighted the danger to the computer leasing industry of their continuing use.

In the past, certain companies, particularly in the United States, failed to assess correctly the risks of computer leasing, especially in relation to the technological obsolescence of equipment. However, increasing specialisation, greater financial sophistication and better understanding of the computer leasing business have led to the emergence of a number of successful computer leasing companies, both in the United States and in the United Kingdom.

Business of the Group

The Group offers major users of IBM computer equipment the supply of equipment and the arrangement of lease financing facilities.

Business in the United Kingdom

Computer Equipment Supply
The Group obtains computer equipment for its customers either directly from IBM or in the second user market. It has, over a number of years, established a good relationship with IBM, whose policies serve, in the view of United Leasing, to encourage companies like United Leasing to distribute IBM's products and to provide support services such as installation, planning and customer education.

The Group is able to supply new IBM equipment competitively, partly as a result of IBM's long-standing practice of delivering particular items of equipment in the sequence in which they are ordered. Through early ordering, particularly of new models, the Group may be the sole immediate source of the equipment required by the customer. Moreover, by ordering equipment in quantity the Group is able to obtain volume discounts from IBM not normally available to the purchaser of single items of equipment. IBM also has a policy of standard pricing for the majority of its products but exchange rate movements between currencies may give rise to different prices of IBM equipment in different countries. By monitoring these prices the Group is able to supply equipment to its customers from the most favourable source.

Computer equipment, unlike other capital equipment, does not deteriorate physically. The same IBM model, whether new or second user, has an identical performance. The second user market therefore provides an alternative source from which the Group can supply its customers. IBM's practice of providing maintenance for second user as well as new equipment and the existence of independent specialist engineering companies has encouraged a strong second user market in IBM equipment. The Group is often able to supply equipment required by its customers from the second user market more rapidly and cheaply than by ordering from IBM.

Customers may be supplied by the Group with individual items of equipment or complete systems, which may be a combination of new and second user equipment. The cost of new individual central processors may range up to £5 million and typical medium-sized systems supplied by the Group, comprising a central processor and peripheral equipment, cost between £250,000 and £500,000.

The Group trades actively in the second user market, buying and selling computer equipment from other dealers and users. This enables it to assist customers in the disposal of existing equipment.

The Group provides a comprehensive planning service for the delivery and installation of equipment, which includes obtaining export/import and NATO licences and the arrangement of international transit and insurance. It uses the services of specialist engineering companies for the installation, refurbishment and warehousing of its equipment.

One of the Group's primary objectives is to be the largest independent supplier of IBM equipment in the United Kingdom. It has a strong marketing department, divided into regional responsibilities, which actively maintains regular contact with computer users in order to obtain new business.

Lease Financing

The Group arranges lease financing for its customers in most cases by arranging facilities financed by third parties ("non-recourse managed leases").

Under such transactions the Group negotiates the terms of a leasing agreement between itself and the end user of the equipment using its standard form of agreement (the "sub lease"). Prior to installation of the equipment, the Group arranges to sell it to a third party, which in turn grants a lease (the "head lease") to the Group, generally using the Group's standard form of head lease agreement. The terms of the head lease usually provide for the Group to retain the benefit of the residual interest in the equipment at the end of the primary period of the sub lease.

The lease rentals due to the Group under the sub lease are assigned to the head lessor as security for the Group's lease obligations under the head lease, usually without credit recourse to the Group. The Group continues, however, in its relationship of lessor to the end user under the terms of the sub lease and supplies lease management and insurance services throughout the period of the sub lease.

Leases are usually for primary periods of three to five years. Rentals due from the end user to the Group are usually the same as those due to the head lessor and normally reflect the full cost of the equipment. The purchase price for the equipment paid by the head lessor to the Group may differ from the cost of the equipment as a result of which there may be either a cash surplus or, occasionally, a shortfall representing an investment by the Group. A cash surplus generally arises when the Group has obtained the equipment at a lower cost than that available when terms were agreed with the customer, or when the Group has been able to negotiate more favourable terms with a head lessor than anticipated. An investment is made in order to obtain a higher residual interest at the end of the lease and is more likely to occur at the beginning of the life cycle of new IBM models.

The leases are structured to enable the head lessor to take advantage of the tax allowances on the equipment; this enables the end user to be offered a lower rental than could otherwise be obtained, provision being made in the sub lease for the end user to bear the risk of first year allowances not being available to the head lessor. Any future changes in tax legislation or Inland Revenue practice which resulted in the non-availability of capital allowances to head lessors, or owners of equipment generally, would be likely to have a material adverse effect on the leasing industry as a whole. However, the directors of United Leasing believe that, given the specialist leasing services provided by the Group, such changes would be likely to have less impact on the Group than on those companies engaged in more general leasing activities.

In some cases the ownership of computer equipment leased to end users is retained by the Group and financed through its own resources ("own account leasing").

As a development of the Group's expertise in leasing, the Group is broadening its range of services to customers to include the provision of leasing facilities on non-IBM equipment and capital equipment unrelated to the computer equipment industry.

Business in the United States

In the United States the Group operates through its subsidiary, Unilease, which commenced business in March, 1981. To date, Unilease has concentrated on arranging leasing facilities for new IBM equipment in which a key factor has been its ability to find investors capable of using the available tax incentives. The majority of leases, both in value and in number, are refinanced without recourse to Unilease.

Unilease's strong beginning was assisted by changes in tax legislation in the United States permitting the tax benefits associated with the purchase of new equipment to be transferred from the purchaser of the equipment to third parties. The structure of leasing transactions in the United States is more complex and more varied than in the United Kingdom reflecting the flexibility afforded by the tax legislation and the diversity of potential lessors.

The United States accounts for over half the world market for IBM computer equipment. The directors believe the potential for the growth of Unilease to be considerable and it is their intention to devote increased resources to this market in the future. Unilease's contribution to Group profit before tax in the twelve months ended 31st March, 1983 amounted to approximately 49 per cent.

Unilease is owned as to 82.9 per cent. by United Leasing with the remainder owned by the President and Senior Vice President of Unilease, who are also directors of United Leasing.

Business in West Germany

The Group operates in West Germany through its subsidiary, United Leasing GmbH, which commenced business in 1979.

A limited amount of business has been completed, involving the supply of, and arrangement of finance for, IBM central processors and peripheral equipment. Over the last two years transactions have been undertaken in conjunction with Boston Leasing, a division of the First National Bank of Boston, under which, at the end of the primary period of the lease, United Leasing GmbH will either repurchase or remarket the equipment on terms agreed at the commencement of the transaction. United Leasing GmbH also retains equipment for leasing on its own account. Its contribution to Group profit before tax in the twelve months ended 31st March, 1983 amounted to approximately 24 per cent.

Equipment leasing in West Germany is an established method of financing capital equipment even though there are few tax incentives. The potential for computer leasing in West Germany is considerable and the Group is in the process of recruiting marketing and administrative staff for United Leasing GmbH.

Residual Interests

The Group may retain a residual interest in equipment through a non-recourse managed lease, an own account lease or an agreement giving the Group the right to remarket the equipment at the end of the primary period of the lease.

Equipment in which the Group has a residual interest becomes available at the expiry of the primary period of the lease or where the Group permits early termination of the lease. Such equipment may be sold outright, in which event the Group will be entitled to a proportion of the net sale proceeds, or be subject to secondary leases or lease extensions, in respect of which the Group will receive a proportion of the rental revenues.

Valuation of residual interests

To assess the potential return of any leasing transaction it is necessary for the Group to estimate the value of the residual interest it proposes to retain. Estimates are based principally on the Group's assessment of IBM's future pricing and product policy. After a major new product announcement by IBM, the Group produces projections of future values of residual interests in the new equipment through to its estimate of the date when the equipment will become obsolete. The Group maintains a continuing review of estimated values of residual interests.

The Group's knowledge and experience of the second user market is particularly relevant to its ability to estimate and realise residual interest values. In estimating such values the Group not only has regard to its own experience of trading in computer equipment but also to forecasts published by independent industry analysts. The Group's projections of residual interest values are, with few exceptions, lower than those published by International Data Corporation, a leading industry analyst.

Future values of residual interests cannot be predicted with certainty. While the Group makes every effort to anticipate changes in the value of residual interests, such values can fluctuate as a result of the introduction or delay of new products by IBM or its competitors, exchange rate movements and other changes in general market conditions.

Accounting for residual interests

Under the Group's accounting policy relating to non-recourse managed leases the net present value of the estimated future value of a residual interest is recognised as income at the start of the lease. The difference between the estimated future value and the net present value of the interest is recognised as income over the primary lease period in equal periodic amounts. The discount factor used reflects the risks inherent in the transaction and varies according to interest rates prevailing at the commencement of the lease term.

Where the acquisition of a residual interest involves a material investment the estimated future value of the residual interest less the investment is recognised as income over the primary lease period in equal periodic amounts. Where a cash surplus arises this is recognised as income immediately.

Further details of the Group's accounting policies are set out in the Accountants' Report.

The Group's residual interests

The Group has created a range of residual interests covering both central processors and peripheral equipment in order to protect itself against fluctuations in the values of residual interests in individual models.

In general, items of peripheral equipment, which have constituted an increasing proportion of the Group's residual interests since 1979, have exceeded their estimated values, whereas certain central processors, announced by IBM in 1976 and 1977, and which constituted a large proportion of the Group's residual interests in earlier years, have produced lower realised values than anticipated. The Group's remaining residual interests in these older processors are now negligible. IBM's new 308X and 43XX series of processors, which comprised just under half of the value of the Group's residual interests at 31st March, 1983, have been designed to be modular; this enables individual processors to be upgraded to larger units of much greater capacity and should, therefore, maintain their lease life. The remainder of the Group's residual interests at 31st March, 1983 comprised peripheral equipment.

Customers

The Group concentrates on supplying equipment to customers of high credit standing. The marketing objective of the Group is to build up a continuing relationship with a customer in order to obtain subsequent orders. The Group's biggest customers, each of which has been supplied with IBM equipment having a value in excess of £2 million, are in the United Kingdom—British Steel, Esso Petroleum, The General Electric Company and the Greater London Council; in the United States—American Telephone & Telegraph, Dow Chemical, El Paso and Martin Marietta; and in West Germany—DLW (Deutsche Linoleum Werke) and Hoechst.

The Group is involved in any one year in a large number of transactions but, because of the nature of its business, it is likely that a relatively small number of customers will account for a substantial proportion of operating income. However, the particular customers and the proportions of operating income for which they account will vary from year to year. In the twelve months ended 31st March, 1983 transactions with the largest customer accounted for approximately 9 per cent. of the operating income of the Group and with the ten largest customers for approximately 37 per cent.

Business Sector

Competition

Within the United Kingdom the Group considers itself a market leader although there are approximately 30 other companies which operate in the same market as United Leasing. Most of these companies are small private companies or subsidiaries of overseas organisations.

In the larger United States market there are approximately 200 other companies which buy and sell used IBM equipment and approximately 50 large leasing and financial services companies which can be regarded as competitors.

Although the West German market for IBM equipment is larger than that in the United Kingdom, computer dealers and lessors have a much smaller market than in either the United Kingdom or the United States. Direct competition is relatively fragmented consisting in the main of small companies.

In addition to companies operating in the same field, the Group is frequently in competition with IBM and a number of IBM compatible equipment as well as other computer manufacturers and general equipment lessors including subsidiaries of major banks.

IBM

IBM is the largest company in the computer equipment industry. Its worldwide sales in the year ended 31st December, 1982 were \$34 billion of which \$19 billion were in the United States and \$10 billion were in Europe, the Middle East and Africa, including approximately \$1 billion in the United Kingdom. The directors estimate that IBM accounts for approximately 60 per cent. of the total base of large general purpose computers in the United States and approximately 40 per cent. in the United Kingdom.

The past ten years have seen substantial growth in the manufacture of IBM compatible equipment by other manufacturers. This equipment, which is primarily produced in the United States and Japan, accounted in 1982 for worldwide sales of large computers equal to some 15 per cent. of those of IBM. In the light of the development of IBM compatible equipment, the Group is now able to approach a wider customer base.

The Group believes that its concentration on IBM computer equipment carries the particular advantages deriving from IBM's large customer base, the substantial amount of such equipment in the market place and IBM's record of supporting users with both software and maintenance services. The directors acknowledge that the Group is susceptible to changes in IBM marketing policies and to IBM losing its strong market position. However, they draw confidence from the continuing high proportion of the market for large computers held by IBM and IBM compatible equipment, as well as the consistency shown in IBM's business practices.

Directors, Management and Staff

Directors

Parry Mitchell, 40, Chairman, has fourteen years experience in the leasing industry and holds a B.Sc. in Economics from London University and an M.B.A. from Columbia University in New York City. He was the first President of the European Computer Lessors and Traders Association and is a member of the Management Committee of the Equipment Leasing Association.

Ashley Mitchell, 37, Managing director, is the brother of Parry Mitchell with whom he founded United Leasing. He has worked in the leasing industry for fourteen years and holds a B.Sc. in Economics from the London School of Economics and an M.B.A. from Columbia University. He has overall responsibility for finance.

Celia Atkin, 35, joined the Group in 1977, initially as a consultant, and became a director in 1979. She has extensive knowledge of the leasing industry having previously worked for SCL for three years, latterly as European Marketing Manager. She now works part time for the Group on a number of special assignments.

Peter Atkin, L.L.M., 36, joined the Group in 1978 and became a director in 1982. He is a qualified solicitor with previous experience in both industry, with Associated British Foods plc, and in private practice in the United Kingdom, and is currently Senior Vice President of Unilease in New York. He is not a relation of Celia Atkin.

Howard Goldsobel, 37, has been associated with the Group since its formation and became a non-executive director in 1976. He is a practising solicitor and a partner in the firm of David Cohen & Goldsobel.

Denis Strauss, 36, joined the Group in 1976, became a director in 1979 and is now the President of Unilease in New York. He has worked in the leasing industry for twelve years.

Management and Staff

The Group has a staff of 56 people, of whom 20 are involved in marketing, 9 in finance, 5 in

lease management and 22 in administration and logistics. 11 staff are employed in the United States. At present, the Group has no full-time employees in Germany.

In addition to the executive directors, the senior management of the Group are as follows—Peihaza Allen, M.A., F.C.A., 31, recently joined the Group and is chief financial officer in the United Kingdom; he has previously worked for Arthur Andersen & Co. and BICC plc.

Peter Clair, B.Sc., A.C.A., 33, is chief operations officer in the United Kingdom. He joined the Group in 1980 from Computer Plan Limited where he was financial controller.

Nigel Franklin, B.A., M.Sc., 32, is German sales manager. He joined the Group in 1978, having graduated from the London Business School. He was previously employed by International Paint plc as a commercial manager.

Gwynedaf John, B.Sc., M.Sc., 32, is United Kingdom sales manager. He joined the Group in 1979 after graduating from the London Business School and working for ICL plc as a sales executive and systems engineer.

Ronald Lissak, B.S., C.P.A., 27, joined the Group in 1982 from a private United States accounting practice and is Vice President (Finance) of Unilease.

Raymond Wright, B.Sc., 39, is manager of lease finance services in the United Kingdom. He joined the Group in 1981, having previously worked for IBM United Kingdom Limited and for Digital Equipment Corporation as a sales and marketing manager.

It is United Leasing's policy for all staff in the United Kingdom to be employed under similar conditions of service which include benefits under a contributory managed pension and life assurance scheme. Considerable emphasis is placed on training and it is Group policy to promote staff from within wherever possible.

In addition, the Group encourages staff participation in the business and provides rewards related to the success of the Group. Sales personnel are remunerated on a salary plus commission basis. Both Denis Strauss and Peter Atkin are shareholders in Unilease, and the former has become entitled since 1st April, 1983 under his service agreement to a percentage of the profits of Unilease. The directors are of the opinion that the Group's policy of open management and staff involvement through consultation has contributed materially to the success and development of the Group and will continue to do so to the benefit of shareholders. In December, 1982 the Group established a profit related share scheme under the 1978 Finance Act and an executive share option scheme.

Group Profit Record

The following is a summary of the results of the Group for the five years ended 30th September, 1982, the six months ended 31st March, 1983 and the twelve months ended 31st March, 1983. The summary has been extracted from the Accountants' Report and should be read in conjunction therewith:

	Year ended 30th September					Twelve months ended 31st March 1983	
	1978	1979	1980	1981	1982	1983	1983
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
Turnover	1,107	8,686	8,840	9,173	18,887	17,287	26,205
Operating income	514	873	1,191	1,915	3,391	3,262	5,132
Profit before taxation and extraordinary item:							
United Kingdom	300	401	393	546	382	586	869
United States	—	—	—	(40)	629	172	290
Germany	—	—	(15)	75	103	198	370
	300	401	378	581	1,114	956	1,529
Taxation	(149)	74	(235)	(344)	(294)	(364)	(516)
Profit after taxation and before extraordinary item	151	475	143	237	820	592	1,013

In the five and a half years to 31st March, 1983 Group profit before taxation and extraordinary item rose from £300,000 in 1978 to £1,529,000 in the twelve months ended 31st March, 1983. This growth has been particularly rapid in the last three years with significant contributions coming from Unilease and United Leasing GmbH, following the Group's successful expansion into the United States and Germany.

The major part of the Group's operating income arises from leasing activities which, in the twelve months ended 31st March, 1983, accounted for approximately 87 per cent. of Group operating income. The balance arises from computer trading and other income.

Income from leasing activities includes income from the Group's residual interests. Net residual interest income recognised on non-recourse managed leases over the five and a half years ended 31st March, 1983 is shown in the Consolidated Statement of Source and Application of Funds in the Accountants' Report; in the twelve months ended 31st March, 1983 it accounted for 29 per cent. of Group operating income. Residual interest income derived from own account leasing is not separately accounted for by the Group but in the twelve months ended 31st March, 1983 it accounted for approximately 9 per cent. of Group operating income.

The timing, size and structure of individual transactions have had a significant impact on the profits of the companies within the Group, particularly Unilease and United Leasing GmbH reflecting the early stage of development of these two companies. Profits are also affected seasonally, the six months ending 31st March being usually the most active period of growth in the Company's financial year. The geographical spread of the Group's operations and the strong underlying expansion of the trading base throughout the period have, however, enabled the Group to show a rapid overall growth in profits over the last five and a half years.

The Group tax charge is principally in respect of deferred taxation.

The Company has paid no dividends since incorporation. It recently changed its accounting year end from 30th September to 31st March.

The Group complies with the relevant accounting standards and guidelines including those specifically relating to lease accounting. Full details of the Group's accounting policies are set out in the Accountants' Report.

Earnings per Share and Dividends

Earnings per Share

For the twelve months ended 31st March, 1983 the net profit attributable to shareholders of the Company after an actual tax charge of 34 per cent. and after deduction of minority interests was £913,000. The directors estimate that, if throughout the twelve months ended 31st March, 1983, the funds (net of expenses) being raised by the issue of new shares at the minimum tender price had been available to the Company and had saved interest at 11 per cent. per annum, the adjusted profit attributable to shareholders after the same tax charge of 34 per cent. would have been £1,115,000 and after a notional corporation tax charge of 52 per cent. would have been £912,000.

On the basis of the number of Ordinary shares which will be in issue following this Offer for Sale, the adjusted profit attributable to shareholders stated above gives pro-forma earnings of 8.3p per share. On this basis the price/earnings ratio at the minimum tender price is 16.9 times. If these earnings were calculated after a notional corporation tax charge of 52 per cent. the resultant pro-forma earnings per share would be 6.8p, representing a price/earnings ratio at the minimum tender price of 20.6 times.

Dividends

On the basis of the results for the twelve months ended 31st March, 1983, adjusted as stated above, and the issued share capital following the Offer for Sale, the directors of United Leasing would have recommended a total dividend of 1.5p per share in respect of the twelve months ended 31st March, 1983 if the Company's shares had been listed. This would, at current tax rates, represent a gross yield of 1.5 per cent. at the minimum tender price of 140p and would have covered 5.5 times by the adjusted profit attributable to shareholders (after the tax charge of 34 per cent.).

It is intended that dividend payments will be apportioned approximately as to one-third and two-thirds between an interim dividend payable in January and a final dividend payable in September of each year. The shares now being offered for sale will first rank for an interim dividend payable in January, 1984.

Reasons for the Offer for Sale

The 4,107,142 Ordinary shares offered for sale represent 30.5 per cent. of the issued share capital of United Leasing. 3,214,285 of the shares being sold are new shares which will raise a minimum of £3.8 million net of expenses for the Group. The net proceeds of the issue will be used initially to repay bank borrowings and will facilitate further expansion of the Group's business, particularly in the United States. The status of United Leasing as a listed company will assist the Group in its marketing and financing activities.

Following the Offer for Sale the shareholdings of the directors, including their related interests, will together amount to 68.2 per cent. of the issued share capital of United Leasing.

Prospects

The Group is experiencing a strong demand for all of its services in both Europe and the United States during the current financial year. Forward orders from existing customers wishing to upgrade their equipment or obtain additional equipment are at higher levels than in previous years and there has been an increase in the number of orders from new customers.

The Group has recently expanded its business to include a wider range of IBM products. These products include equipment for which the directors expect extremely rapid growth in demand and results to date tend to confirm this expectation.

In the United States, Unilease has recently obtained further business from members of the American Telephone & Telegraph group for equipment having a value in excess of \$20 million. Unilease's progress encourages the directors to believe that the United States will continue to be a major contributor to the Group's profits.

Although it is too early in the financial year to make a profit forecast, the directors believe that the Group will continue to progress and they view the future with confidence.

Accountants' Report

The Directors
United Leasing plc
and
Receivables Merchant Bank Limited
27th June, 1983

We have audited, in accordance with approved Auditing Standards, the balance sheet of United Leasing plc ("the Company") and the consolidated balance sheet of the Company and its subsidiaries ("the Group") at 31st March, 1983 and the related statements of consolidated profit and consolidated source and application of funds for the five years ended 30th September, 1978-1982 and the six month period ended 31st March, 1983. We have also audited the statements of consolidated profit and consolidated source and application of funds for the twelve months ended 31st March, 1983. All of the accounts referred to above were prepared under the historical cost convention.

The financial information presented below is based on accounts audited by ourselves after making such adjustments as we considered necessary, principally the provision for deferred taxation (explained in Note 4), and accounting for unattached lease transactions (explained in Note 10(b)).

In our opinion, the financial information shown below gives a true and fair view, under the historical cost

convention, of the state of affairs of the Company and the Group at 31st March, 1983 and of the consolidated profit and source and application of funds of the Group for each of the periods referred to above.

Further, in our opinion, the supplementary statements of current cost consolidated profit for the six months ended 31st March, 1983 and the year ended 30th September, 1982 and the current cost consolidated balance sheet at 31st March, 1983 have been properly prepared in accordance with the policies and methods described in the notes to give the information required by Statement of Standard Accounting Practice Number 16.

Accounting Policies

The significant accounting policies adopted in presenting the financial information set out in this report are as follows:

- Principles of preparation**
The financial information set out below has been prepared under the historical cost convention. The supplementary current cost statements have been prepared in compliance with Statement of Standard Accounting Practice Number 16, and are explained further in the notes thereto.
- Principles of consolidation**
The consolidated financial information includes the accounts of the Company, of its associated company and of all its subsidiary companies. All intercompany balances and transactions have been eliminated on consolidation. Goodwill arising on consolidation is calculated as the excess of the purchase price over the fair value of the assets at the time of acquisition and has been eliminated against retained earnings. Group profit includes all post-acquisition profits of subsidiaries.
- Investment in subsidiaries and associated company**
Investment in subsidiaries and associated company is stated on the equity method of accounting, whereby the cost of the investment is adjusted for the movement in underlying net assets since acquisition applicable to the investment. Such adjustments are credited to non-distributable retained earnings.
- Translation of foreign currencies**
Monetary assets and liabilities denominated in foreign currencies are converted at the rate of exchange prevailing at the balance sheet date. Transactions concluded during the year are reported at the rate prevailing at that time. All gains and losses on translation are recognised in the profit and loss account. The assets and liabilities of foreign subsidiaries have been translated at exchange rates prevailing at the balance sheet date. Profits and losses on trading transactions of foreign subsidiaries have been translated at average rates of exchange for the accounting period. The gains on exchange arising on the translation of net assets of foreign subsidiaries have been recorded as a movement in non-distributable retained earnings.
- Stock of computer equipment**
Stock of computer equipment is stated at the lower of actual cost and net realisable value. It comprises:
(i) Equipment held for resale or lease; and
(ii) Stock held in respect of part completed leasing transactions in certain of the Group's overseas subsidiaries net of related non-recourse notes payable.
- Investment in leased assets and related revenue**
Monetary assets and liabilities denominated in leased assets and related revenue, the directors have complied, where applicable, with Exposure Draft Number 29 ("Accounting for Leases and Hire Purchase Contracts") issued by the Consultative Committee of Accountancy Bodies. Where the Exposure Draft does not specify an accounting treatment the directors have based the Group's accounting policy on current authoritative pronouncements on the subject by the Financial Accounting Standards Board in the United States, the American Institute of Certified Public Accountants and the International Accounting Standards Committee.

Leases are accounted for in three categories:

- Non-recourse managed leases**
A significant proportion of the business of the Group involves leasing arrangements between various financing institutions, the Group and lessees, in connection with computer equipment supplied by the Group. In such cases, the Group may sub lease equipment to an end user, which will be financed by way of a financing lease to the Group from a third party. These leases are in general non-recourse to the Group. Any excess of cash received from such third parties in respect of such transactions over the cost of equipment supplied by the Group is recognised as a transaction profit on the head lease and sub lease are matched. The assets and liabilities that represent leases financed in this manner are offset and eliminated from the balance sheet.
In return for agreeing to provide management and marketing services before, during, and after the period of the sub lease (the "primary lease period"), the Group in addition may retain a significant interest in the value of the residual interest in the leased equipment. These amounts will be realised either at the end of the primary lease period from disposal of the equipment or upon receipt of rentals from secondary leases.
In such cases, the net present value of the estimated value of the residual interest acquired is recognised as income when the Group acquires the interest and the discounted element is recognised over the primary lease period in equal periodic amounts. The discount factor used reflects the risks inherent in the transaction and interest rates at the time the transaction is recorded.
The acquisition of a residual interest may in some cases involve a cash outlay at the inception of the primary lease (representing the excess of the cost of the equipment over the sales proceeds received from the lessor) and the difference between the cash outlay and the difference between the outlay and the estimated value of the residual interest is recognised as income over the primary lease period in equal periodic amounts.
Estimated values of residual interests in computer equipment on lease are set by the directors, based on best estimates of disposal values, having regard to the Group's experience of trading in computer equipment and also to forecasts published by independent industry analysts. Estimated values of residual interests are reviewed regularly, and are adjusted if appropriate, depending upon market conditions.
- On the inception of a secondary lease, values of residual interests recognised in the accounts over the primary lease period are transferred to and accounted for as operating leases (see paragraph (ii) below).**
- Finance leases**
Leases where the minimum lease payments receivable discounted at a commercial interest rate constitute substantially all of the purchase price (net of the estimated residual value) are categorised as finance leases.
The investment in finance leases is stated at the sum of the total of minimum lease payments under such leases together with the estimated residual value of the equipment under lease, less finance charges to the lessee allocated to future periods.
An excess of the minimum lease payments discounted at a commercial interest rate over the cost of the equipment supplied by the Group is recognised as a selling profit at the inception of the finance lease.
- Operating leases**
All other leases are classified as operating leases.
Equipment on operating leases is stated at cost less accumulated depreciation. Depreciation is provided on the straight-line basis to write off the cost of the assets (net of estimated residual values) over the related lease term. Rentals from operating leases are credited to income on a straight-line basis over the period to which they relate.
Operating leases are stated net of related non-recourse notes payable.
- Fixed assets**
Fixed assets are stated at cost less accumulated depreciation. Depreciation has been provided on the following straight-line bases to write off the cost of the assets over their estimated useful lives:
Motor Vehicles — 4 years
Office equipment, fixtures and fittings and leasehold improvements — 3 to 7 years
- Turnover**
Turnover includes all lease rentals and arrangement fees receivable during the period (including rentals from non-recourse managed leases), the value of benefits receivable in the form of interests in residual values of equipment, sales proceeds of equipment sold, consideration received from the sale of tax benefits under the terms of certain overseas tax legislation, bank interest and other income. Turnover is exclusive of VAT and sales taxes.
In 1981 and in previous years the Group included non-recourse managed lease income as turnover. In 1982 the Group's accounting policy was changed to exclude this income. Statements of turnover for 1981 and previous years have been restated to reflect this change of accounting policy.
- Deferred taxation**
Deferred taxation is provided using the liability method except where, in the opinion of the directors, there is reasonable evidence that such taxation will not become payable in the foreseeable future.
The directors have concluded that in the application of this policy it is appropriate that deferred taxation should be provided on income arising from interests in residual values, selling profits on finance leases and from the provision of timing differences represented by the excess of tax allowances for fixed assets over depreciation provided in the accounts. No deferred taxation has been provided against any tax which would become payable if the retained earnings of overseas subsidiaries were remitted to the United Kingdom.

Statement of Consolidated Profits

	Year ended 30th September					Twelve months ended 31st March 1983	
	1978	1979	1980	1981	1982	1983	1983
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
Turnover	1,107	8,686	8,840	9,173	18,887	17,287	26,205
Cost of sales	(593)	(7,813)	(7,649)	(7,230)	(15,496)	(14,025)	(21,073)
Operating income	514	873	1,191	1,915	3,391	3,262	5,132
Other expenses	(300)	(624)	(940)	(1,350)	(2,352)	(2,312)	(3,582)
	214	249	251	565	1,039	950	1,440
Income received upon completion of management service agreement	—	—	—	—	—	—	—
Share of profit of associated company	—	—	—	6	16	75	26
Profit before taxation and extraordinary item	—	—	—	6	16	75	26
Taxation (charge) credit:							
Group	—	—	—	(3)	(8)	(39)	(13)
Associated company	—	—	—	(3)	(8)	(39)	(13)
Profit before extraordinary item	151	475	143	237	820	592	1,013
Extraordinary item	—	—	—	—	—	—	—
Net profit	151	475	143	237	820	592	1,013
Minority interests	—	—	—	(1)	2	(76)	(100)
Net profit attributable to shareholders	151	475	143	236	818	516	913
Earnings per share	1.1p	3.5p	1.1p	1.6p	5.1p	3.8p	6.8p

Balance Sheet at 31st

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Consolidated Statement of Source and Application of Funds

Source of funds	Year ended 30th September						Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979	1980	1981	1982	1983		
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
Profit before taxation, minority interests and share of profit of associated company	300	401	902	565	1,039	930	1,440	
Add (deduct) items not involving the movement of funds—								
Net residual income recognised on non-recourse managed leases	(323)	(327)	(416)	(907)	(1,014)	(1,083)	(1,478)	
Depreciation of fixed assets and operating leases	36	54	72	124	648	1,086	1,494	
Total funds from (absorbed by) operations	13	(72)	558	(218)	673	933	1,456	
Increase (decrease) in long-term liabilities	337	9	(297)	830	4,897	(5,170)	(6,224)	
Decrease in working capital, as shown below	—	282	—	209	703	2,988	3,155	
Application of funds								
Net acquisition of residual interests	—	468	25	11	153	168	(36)	
Increase in fixed assets and operating leases at cost	53	46	213	122	2,338	1,885	591	
Increase (decrease) in bank deposits	—	—	(177)	23	3,515	(3,659)	(4,074)	
Other current liabilities	67	(295)	(779)	755	289	357	875	
Acquisition of investment in associated company	—	—	17	—	—	—	—	
Increase in working capital, as shown below	230	—	588	—	—	—	—	
Increase (decrease) in working capital—								
Accounts receivable and prepaid expenses	69	1,038	2,059	(2,401)	1,278	271	(2,944)	
Stock of computer equipment	1,489	(1,452)	787	664	1,015	(978)	622	
Current portion of net investment in finance leases	15	36	177	—	(92)	37	108	
Current portion of long-term loans	(92)	(19)	(64)	(233)	(70)	139	(319)	
Other current liabilities	(1,750)	111	(1,110)	1,065	(1,464)	(1,359)	4,568	
Movement in net liquid funds, as shown below	499	(16)	(1,261)	606	(1,370)	(1,124)	(4,178)	
Movement in net liquid funds—								
Cash	586	(105)	(489)	—	365	(24)	(2,788)	
Bank overdraft	(87)	87	(772)	686	(1,735)	(1,100)	(1,377)	
	499	(16)	(1,261)	606	(1,370)	(1,124)	(4,178)	

Notes to the Financial Statements

1. Turnover, cost of sales and other expenses
 (a) The following items are included in:

	Year ended 30th September						Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979	1980	1981	1982	1983		
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
(i) Turnover:	12	11	59	57	54	166	193	
Interest income	—	—	—	—	502	—	—	
Share of profits	—	—	—	—	—	—	—	
Income from the sale of tax benefits arising as a result of "Safe Harbour" legislation introduced by the Economic Recovery Tax Act 1981 in the United States. This legislation is no longer in force.	—	—	—	—	—	—	—	
(ii) Cost of sales and other expenses:								
Auditors' remuneration	3	5	6	12	30	40	50	
Depreciation	36	54	72	124	648	1,086	1,464	
Interest expense and charges	68	112	174	236	1,151	986	1,645	
Research and development expenses	—	—	19	103	112	1	59	
Directors' remuneration	45	63	117	112	148	169	224	

Research and development expenses were incurred in respect of a project in one of the Group's subsidiaries, United Display Systems Limited.

(b) Cost of sales includes depreciation expense that relates to the Group's operating leases and the cost of computer equipment sold to third parties or leased on finance or managed leases.

2. Income received upon cessation of management service agreement and extraordinary item
 Income was received following the cessation in 1976 of a management service agreement with Standard Chartered Bank Limited.
 The extraordinary item recorded in 1980 represents income of £530,000 received in lieu of indeterminate amounts which may have become due to the Company after April, 1981 under the terms of the above mentioned management service agreement. No provision for corporation tax was required.

3. Profit before taxation and extraordinary item
 Profit before taxation, extraordinary item and minority interests was derived from Group companies resident in:

	Year ended 30th September						Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979	1980	1981	1982	1983		
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
United Kingdom	300	401	393	546	282	586	869	
United States	—	—	—	(40)	679	172	290	
Germany	—	—	(15)	75	183	198	370	
	300	401	378	581	1,144	956	1,529	

4. Group taxation charge
 The Group taxation (charge) credit, which is based on the profit for the year, comprises:

	Year ended 30th September						Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979	1980	1981	1982	1983		
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
Current	34	—	(232)	(336)	(7)	(90)	(90)	
Deferred	(183)	74	(232)	(336)	(241)	(470)	(470)	
	(149)	74	(232)	(336)	(248)	(560)	(560)	

The current tax charge for the periods to 31st March, 1983 relates to the Group's overseas subsidiaries.
 The deferred taxation charge is stated after a credit of £72,000 in the six month period to 31st March, 1983, and after a credit of £71,000 in the twelve month period to 31st March, 1983, in respect of the Group's overseas subsidiaries. The UK Group taxation charge is based on a corporation tax rate of 32 per cent, reduced by the impact of stock appreciation relief and the utilisation of tax losses as set out below:

	Year ended 30th September						Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979	1980	1981	1982	1983		
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
Stock appreciation relief	7	272	126	72	75	49	49	
Effect of tax losses	—	—	—	—	42	111	110	
Reduction in tax charge	7	272	126	72	117	160	159	

In the six months to 31st March, 1983 and the twelve months to 31st March, 1983 the Group has provided for deferred taxation on the basis described in Note (4) of the Accounting Policies. In prior years no deferred taxation has been provided against timing differences relating to the recognition as income of interests in residual values and certain fixed asset timing differences. The provision for deferred taxation has been accounted for by retaining the results for those years.

5. Earnings per share
 Earnings per share have been calculated by dividing the profit after tax and minority interests, but before extraordinary items, by the number of shares in issue:

	Year ended 30th September						Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979	1980	1981	1982	1983		
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
— following the Offer for Sale on 28th June, 1983	1.1p	3.5p	1.1p	1.8p	5.1p	3.8p	6.8p	
— during the period	12.1p	38p	6.1p	22.1p	51.7p	33.9p	59.2p	

The number of shares in issue during the period is calculated at the weighted average number of shares entitled to dividend during the period, adjusted for subsequent capitalisation issues prior to 31st March, 1983.

6. Stock of computer equipment
 Stock of computer equipment comprises:

	Year ended 30th September		Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979		
	£'000	£'000	£'000	£'000
computer equipment held as trading stock	—	—	7,312	—
computer equipment held in respect of part complete leasing transactions in the Group's overseas subsidiaries	—	—	(6,222)	—
as financed by non-recourse long-term notes payable	—	—	1,090	—
	—	—	1,544	—

7. Net investment in finance leases
 Investment in finance leases comprises:

	Year ended 30th September		Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979		
	£'000	£'000	£'000	£'000
at minimum lease payments receivable	1,993	1,973	1,966	1,966
less: unearned residual values	(354)	(354)	(354)	(354)
less: finance charges allocated to future periods	(1,966)	(1,966)	(1,966)	(1,966)
Practiced by:				
— current	1,562	1,562	1,562	1,562
— term	431	411	404	404
	1,993	1,973	1,966	1,966

8. Taxation
 Current taxation: Current taxation represents overseas income taxes.
 Deferred taxation: Deferred taxation provided in the accounts is as follows:

	Year ended 30th September		Twelve months ended 31st March 1983	Twelve months ended 31st March 1983
	1978	1979		
	£'000	£'000	£'000	£'000
Use of capital allowances over book depreciation	396	396	396	396
— arising from residual interests and from selling profits on leases as effect of tax losses carried forward	2,189	1,424	(810)	(245)
	1,793	1,820	(414)	(849)
Amount not provided for in respect of fixed asset timing differences	1,479	1,259	1,479	1,259

In addition to the above tax losses, the Group has tax losses carried forward of approximately £198,000. The UK's United States subsidiary has approximately £430,000 of investment tax credits available for set-off against future taxation liabilities of that subsidiary.

9. Overdraft and long-term loans
 Long-term loans comprise the following:

	Group	Company
	£'000	£'000
Current portion	420	279
Non-current portion (all due before 31st March, 1983)	699	—
	1,119	279

Bank loans are secured against specified lease receivables. Interest is payable at between 1 and 2 per cent, over bank base rates.
 There are cross guarantees between the Company and certain of its subsidiaries for financial facilities provided by the Group's bankers. £1,695,000 of the Group and £280,000 of the Company overdraft is unsecured.

10. Obligations to lessors
 (a) Obligations to lessors comprise:

	Group	Company
	£'000	£'000
Obligations under finance leases:		
— Gross rentals payable	784	(136)
— Less: finance charges allocated to future periods	(648)	(151)
Unmatched head lease obligations	136	—
Less: current portion of obligations under finance leases	(799)	(209)
	(663)	(151)

(b) Unmatched head lease obligations represent the net present value of the unmatched head lease obligations to third parties in cases where the Group has entered into head leases of greater length than related sub-leases.
 The policy followed in accounting for unmatched head lease transactions was changed during the year ended 30th September, 1982. In prior years, unmatched obligations were recognised as a reduction in residual value income over the primary period of the lease. Prior year's financial information has been restated to reflect this change of accounting policy.

(c) The future gross rentals payable under finance leases to which the Group and Company are committed at 31st March, 1983 are as follows:

Payments due in year ending 31st March	1984	1985	1986
	£'000	£'000	£'000
	209	338	237
	784	—	—
	993	338	237

11. Investment in subsidiaries and associated company
 (a) The United Leasing Group consists of the following companies:

Parent company	Share capital issued and fully paid at 31st March, 1983	Group holding	Country of incorporation	Date of incorporation
	£1,523,809	n/a	United Kingdom	30th December, 1971
United Leasing plc	—	100%	United Kingdom	9th April, 1976
Subsidiary companies	—	100%	United Kingdom	16th October, 1979
United Leasing Management Limited	£100	100%	United Kingdom	—
United Display Systems Limited (formerly Honeycomb Displays Limited)	£610	99.5%	United Kingdom	3rd October, 1980
United Leasing International Limited and its subsidiaries	£100	100%	United Kingdom	9th May, 1979
United Computer Corporation	DM20,000	82.9%	United States	22nd September, 1980
United Leasing GmbH	—	100%	West Germany	25th April, 1979

The subsidiaries are all private companies.
 (b) The Company's investment in subsidiaries comprises:

	£'000
Investment in share capital, at cost	220
Share of post-tax profits less losses since acquisition of subsidiaries	1,672
	1,892

(c) The Company has the following associated company:

Company	Country of incorporation	Interest
		%
United Hogg Robinson Leasing Limited	United Kingdom	33.3%

The investment in this associated company comprises:

	£'000
Investment in share capital, at cost	17
Share of post-tax profits since incorporation	60
	77

12. Fixed assets
 (a) Fixed assets comprise:

	Cost		Depreciation		Net book value	
	Group	Company	Group	Company	Group	Company
	£'000	£'000	£'000	£'000	£'000	£'000
Property	31	31	—	—	31	31
Motor vehicles	116	116	36	36	80	80
Office equipment	154	110	80	73	74	37
Furniture and fittings	65	42	17	9	48	33
Leasehold improvements (short leasehold)	18	18	4	4	14	14
	384	317	137	122	247	195

(b) Property is held as an investment and is not depreciated; it consists of an interest in residential property occupied by a director which was purchased from the Group on 27th June, 1983 for its market value of £45,926.

13. Operating leases
 Operating leases comprise:

	Group	Company
	£'000	£'000
Operating leases comprise:		
— cost	8,552	5,288
— accumulated depreciation	(1,777)	(823)
	6,775	4,465
Less: financed by non-recourse borrowings	(3,587)	(2,465)
	3,188	2,000

14. Non-recourse managed leases
 Non-recourse managed leases comprise:

	Group	Company
	£'000	£'000
Cash outlay	454	400
Residual interests recognised as income	(3,674)	(2,744)
	(3,220)	(2,344)
	4,128	3,144

The residual interests relate to primary leases of computer equipment which end in the following financial years:

	Group	Company
	£'000	£'000
1984	460	206
1985	1,521	1,481
1986	1,357	931
1987	505	279
1988	291	225
	4,128	3,144

15. Bank deposits
 Bank deposits of the Group and Company represent deposits which the Group is required to make in connection with certain leasing agreements.

16. Share capital
 (a) At 31st March, 1983:
 Authorised—1,600,000 Ordinary shares of £1 each £1,600,000
 Issued and fully paid—1,523,809 Ordinary shares of £1 each £1,523,809

(b) Following the Offer for Sale on 28th June, 1983:
 Authorised—16,500,000 Ordinary shares of 20p each £3,300,000
 Issued and fully paid—13,477,668 Ordinary shares of 20p each £2,695,534

17. Retained earnings
 The movement on Group retained earnings for the five and a half years ended 31st March, 1983 is as follows:

	£'000
Group retained earnings at 1st October, 1977	573
Net profit attributable to shareholders for the years ended 30th September:	
1978	1

Handwritten note: 1000

MARKET REPORT by Michael Clark

Racal switch hits shares

Sir Ernest Harrison, chairman of Racal Electronics, has appointed Mr David Elsbury as his number two with special responsibility for the Data communications divisions...

News of the appointment sent shares of Racal into a spin before steadying to close only 4p lower at 505p.

Racal-Milg has been the source of some discomfort to the Racal board recently resulting in the loss of 300 jobs from the total workforce of 3,500.

The rest of the equity market spent another nervous session still awaiting the next move for US interest rates. The overnight dip on Wall Street did little to help matters with the FT index closing 5.7 down at 713.9.

Among the leaders ICI led 8p to 516p, Glaxo 7p to 888p, BOC Group 8p to 230p and BICC 7p to 233p.

A buff envelope from broker E B Savory Millin will be dropping on the desks of most fund managers today giving a clearer picture of the disaster which has hit the house building market after an FT programme highly critical of timber-frame houses. Millions of pounds have been wiped from the market community centering mainly on Barratt Developments.

The House Builders Federation has claimed the programme was alarmist. "It failed to take into account the high level of supervision exercised by housebuilders," a spokesman said.

But apart from Barratt rallying 4p to 220p along with Costain Group 4p to 236p the rest of the sector remained nervous. John Carr (Dumfriesshire) led 4p to 180p, Magnet 2p to 180p and Southern 4p to 180p.

Dr David Biggins, chairman of Sovereign Oil & Gas reacted angrily to reports that production on block 16/7 in the Brae Field has been delayed. "To my knowledge there is no delay in production and the target level of 100,000 barrels a day will be reached early next week," he said.

Shares of Becham remained a weak market, falling 10p to 350p following last week's £200m rights issue. A line of £500,000 shares was hanging around the market for most of the day, before eventually being cleared at around the 348p level.

market capitalization of various house builders and timber groups.

Last night Savory remained quiet about the report. But the opening paragraph said: "The mounting myth about timber-frame houses has caused not a lullie panic among the invest-

ment community centering mainly on Barratt Developments. Mr Turfuro Parrett, chairman of Gilbert House Investments, will be pleased with the USM debut of his company's shares after Monday's postponement. Yesterday the 2.67 million shares placed by brokers A. J.

cent stake in the field closed unchanged at 239p. Mr Turfuro Parrett, chairman of Gilbert House Investments, will be pleased with the USM debut of his company's shares after Monday's postponement. Yesterday the 2.67 million shares placed by brokers A. J.

Bekhor were placed at 17.5p and opened at 23p - a premium of 5.5p. This value Mr Parrett's stake at £4.2m. Gilbert House is one of the few property companies quoted on the USM and has assets valued at around £5m.

GKN was in the City yesterday completing a whirlwind tour of various brokers anxious for further evidence of the expected recovery. Its message was clear - the underlying trend is steadily upwards. This confirms analysts' earlier forecasts of £75m against £53.3m. The shares rose 5p to 165p.

But shares in CPU Computers made a disappointing start opening 12p below the striking price of 130p. Brokers Grieverson Grand offered 4.5 million shares at minimum tender price of 105p valuing the computer peripherals group at £16.7m.

Also making its London debut was L Texas Petroleum. The shares already quoted on the Big Board in New York opened at 22p before closing 1p lower at 21p. The shares were admitted to the London market after a rights issue of 50 million shares at 20p underwritten by merchant bankers Kleinwort Benson. The brokers were Henderson Crosthwaite.

John Manders Construction, the north country builders, produced a healthy premium in its first dealings on the fully listed market. The 2.5 million shares offered for sale by broker Henry Cooke, Lamsden was more than 52 times oversubscribed attracting nearly £130m. The shares offered at 98p opened at 115p - a healthy premium of 17p over the offer price.

RECENT ISSUES table with columns for company name, price, and other details.

BRITISH FUNDS table with columns for fund name, price, and other details.

MEDIAN table with columns for company name, price, and other details.

COMMONWEALTH AND FOREIGN table with columns for company name, price, and other details.

LOCAL AUTHORITIES table with columns for company name, price, and other details.

OLLAR STOCKS table with columns for company name, price, and other details.

SHOPS AND DISCOUNTS table with columns for company name, price, and other details.

WERIES AND DISTILLERIES table with columns for company name, price, and other details.

MERCIAL AND INDUSTRIAL table with columns for company name, price, and other details.

Table with columns: High, Low, Company, Price, Ch'ge, Div, Yld, P/E

Table with columns: High, Low, Company, Price, Ch'ge, Div, Yld, P/E

Table with columns: High, Low, Company, Price, Ch'ge, Div, Yld, P/E

Table with columns: High, Low, Company, Price, Ch'ge, Div, Yld, P/E

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Table with columns: High, Low, Company, Price, Ch'ge, Div, Yld, P/E

Table with columns: High, Low, Company, Price, Ch'ge, Div, Yld, P/E

THE TIMES 1000 1982/1983. The 1000 UK companies with the highest share prices.

Table listing the top 1000 UK companies with columns for company name, price, and other details.

SHIPPING

Table listing shipping companies and their share prices.

MINES

Table listing mining companies and their share prices.

FINANCIAL TRUSTS

Table listing financial trusts and their share prices.

INSURANCE

Table listing insurance companies and their share prices.

PROPERTY

Table listing property companies and their share prices.

Sterling: Spot and Forward

Table showing sterling spot and forward rates for various locations.

Money Market Rates

Table showing money market rates for various currencies.

Other Markets

Table showing other market rates for various currencies.

Dollar Spot Rates

Table showing dollar spot rates for various currencies.

Euro-Deposits

Table showing Euro-deposit rates for various currencies.

Gold

Table showing gold prices for various locations.

INVESTMENT TRUSTS

Table listing investment trusts and their share prices.

RUBBER

Table listing rubber companies and their share prices.

MISCELLANEOUS

Table listing miscellaneous companies and their share prices.

UNLISTED SECURITIES

Table listing unlisted securities and their prices.

Redgrave could be world star in loners' game

By Jim Raiton

Henley Royal Regatta - the mecca of rowing, ruled strictly and efficiently by "pink ayatollahs" gets under way today with 86 races over 10 hours of competition. Most of the world's top pilgrims will not be there but that does not deter the regatta. Saturday's guest were badges sold out a week ago.

Entries range from the Swiss world champions in coxless fours to Barn Elms in the Wyfolds. Old British warriors like Tim Crooks appear in the Diamonds and the Queen Mother Challenge Cup, not forgetting Len Robertson who won his first Henley medal 12 years ago and this year contests the Silver Goblets.

Henley will herald a future world star in the loners' game - Britain's Steve Redgrave, favourite for the Diamonds. Britain should take their fair share of trophies but, despite only five overseas crews being selected in the draw, some silver is bound to be exported.

In the top events British crews are favourites for five of the seven titles (the Grand is an all-British entry). The claim is slightly exaggerated since the Canadian Evans twins are entered as Oxford University in the Silver Goblets.

If by remote chance the City of Cambridge win the Britannia, South Africa will no doubt lay claim to four-fifths of a trophy and the Emerald Isle the

remainder with an Irish coxswain on board. But thank goodness the political clouds over South African participation this year have passed over the Thames Valley - this time honourably.

The top United States heavyweight eights have withdrawn from the Grand. But the all-British affair is not without interest. Favourites must be a three-oared squad - London Rowing Club and London University with many Olympic and world medal winners on board. On Saturday they have to overcome Nottinghamshire County.

Cambridge University have a bye to the final. At Nottingham three weeks ago, on a stormy course, they conquered no less than the Australian and French national eights. Henley could underline a renaissance in Cambridge rowing.

Oxford's challenge comes in the Prince Philip (combined with London University) and the Silver Goblets by way of the Evans twins. But the Dark Blues must spare an anxious glance at Kingston in the coxed fours and Whitwell and Knight in the Goblets after their victories in Amsterdam last weekend.

Young Redgrave and the veteran Crooks are programmed to meet in the final of the Diamonds. The double sculls must be a walkover for Britain's Baillien (another old warrior of world class) and his



Crooks: two-event man

partner, Spencer-Jones. The Swiss world champions must be strongly favoured in the Stewards against Cambridge University, who again are favoured with a bye to the final. The Queen Mother Challenge Cup looks wide open.

The gut racing this year lies in Henley's "lesser events". Applying the kiss of death here, London University must be strong favourites for the Thames and would have been worthy of an entry in the Grand. Isis and Temple University (US) look destined for one final place in the Ladies from the bottom half of the draw.

Today Isis meet Nereus (Netherlands) and Temple open up against University College, Dublin. Leading Wyfold contenders include British lightweighters in London's colours, Ireland's Lady Elizabeth and tough-looking Lea Rowing Club. Lea figure again in the Britannia, as do Neptune (Ireland), Kingston and Walton.

There is often a sleeper or two at Henley and unfancied crews will leave a breath of fresh air as being passed over.

TODAY'S ORDER OF ROWING

- 9.5: Ladies: Pembroke and St Catherine's v Cambridge v Pembroke v Cambridge
- 10.5: Ladies: Bristol University v Reading University
- 11.5: Thames: Aggrock RC v Kingston RC
- 12.5: Wyfolds: Quinlan RC v Lady Elizabeth BC
- 13.5: Wyfolds: Marlow RC v Lady Elizabeth BC
- 14.5: Ladies: Newcastle University v Downing College, Cambridge
- 15.5: Thames: Twickenham RC v Thames RC
- 16.5: Princess Elizabeth: Shipley College v Shrewsbury School
- 17.5: Wyfolds: Wotton RC v London RC
- 18.5: Diamonds: J Robinson v R Sponner
- 19.5: Genesis v St Thomas' Hospital
- 20.5: Thames: Brentwood College School, Canada v Thames BCA
- 21.5: Thames: Cairn BC v Thames v Thames RC
- 22.5: Wyfolds: Nautilus Lightweight RC v Derby RC
- 23.5: Ladies: Brown and McKellar v Evans and Howe
- 24.5: Thames: London RC v Thames RC
- 25.5: Ladies: Eton School v R V Veste RC
- 26.5: Wyfolds: Lea RC v Watlington RC
- 27.5: Ladies: St Andrew's School v Hayes and Praeger
- 28.5: Diamonds: D Marshall v S Barford
- 29.5: Ladies: Fitzwilliam College, Cambridge v St George's College, London
- 30.5: Thames: Nuffield Boat Club v K R "Sage" Boat Club
- 31.5: Wyfolds: Nautilus Lightweight RC v R Radley Mariner
- 32.5: Britannia: Kingston RC v Thames RC
- 33.5: Ladies: St Andrew's School v Hayes and Praeger
- 34.5: Ladies: Preston University US v Jesus College, Cambridge
- 35.5: Ladies: City of Cambridge RC v Herford RC
- 36.5: Diamonds: S J Poppe v T J Croods
- 37.5: Ladies: Durham University v Imperial College School
- 38.5: Thames: Clare BC Cambridge v Cambridge University LWI RC
- 39.5: Ladies: Bedford RC v Upper Thames RC

RUGBY UNION

Four Lions changes in search of speed

From Don Cameron, Dumedin

While the All Blacks coach, Bryce Rope, talked darkly about a secret three-point policy for the third international match against the British Isles on Saturday, the Lions have come up with a three-point amending plan themselves. They have made four changes from the team so outplayed by New Zealand in the second international match, and three of those changes are designed to improve the speed and attacking ability of the Lions in a match they must win.

Evans, selected as a wing, has returned to his old Welsh position of full back, thereby displacing MacNeil, who still seems in a state of depression following his last-minute inability to gain a draw against Canterbury on Tuesday. Rutherford will play in the centre instead of Evans, although it is not yet certain whether he will play the left-right position he prefers. The third amending move is the choice of Calder in the place of O'Driscoll.

The fourth change, dictated by injury, is the playing of Blair, who has been out of the team since back injury is improving steadily, if slowly. Jim Teffer, the Lions coach, said yesterday that the team was designed to play positive 15-man rugby, although he cannot give himself the option of making last-minute changes should the Duncudina weather deteriorate and the Lions find themselves in a bind at

Carisbrook. The chances of restorable conditions are good, even if both teams trained in a Siberian wind yesterday.

Evans, while perhaps not as safe in defence as MacNeil, becomes more readily involved in backline attacks and might put some rhythm into the Lions line. Rutherford has the ability to beat a man, even if he does prefer the inside cut. Calder has played well throughout the tour and his could be the most important change of all.

Calder is prepared to get off his feet and drive for the loose ball, an art which eludes Winterbottom, who was consistently outplayed by Hobbs the tenacious New Zealand loose forward. In the second international, New Calder and Winterbottom have the chance to link together, and they could be perhaps the Lions' most potent new force.

Rope mentioned his three-point plan yesterday, saying that the All Blacks were still being international quality in several features of their play. However, he declined to name the three areas, so for the moment the All Blacks may still hold a slight psychological edge in the war of nerves leading up to the match.

Blakeway to come out of retirement

By David Hands, Rugby Correspondent

Phil Blakeway, the Gloucester and England tight-head prop who retired from rugby last November, hopes to play again in the new season. Although he has not had sufficient time to give to his family, his business and his rugby but he has recovered his old enthusiasm, is training again and is likely to return to Gloucester in September.

His club captain, Gordon Sargent, who himself returned to Gloucester after a spell with Lydney last season, has exercised a persuasive tongue to lure Blakeway out of what many considered to be a premature retirement. Under other circumstances, Blakeway would have been a virtually automatic selection for England, and for the British Lions party now in New Zealand.

He won eleven caps for England, proving a tower of strength in the Grand Slam year of 1980, but his tour to South Africa with the Lions in the same year ended prematurely because of a rib injury. A broken bone in his neck prevented Blakeway's career from flourishing as early as at one time seemed likely. However, he is by no means too old to challenge again for an England place should his initial form suggest that he can pick up the threads of his career where he dropped them.

Gloucester, too, who suffered one of the worst defeats in their history after sharing the John Player Cup in 1982, would be happy to field an all-international front row of Blakeway, Mills and Sargent while climbing back to their accustomed peak near the top of the English club league.

As Sargent pointed out while he and other leading players from the south and south west division were sweating through a fitness session

in the eye of Derek Morgan, England's new chairman of selectors, and coach, Dick Greenwood, there is no lack of ability at Gloucester if it can be harnessed. Greenwood is engaged in a tour of the country's four divisions, introducing himself and making players aware of the level of fitness he will be seeking from potential internationalists.

He is not alone in thinking that the general approach to fitness in first-class rugby leaves much to be desired. He was at Tamworth on Tuesday at Stammers Hill, Twickenham, yesterday and plans a session for Midlands players at Solihull tonight.

Blakeway: enthusiastic again



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RUGBY LEAGUE

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TODAY'S RACING PROGRAMMES

- ### Brighton
- Draw advantage: low numbers best.
- 2.15 BEAU BRUMMELL STAKES (2-y-o maidens: £1,352: 6f) (P) (12 runners)
 - 2.45 RAGGETTS STAKES (3-y-o selling: £1,287: 7f) (12)
 - 3.15 COURAGE CUP HANDICAP (22,934: 1m) (10)
 - 3.45 BRIGHTON BI-CENTENARY HANDICAP (21,949: 1m 4f) (6)
 - 4.00 BURGH STAKES (2880: 1m 1f 80y) (20)
 - 4.30 BURGHALL HANDICAP (3-y-o: £1,686: 1m 80y) (8)
 - 5.00 CITY HANDICAP (3-y-o: £1,318: 5f) (6)
 - 5.30 FORD DAVENTRY HANDICAP (3-y-o: £968: 5f) (12)
 - 6.00 WARRICK HANDICAP (2-y-o: £890: 5f) (15)
 - 6.30 WARRICK STAKES (2-y-o: £890: 5f) (15)
 - 7.00 WARRICK STAKES (2-y-o: £890: 5f) (15)
 - 7.30 WARRICK STAKES (2-y-o: £890: 5f) (15)
 - 8.00 WARRICK STAKES (2-y-o: £890: 5f) (15)

Brighton selections
By Michael Seely
2.15 Welsh Willie, 2.45 English Master, 3.15 Rawlinson, 4.00, 4.45 Sweet Million.
By Our Newmarket Correspondent
2.15 Quaffing, 2.45 Annie Go Quickly, 3.15 Uplands Park, 4.45 Thessaloniki.

Carlisle

- Draw advantage: high numbers best.
- 2.30 WALTON STAKES (3-y-o selling: £706: 6f) (9)
 - 3.00 BRITISH SIDA CUMBERLAND PLATE HANDICAP (24,057: 1m 4f) (7)
 - 3.30 BURGH STAKES (2880: 1m 1f 80y) (20)
 - 4.00 BURGHALL HANDICAP (3-y-o: £1,686: 1m 80y) (8)
 - 5.00 CITY HANDICAP (3-y-o: £1,318: 5f) (6)
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 - 8.00 WARRICK STAKES (2-y-o: £890: 5f) (15)

Carlisle selections
By Michael Seely
2.30 Derrigold, 3.00 Dawn Dancer, 3.30 Miss Love, 4.00 Tropical Heat, 5.00 Red Mink, 5.30 The Fare.
By Our Newmarket Correspondent
2.30 Buggy Malone, 3.00 Malibu Lad, 4.00 Najma.

Warwick

- Draw advantage: low numbers best
- 2.30 BURDOCK AUCTION STAKES (2-y-o: £700: 7f) (18)
 - 3.00 JIM SLATER STAKES (apprentices: 3-y-o: £890: 1m) (13)
 - 3.30 MOTORCRAFT HANDICAP (2825: 1m 4f 82y) (10)
 - 4.00 BURGHALL HANDICAP (3-y-o: £1,686: 1m 80y) (8)
 - 5.00 CITY HANDICAP (3-y-o: £1,318: 5f) (6)
 - 5.30 FORD DAVENTRY HANDICAP (3-y-o: £968: 5f) (12)
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 - 8.00 WARRICK STAKES (2-y-o: £890: 5f) (15)

Warwick selections
By Michael Seely
2.30 Buggy Malone, 3.00 Malibu Lad, 4.00 Najma, 4.30 Soudan, 5.00 Bristol, 5.30 Clontarf, 6.00 Clontarf, 6.30 Clontarf, 7.00 Clontarf, 7.30 Clontarf, 8.00 Clontarf.

AMERICA'S CUP

Australian shockwave

Perth, Australia (Reuter) - A secret keel which has been developed for Australia's leading contender in the America's Cup trials will astound the yachting world when it is unveiled, Alan Bond, the chairman of the Perth syndicate behind the boat, claimed here yesterday.

The radically designed keel is for Australia 11, so far unbeaten in the trials in Newport. Keels which are being used to decide who challenges the United States for the trophy in a best-of-seven series, starting in September.

Mr Bond said: "This thing (the keel) is quite unique. When we are able to show it it is going to be a shock to the yachting world how different it is. It's like the development of the safety pin - it is as unique as that."

The keel has been kept tightly under wraps since America's Cup trials in Newport.

ATHLETICS

Britons will take some stopping

Steve Overt confidently predicted that he will be ready for the World Championships at Helsinki in August after silencing his critics with his 1500 metres win in Oslo on Tuesday. With Sebastian Coe gaining an equally emphatic 800 metres triumph, Britain's Olympic champions showed they are on the right road again after a disappointing performance at the World Cup.

Overt, whose last top class 1500 metres was when he set the world record in August 1981, came back in style beating the Scot Graham Williamson and Jose Luis Gonzalez of Spain with a typically cheeky burst in the final 50 metres. He won in 3 min 33.70 sec - the second fastest time in the world this year - and then said: "I think people were starting to write me off. I showed that I am coming through quite well."

"This was my first major 1500 metres for a year and I have another four weeks of preparation before the Moscow (in August) start. I feel the strength of British 800 metre runners by setting personal bests coming third and fourth."

Coe said: "I am very happy with the way it went. It was nice to come

ATHLETICS

Britons will take some stopping

back after the way it went on Friday but I still know that I have a lot of hard work ahead.

"My plans haven't changed. I will race in two weeks time and then in the AAA championships and that is the end of my season. Steve Coe, who lost to Gonzalez in Paris, on Friday, bounced back with a superb win against top class opposition over two laps.

He guided to the front after 500 metres and then just surged away from the rest, including Sammy Koskiel, the Kenyan, who up to this race had produced the fastest times of the year.

Coe openly admits he wants to be the kingpin at 800 metres and easily best Koskiel's best. He won in 1min 43.80sec - the third best of all time - and only his own two world record breaks must have been better.

The Dutchman Rob Druppers was second but Rotherham's Peter Elliott (1min 44.98sec) and the Loughborough student Chris McGregor (1min 45.14sec) showed the strength of British 800 metre runners by setting personal bests coming third and fourth.

Coe said: "I am very happy with the way it went. It was nice to come

RUGBY LEAGUE

Newcomers sign Ellia

By Keith Macklin

Kent Invicta, the Maidstone club who will be seen in the second division next season, have signed a winger from New Zealand, Mark Ellia, who scored 32 tries in club rugby in Auckland last season.

Ellia, who is a challenge from Oldham for Ellia's signature. The club who are based at Maidstone United football ground are also negotiating with three New Zealanders and an Australian.

Breadford Northern, who are struggling to remain financially viable, have placed on the transfer list three players of considerable quality. They are the former under-24 international, Gary Van Ballen, listed at £25,000, the international back row forward, Alan Rathbone (£45,000) and the promising young halfback, Dean Carroll (£25,000).

The Leeds players, who are all clubs have been emphasized by the plight of Widnes. Despite ending the season in rousing style by winning the premiership, Widnes lost £28,000 last season.

House of Lords

Jurisdiction to sign documents unlimited

Exito Navigacion SA, and the buyers, Southlands Enterprise Co Ltd, the vendor on their behalf. He had further ordered the buyers to instruct the issuing bank in Taiwan not later than the same date and time to instruct the confirming bank in London (Chase) to release the full amount of the letter of credit.

The buyers had not complied with the order, and Master Bickford Smith had signed the notice of readiness. On October 29 the sellers had presented the documents, including the notice of readiness, to Chase, but Chase had rejected them, being instructed by the issuing bank on October 30 not to pay.

On October 30 the validity of the letter of credit had expired. Any hope of the sellers thereafter securing specific performance of the sale agreement had vanished. Unless the buyers could justify their conduct, as they had subsequently sought to do, unsuccessfully, in arbitration, the sellers had been left with a clean claim for damages against them.

Chase had moved the Court of Appeal to be joined as third defendants of the action, adopting the buyers' notice of appeal against Mr Justice Parker's order, the buyers having dropped out of the proceedings.

On the appeal to the House of Lords, Mr Hoffman had accepted the notice on their behalf. He had taken the view that the sellers had a strong case for specific performance, had ordered that the notice duly signed by the buyers to be returned to the sellers' solicitors in London by noon of October 28.

Law Report June 30 1983

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سكندا من الامارات

Commercial Property/ Baron Phillips

It's a buyer's mark-up

A number of property companies have been buying in their own shares in the stock market lately. This improves the asset value per share and leads to a consequent firming of the share price, writes Jonathan Clare.

This buying-in has already led to a re-rating in the stock market of Bradford, Warner and Town & City, Churchbury Estates has applied for permission to buy its own shares.

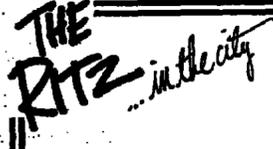
Probably the best example is Samuel Properties, whose shareholders last week gave the go-ahead to buy in up to 2.89 million of its own shares.

Thomas Cook, the holiday and travel company, in 1977. Interestingly, Lloyd's Life's managing director, Mr John Woolhouse, says one reason for the move is that he would rather own than rent property.

La crème de la crème

TANDEM COMPUTERS LIMITED P.A./SECRETARY to Sales Director

A marketing/PR background would be ideal experience for this position. Impeccable secretarial skills are essential, but your main role will be to manage the Sales Director's office, thus freeing him to carry out his executive role.



SECRETARIAL RECRUITMENT CONSULTANTS

Applications are invited from experienced recruitment consultants, following our decision to launch 'The RTZ' in the City.

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This highly prestigious secretarial bank needs an efficient French speaking Secretary to work for the Head of Export Finance.

PA/ADMINISTRATOR

Swiss Re U.K. are the U.K. subsidiary within the Swiss Re Group and, due to expansion wish to recruit a PA/Administrator.

A competent Secretary / Assistant

who is able to converse and correspond in both German and English is required in the London Office by an international company engaged in the design, development and distribution of prestige building systems.

THE COMPLETE JOB IF YOU ARE INTERESTED IN PEOPLE

You will probably have a Sales or Marketing background. You will certainly be energetic and thrive on telephone and personal contact with people.

EXECUTIVE SECRETARY FOR GERMAN BANK

General Manager of the London branch of a major German bank requires a Secretary who has several years experience of working at senior executive level.

EXPANDING CITY P.R. CO.

urgently requires 2 conscientious audio/shorthand secretaries, 1 with Wang word processor experience, 1 willing to be trained.

TELEPHONIST/RECEPTIONIST

required for busy Herald system. Smartly dressed with ability to deal with important clients.

SENIOR SECRETARY FOR GENERAL MANAGER CITY BANK

Opportunity for first class experienced Secretary with excellent typing/shorthand, audio & proven administrative skills.

WHERE ARE YOU c. £7,000

More PA work than secretarial including the MD of a City based firm. Fast, a good track record on admin and the ability to organize this young, go-ahead man are required.

TOUR OPERATOR

Director of Central London based operator requires experienced Secretary P.A. with initiative & good typing & shorthand.

Receptionist £7,000

An excellent suitable receptionist is needed for a medium City firm. The job involves a variety of duties and is a highly responsible one.

SECRETARY/ AIR STEWARD/ESS

for this demanding but very interesting position with an international group of companies. Although working mainly in their London office there is a certain amount of flying involved on their executive aircraft.

Senior Conservative Backbencher

needs a secretary / personal assistant with an interest in public affairs to handle letters and casework in connection with a London constituency.

SECRETARIAL/OFFICE MANAGER c. £7,000

For West End office of International Co. Join our small executive team in a marketing support capacity. Run office admin. and deal with own correspondence.

SECRETARY £7,500 neg.

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PERSONAL ASSISTANT

to Chairman of overseas firm, to be responsible for organizing London liaison office without supervision, and taking charge of residences and staff.

MULTI-LINGUAL SECRETARIES c. £8,700

Times Newspapers Limited have a vacancy for a capable and experienced multi-lingual secretary within the advertising division.



The 250,000 sq ft Salisbury House in Finsbury Square, one of the largest office buildings in the City, has been refurbished.

The development includes nine shops fronting London Wall. Scales vary in size from 500 sq ft to 12,675 sq ft. Agents are Ailsop and John Stanley.

Advertisement for 'INSTANT AVAILABILITY. MAXIMUM FLEXIBILITY' with large stylized text.

32/86 FENCHURCH STREET, EC3.

- Offices from 9,350 square feet to 45,000 square feet
Raised floors allowing underfloor cabling
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Advertisement for Baker Harris Saunders, Blackwell House, Guildhall Yard, London EC2. Tel: 01-6085751.

Advertisement for Angela Mortimer Ltd, 100 Piccadilly, London W1. Tel: 01-229 9686.

Advertisement for Stella Fisher, 10 Strand WC2. Tel: 01-832 6841.

Advertisement for Advertising, 'Are you looking for a thoroughly satisfying career in advertising or marketing?' Tel: 01-229 9686.

Advertisement for Opportunity Knocks, 'Senior Partner of young busy West End commercial estate agents needs Super Secretary to assist in the smooth running of the company.' Tel: 01-229 9686.

Advertisement for Adventure, 'Three top PA/SECS Advertising, W1 & SW7. £7,500-£8,500.' Tel: 01-229 9686.

Advertisement for Secretary Estate Agents SW10, 'Secretary needed for busy financial estate agent. Excellent salary and benefits.' Tel: 01-229 9686.

Advertisement for Stepping Stones, 'College Leaver? Legally trained? We have a great job for you working for a leading City law firm.' Tel: 01-229 9686.

Advertisement for Part Time Vacancies, 'Part-time secretary for busy private office based in the City. Excellent salary and benefits.' Tel: 01-229 9686.

Advertisement for Variety Without Pressure, 'Join the international leading group as Secretary to the top advertising agency in the City. Excellent salary and benefits.' Tel: 01-229 9686.

Advertisement for Elizabeth Hunt Recruitment Consultants, 'Recruitment Consultants, 8 Grosvenor Street, London W1. Telephone 01-499 8070.'

Advertisement for SEC/PA 28+, 'Executive level position (secretary/PA) in a leading City firm. Excellent salary and benefits.' Tel: 01-229 9686.

Advertisement for Miller/M'Nish, 'Miller/M'Nish, 123 Oxford St, London W1. Tel: 01-229 9686.'

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Ideally possessing 3-5 years' experience with either a merchant bank or stockbroker; capable of bringing a lively attitude and professional manner to complement a highly competent and active team. Age indicator 27-32 years.

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Ideally with a stockbroking, legal or accountancy background. Emphasis will be placed on a sound academic record with applications from M.B.A. graduates being considered at this stage. Candidates must be articulate, self motivated, looking for the challenge presented by corporate finance. Age indicator 24-27 years.

These positions offer high rewards, with considerable and stimulating prospects. Interested applicants should contact Roger Tiplie, MA, Manager, Banking and Finance Division, Michael Page Partnership, 31 Southampton Row, London WC1B 5HY quoting reference 33330. Telephone 01-242 0965. All applications will be dealt with in the strictest confidence.

MP
Michael Page Partnership
International Recruitment Consultants
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DIRECTOR OF FINANCE

£20,000/£24,000 p.a.

Due to the retirement of the Director of Finance in late autumn, applications are invited for this post from qualified accountants holding Membership of the Institute of Chartered Accountants of Scotland or equivalent. A secondary qualification in business or management studies would be a distinct asset.

Reporting directly to the Managing Director and through him to the Board of the Corporation, the successful candidate, as principal financial adviser to the Corporation, will require to possess extensive experience in all aspects of the accounting profession, including financial planning, internal audits, management accounts, as well as a sound knowledge of computer application systems. He or she will be responsible for the overall management and supervision of a staffing complement of 45 spread over 7 separate functions.

In addition to proven financial expertise the selected applicant must, as a Director of the Corporation, be capable of making an active and positive contribution to the Corporate Management of the organisation. Accordingly previous experience in a similar capacity in either the public or private sector is essential.

There is a generous and attractive salary package, including leased car, Group Life Assurance Scheme, choice of pension funds and relocation expenses, if appropriate.

If you have the experience, qualifications and commitment necessary for the post and feel you can contribute to the development of the New Town — and ensure the continued profitability of the last 14 consecutive years into the next decade — write or telephone for an application form and job description to the Personnel Officer to whom completed forms should be returned not later than 11th July, 1983.

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East Kilbride,
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This successful firm.c.g.U.K. operation seeks a qualified accountant to establish a new unit within the H.O. Internal Audit Department. Essential prerequisites include: relevant computer audit experience, initiative, excellent communicative ability, ambition and personal presence. The role involves computer audit technique development, training internal audit staff and liaising with "user" departments, including financial and non-financial staff. Excellent prospects upon proven ability. Ref. 925. Contact Nigel Hopkins, F.C.A.

London Borders **Young Accountant** c£15k+Car

Expansion through internal growth and acquisition has necessitated this multiple retailer to seek a high-calibre qualified accountant to take responsibility for developing corporate planning, budgets and financial computer systems. Essential requirements include: age — mid 20's, professional/commercial background, effective communication skills and the initiative to implement and evaluate systems. There is scope for career progression to a senior line management position. Ref. 926. Contact Nigel Hopkins, F.C.A.

London W2 **Deputy Taxation Manager** c£15k

The highly effective U.K. finance team of this diverse U.S. multinational, seeks an individual to take responsibility for all aspects of U.K. taxation, tax advising/planning and some international involvement. Candidates (27-34) will be qualified with a background in the profession, commerce or Inland Revenue. Ref. 927. Contact John Sheldrake.

C.V.s to 31 Southampton Row, London WC1. Tel. 01-405 0442.

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RECRUITMENT CONSULTANTS

35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374

QUALIFIED ACCOUNTANT

JERSEY ATTRACTIVE SALARY AND BENEFITS PACKAGE
A LEADING MERCHANT BANK

We invite applications from qualified accountants, who have wide accounting experience which will have ideally been gained, at least in part, in a banking or other financial environment. A knowledge of computer based accounting systems is desirable, but not essential. The successful applicant, who will report directly to the Managing Directors, will be responsible for dealing with the preparation of accounts for the Bank, its subsidiaries and associated companies; also statutory banking returns and other related duties. Essential qualities are those to be expected for a senior position within a merchant bank. It is essential that all applicants have Jersey residential qualifications. Because of the importance of this position, an appropriately tailored salary and benefits package will be negotiable to make it attractive to the right person. Applications in strict confidence under reference QA14859/TT will be forwarded unopened to our Client, unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager.

CAMPBELL-JOHNSTON RECRUITMENT ADVERTISING LIMITED, 35 NEW BROAD STREET, LONDON, EC2M 1NH

Group Investment Officer

Post No. T91 Grade PO2C
£13,413-£14,676

This is a senior position within the investment team. You will report directly to the Chief Investments Officer and be responsible for managing the equity holdings of the Superannuation Fund currently valued at £200 million out of a total portfolio of £325 million. In addition you will be expected to contribute significantly in the overall strategy formulation of the Fund.

You will be a graduate and/or relevantly professionally qualified, in your late twenties or early thirties. Your experience to date will have included at least two years practical experience in managing an equity portfolio within an institutional and performance orientated environment. Alternatively you will have spent a similar period employed as a senior investment analyst with experience of the main sectors within the UK equity market. Experience of foreign markets would be advantageous.

Further details can be obtained by telephoning Peter Roney, Chief Investment Officer on Bamsley (0228) 86141 Ext 663.

Application forms can be obtained from The Chief Executive (Personnel) South Yorkshire County Council, County Hall, Bamsley or telephone Bamsley 86141 Ext 266.

Closing date for applications 14 July 1983.
SYCC is an Equal Opportunities Employer.

SENIOR EQUITY ANALYST/PORTFOLIO MANAGER

Sun Life of Canada has assets of £600 million under management in the U.K., including some £200 million in equities in a number of unit-linked and conventional life funds. The range of funds is expected to increase substantially over the next few years.

It is anticipated that the above position will appeal to someone who is anxious to take on portfolio responsibilities in the near future, and who already has a thorough grounding in the analysis of ordinary shares. The successful candidate will be expected to work within a small team and play a role in its development. Aged around thirty, he/she should have at least five years' practical experience together with a degree or equivalent professional qualification. Evidence will be sought of the ability to present, and act on, clearly argued investment recommendations.

Salary for this position is negotiable and prospects for advancement are excellent. The wide range of company benefits includes a subsidised mortgage scheme, non-contributory pension scheme and free lunches. If you are interested, please send a detailed C.V. to:-

Mrs C. S. Ives,
Personnel Department,
Sun Life Assurance Co of Canada,
2-4 Cockspur Street,
London, SW1Y 5BH
Tel: 01-830 5400 Ext 223

Sun Life of Canada

Graduates Rapid Development Commence c£14,000

If you are a graduate age 24-27 seeking your second job, just leaving business school or recently qualified as an accountant, this vacancy is an unusual opportunity to establish a career in finance where rapid development is the expected order of the day.

The requirements are a high grade first degree in Business Studies or a science requiring numeracy, the ambition and drive to be successful, self control and the confidence to conduct business with a wide range of people.

The position, based in the London H/Q of a large international Group, involves analytical and project work on the financing requirements for companies in many parts of the world. It is a most interesting role requiring an understanding of the businesses and their environments in addition to the financial facilities available to them. There will be considerable contact at a senior level both inside and outside the Group. Appropriate further training will be provided but a fast pick-up is required.

Please apply in confidence, quoting ref. L66, to:-

Brian H Mason,
Mason & Nurse Associates,
1 Lancaster Place,
Strand,
London WC2E 7EB.
Tel: 01-240 7805

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Selection & Search

INTERNAL AUDITORS - BANKING

A leading Third World Bank with world-wide operations is seeking Auditors for their Internal Audit Department. Applicants must be qualified or at least have reached the final stages of the Institute of Chartered Accountants Examinations and have had audit experience in the profession or in the Internal Audit Department of a Bank or a Financial Institution. The Applicants should possess a pleasing and adaptable personality and have the ability to deal with all levels of Management. The job entails some travelling both in U.K. and abroad.

Suitable candidates will be those who are no more than twenty seven years of age. Attractive remuneration package, includes contributory Pension Scheme, Season Ticket Loans and subsidised House Loan Scheme after completion of the required qualifying period.

Please apply in confidence along with a passport size photograph c/o Box 0260 H The Times with full C.V.

DECLARATION OF DIVIDENDS

UNITED PLANTATIONS BERHAD
(Incorporated in Malaysia)

NOTICE OF DIVIDENDS

Notice is hereby given that in pursuance of a resolution passed at the annual general meeting held in Malaysia on the 17th June 1983 a dividend of 15 per cent (i.e. 40 per cent Malaysian tax and 5 per cent without deduction of tax and 45 per cent) of the year ended 31st December 1982.

Notice is also hereby given to holders of shares who have not received their share warrants to be sent to the company for payment in accordance with the above resolution on or after the 27th June 1983 to the Head Office of the company at the Hong Kong and Shanghai Banking Corporation, 100 Queen's Road Central, Hong Kong.

DECLARATION OF DIVIDENDS

Notice is hereby given to shareholders of the company that the dividend for the year 1982 of 100% of the net profit after tax and after provision for depreciation and other reserves of the company for the year ended 31st December 1982 is 100% of the net profit after tax and after provision for depreciation and other reserves of the company for the year ended 31st December 1982.

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COMPANY NOTICES

NOTICE TO HOLDERS OF EUROPEAN DEPOSITARY RECEIPTS OF THE ABOVE COMPANY. Notice is hereby given to the holders of the Depositary Receipts issued by the company in accordance with the terms of the Depositary Agreement entered into between the company and the Depositary, to the effect that the dividend for the year 1982 of 100% of the net profit after tax and after provision for depreciation and other reserves of the company for the year ended 31st December 1982 is 100% of the net profit after tax and after provision for depreciation and other reserves of the company for the year ended 31st December 1982.

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Incorporated Society of Valuers and Auctioneers, London SW1 SENIOR APPOINTMENT FINANCE OFFICER

Applications are invited for appointment as Finance Officer of a leading professional body. The appointment will follow the retirement of the present holder on 30th September. The successful candidate, who will be in charge of the Finance Department, will act as Clerk to the Finance Committee and will be required to introduce and maintain budgetary forecasting and control procedures reflecting departmental performance and to report thereon. Additional responsibilities will include the supervision and maintenance of the Society's premises and domestic services including stock control. A professional qualification is desirable but not essential. Salary negotiable. Applications are invited in writing to The Secretary at 3 Colindale Gate, London NW9 5EQ not later than Wednesday 6th July 1983.

FINANCIAL CONTROLLER

Full time Financial Controller with retail background able to produce monthly management accounts and cashflow projections and other similar information. To work directly with the Managing Director and to be responsible solely to him. Will also be required to supervise small office staff etc. For expanding group of retail shops based in London. Salary negotiable but envisaged to be not less than £20,000 pa. Must be fully qualified and aged 30+.

Reply in writing in the first instance to: Mr Murray, 65 Charlotte St., London W1

All applications will be treated in the strictest confidence and acknowledged by return. Please state employers you do not wish your application to be forwarded to.

INTERNATIONAL FINANCE DIRECTOR

London
From £30,000 + Benefits

A finance director is required for an expanding international insurance group. Interests include re-insurance, finance, and property and there are offices in ten countries world-wide. This is a new appointment following a recent re-organisation.

Candidates should be in the age range 35-50. They should have in-depth knowledge of insurance and Lloyds accounting requirements together with experience of acquisitions in the UK and overseas. An initial requirement will be the further development of financial control over the group. The appointment will involve fairly considerable world travel.

The salary and benefits will be the subject of negotiation and will reflect the importance of the appointment. Applications giving a career history and personal details should be sent in confidence to DWE Apps quoting ref. T363/A at-

E & W Ernst & Whinney Management Consultants
Becket House, 1 Lambeth Palace Road, London SE1 7EU.

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